2018 Q3

EARNINGS RELEASE

Stellar Non-Bank Outperformance

Combined Net Sales

MILLION TL	Q3 2017	Q3 2018	% Change
TOTAL*	16.685	22.521	35%
BANK	6.910	9.731	41%
NON-BANK*	9.775	12.790	31%

- Market share gains
- Pass through of cost increases
- Rise in exports

Combined EBITDA

MILLION TL	Q3 2017	Q3 2018	% Change
TOTAL*	3.408	4.072	19%
BANK	1.958	1.905	-3%
NON-BANK*	1.450	2.167	49%

- Disciplined cost management
- Supportive regulatory environment
- FX linked revenues support operating profit

Consolidated Net income

MILLION TL	Q3 2017	Q3 2018	% Change
TOTAL*	863	1.154	34%
BANK	614	575	-6%
NON-BANK*	249	579	132%

- Focus on Deleveraging
- Long FX position supported Net Income

Excludes non-operational one off items. * Holding dividend income is excluded

- At nonbank figures, Sabancı Holding has managed to post 31% growth in top line; 49% growth in EBITDA and 132% growth in net income. With these results, 9 Month topline and EBITDA y-o-y growth resulted in at 30% and 42% increases respectively.
- Q3 sales growth was driven mostly by B2B segments, such as energy and industrials. FX linked revenue streams in these businesses and strong operational excellence focus have ensured margin improvements.
- Regulated businesses, particularly energy, have been positively impacted by supportive regulatory environment and effective operations across the board.
- Looking into the bottom line, strong operating profit, deleveraging and consolidated Net FX long position led to a jump in net income. Despite the substantial depreciation in TL, leverage ratios are in a declining trend compared to last year. A capital increase at Energy Upstream business in early March, Carrefoursa’s sale of a big real estate at the end of June and ongoing strong focus on cash generation have been the main drivers of this performance.
- Thanks to prudent hedging policies that is employed, the FX position continues to remain long at Consolidated level. With high cash position at Sabanci Holding to balance the overall FX risk supports the bottom line with financial income.
- Note that in Q3 non bank’s share in consolidated net income has exceeded 50% and it has become the main driver of consolidated net income.

Net Sales

MILLION TL	Q3 2017	Q3 2018	% Change	9M 2017	9M 2018	% Change
	TOTAL BEFORE CONSOLIDATION ADJUSTMENTS (COMBINED)					
TOTAL*	16.685	22.521	*35%*	46.155	61.230	*33%*
BANK	6.910	9.731	*41%*	19.743	26.903	*36%*
NON-BANK*	9.775	12.790	*31%*	26.412	34.327	*30%*
ENERGY	4.359	6.165	*41%*	11.553	16.077	*39%*
CEMENT	826	921	*12%*	2.146	2.624	*22%*
RETAIL	2.073	2.315	*12%*	5.761	6.404	*11%*
INSURANCE	751	907	*21%*	2.100	2.869	*37%*
INDUSTRIALS	1.722	2.440	*42%*	4.739	6.210	*31%*
OTHER*	44	41	*-5%*	113	142	*26%*

* Holding dividend income excluded

- The key drivers of the top line growth were Energy and Industrials, with 41% and 42% growth y-o-y respectively.
- For Energy segment, topline growth was driven by both downstream and upstream business on the back of supportive regulatory environment.
- In Industrials, strong international demand, switch to exports, coupled with improved pricing power, drove 42% growth in the topline.
- Cement segment revenues grew by 12%. Higher y-o-y domestic prices and exports have driven the revenues.
- Insurance segment topline posted 21% growth with strong premium generation in Motor Third Party Liability and life protection products.
- Retail top line posted 12% growth on the back of improved customer like for like and basket size.

EBITDA**

TOTAL BEFORE CONSOLIDATION ADJUSTMENTS (COMBINED)

MILLION TL	Q3 2017	Q3 2018	% Change	9M 2017	9M 2018	% Change
TOTAL*	**3.408**	**4.072**	**19%**	**9.723**	**11.376**	**17%**
BANK	1.958	1.905	-3%	5.916	5.981	1%
NON-BANK*	**1.450**	**2.167**	**49%**	**3.806**	**5.395**	**42%**
ENERGY	773	1.209	56%	2.143	3.228	51%
CEMENT	215	235	9%	474	643	36%
RETAIL	77	100	31%	172	136	-21%
INSURANCE	76	154	104%	236	362	53%
INDUSTRIALS	319	481	51%	813	1.065	31%
OTHER*	-9	-13	-46%	-32	-39	-22%

* Holding dividend income is excluded

** Excludes non-operational one off items.

- Energy segment has boosted its performance strongly with the help of supportive regulatory changes, increased RAB as well as efficiency improvements on the downstream side. Meanwhile, upstream side benefitted from improvements at Tufanbeyli, rising electricity prices, feed-in-tariff FX impact and recently introduced capacity payment mechanism. With this performance, Energy now accounts for 56% of total non-bank EBITDA in Q3.
- Weak domestic demand and increased production costs limited the Cement segment EBITDA growth to 9% in 3Q.
- Industrial segment benefitted from tire reinforcement business' strong global demand, lower conversion costs and ongoing strong operational excellence focus. Also, strong export volumes by tire business supported the segment's results. However, sharp contraction in bus business's sales volumes somewhat limited the EBITDA growth of the segment to 51%.
- In Insurance segment, strong technical income at both life and non-life led to doubling of EBITDA.
- Retail segment profitability improved on the back of high LfL revenue growth (particularly in food retail) and restrained operational expenses.

CONSOLIDATED NET INCOME

MILLION TL	Q3 2017	Q3 2018	% Change	9M 2017	9M 2018	% Change
CONSOLIDATED NET INCOME*	**863**	**1.154**	**34%**	**2.378**	**2.987**	**26%**
BANK	614	575	-6%	1.855	1.810	-2%
NON-BANK	**249**	**579**	**132%**	**524**	**1.177**	**125%**
ENERGY	28	-24	-183%	25	107	320%
CEMENT	48	64	33%	103	155	51%
RETAIL	-21	-31	-49%	-74	-139	-88%
INSURANCE	25	45	81%	78	111	42%
INDUSTRIALS	128	148	16%	313	329	5%
OTHER	41	375	822%	78	613	685%

*Excludes non-operational one off items.

- Energy segment benefitted from strong operational profitability growth in both Upstream and Downstream businesses. However, non-cash FX losses due to substantial TL depreciation recorded by the Upstream business hurt the bottom line of the segment. At this point, the Upstream business' short FX position is hedged from accounting perspective. However economically, this is an FX business and totally hedged from this perspective.
- Industrials segment enjoyed strong growth in operational profitability. However, increased depreciation and financial expenses related with new capacities limited the net income growth.
- Insurance segment bottom-line increased 81% y-o-y, supported by increased financial income with elevated interest rates.
- Despite the Energy segment's loss at the bottomline, high net cash position at the Holding level, to hedge FX short position of Enerjisa GenCo, led to strong financial income in Q3.

SEGMENT HIGHLIGHTS

Energy

	BEFORE CONSOLIDATION ADJUSTMENTS (COMBINED)					
MILLION TL	Q3 2017	Q3 2018	% Change	9M 2017	9M 2018	% Change
SALES	4.359	6.165	41%	11.553	16.077	39%
EBITDA*	773	1.209	56%	2.143	3.228	51%
NET INCOME*	57	-6	-110%	51	344	580%
EBITDA* MARGIN	17,7%	19,6%		18,5%	20,1%	

*Excludes non-operational one off items.

- Both Upstream and Downstream businesses of Energy. Q3 was another successful quarter in terms operational profitability with 56% growth in EBITDA. Both upstream and downstream business contributed to this performance.
- In the third quarter of this year, some regulatory changes positively affected downstream business.
- In distribution business, the regulator continues to support the actions that reduce theft and loss in the distribution regions. At the beginning of the year theft accrual retention rate is increased to 40% from 20%. In Q3, the retention rate has been further increased to 55%; which has positively impacted the operational profitability. Moreover, in Q3, positive contribution of efficiency parameters coupled with increased Regulated Asset Base, higher inflation and improved regulated WACC (from 11,91% to 13,61%) resulted in higher financial income which supported the strong increase in EBITDA.
- The retail business, has almost fully converted to regulated portfolio, which has more attractive margins. In Q3 2018, regulated segment volume has reached 9,6 TWh which is 35% higher than the same period of last year. There has been several increases in the national tariff from the beginning of this year. In Q3, the regulator has revised the tariff two more times; cumulative increase in the tariff has reached 87% as of October 2018. In addition to that, regulatory change that allows 2,38% margin on top of regulated feed in tariff supported the results.
- Overall, profitability of retail has benefited from the regulated segment in the quarter.
- In generation business, the major development of the quarter was the natural gas price hike. BOTAŞ has fixed the Natural gas tariff to USD during the quarter and with the depreciation of TL, NG costs of thermal plants have increased substantially. Although, the increase in the gas prices have been partly offset by the rise in market electricity prices, spark spreads were narrowed during the quarter. Enerjisa fleet continues to enjoy the peak hours thanks to its highly efficient natural gas plants. Also Thermal plants have continued to enjoy the favorable capacity payment mechanism in Q3 as well.

- As in previous quarters, USD based renewable tariff and lignite incentive have continued to positively impact generation business' profitability. In addition to that, increased market prices for electricity, operational improvement and rise in availability have boosted lignite plant's profitability significantly.
- For the coming quarters, the developments in natural gas market and its reflections on the market prices will be watched. Overall, new natural gas pricing mechanism is a positive development for the market prices in the mid term.
- During the quarter, volatility in FX and rise in interest rates affected the financing environment for both downstream and upstream businesses. However, prudent FX risk management and deleveraging thanks to strong cash generation limited the financial expenses in energy segment.
- As a key take away, both businesses achieved solid results in financing, risk management and operations.

Enerjisa Üretim Santralleri A.Ş.

MILLION TL	Q3 2017	Q3 2018	% Change	9M 2017	9M 2018	% Change
Net sales	965	1.494	55%	2.962	3.578	21%
EBITDA*	**152**	**399**	**163%**	**629**	**1.026**	**63%**
EBITDA* margin (%)	**16%**	**27%**	**11,0pp**	**21%**	**29%**	**7,4pp**
Depreciation	-110	-111	-1%	-318	-328	-3%
Financial Income/(expense)	-282	-581	-106%	-848	-1.163	-37%
Net income*	**-185**	**-214**	**-16%**	**-403**	**-310**	**23%**

* One off items excluded based on Sabancı Holding one off definition

- Q3 was a remarkable quarter for Generation Business in terms of operational profitability. EBITDA has improved by 247 MTL in the quarter.
- Improvement is primarily driven by lignite plant's availability and efficiency, capacity payments and higher renewable generation.
- Overall, Generation volume increased by 4%, however, due to decline in procurements from the market, the overall sales volume declined. As the natural gas prices has increased since December 2017, composition of generation by source has changed from natural gas to renewable and lignite which benefit from incentivized prices and increased market prices. On top of that, despite the squeeze in spark spreads in the natural gas power plants, they have benefited from the peak hours within the quarter. As the market prices jumped significantly, capacity payment support is narrowed compared to Q2, but still contributed 32 MTL for the quarter. Q3 was also a successful quarter for the renewable assets. Renewable generation is 25% higher in the quarter, compared to the same quarter of last year. EBITDA increased by 45 MTL.
- Tufanbeyli operations and availability have improved significantly vs. the same period of last year. Note that during the quarter, almost half of Tufanbeyli's electricity generation is sold to TETAŞ with incentivized prices, while the remaining part is sold to market. Therefore, Tufanbeyli has benefited from the jump in the electricity prices.

- Despite the substantial improvement on the operational front, generation business' financing expenses have increased significantly y-o-y. However, considering the size of the TL depreciation during the quarter; rise in financial expenses remained limited. Active hedging policies and fx management helped to keep the loss limited. As mentioned above, 75% of the generation company's short FX position is hedged.
- In addition to that, please note that in order to hedge the remaining accounting short FX position at the generation company, a long FX position is kept at the Holding level.
- From economic wise, the generation business is considered as FX business and it is totally hedged from economic perspective.

Cement

BEFORE CONSOLIDATION ADJUSTMENTS (COMBINED)

MILLION TL	Q3 2017	Q3 2018	% Change	9M 2017	9M 2018	% Change
SALES	826	921	12%	2.146	2.624	22%
EBITDA*	215	235	9%	474	643	36%
NET INCOME*	101	127	26%	211	315	49%
EBITDA* MARGIN	26,0%	25,5%		22,1%	24,5%	

*Excludes non-operational one off items.

- Based on Turkish Cement Manufacturers Association data, Turkish domestic cement demand posted 2% decline during first 8 months of the year. However the seemingly moderate contraction in YTD is driven by a very strong Q1, which saw 19% y-o-y growth on the back of favourable weather conditions. Indeed, during July and August, domestic demand contracted by 18% vs last years.
- In Q3, cement business domestic volumes declined 24% y-o-y. However, the volume loss is partly compensated with exports. Export volumes grew 16% y-o-y, bringing the total sales volume contraction to 16% during the quarter.
- Despite the weak domestic volumes, the revenues increased by 12% in Q3, as higher y-o-y price levels increased exports supported the topline.
- Global demand is strong and export markets are viable for both cement companies. Although production costs increased due to higher fuel and electricity prices, those cost increases were reflected to the prices and the margin was kept broadly parallel to the level in 2017.
- Looking forward, potential weakness in domestic demand and cost inflation appear as the main headwinds for Turkish cement producers. However, with Sabancı cement plants' sea access, its partner's global sales network and export oriented products, such as white cement, the focus will continue to be on exports to compensate any weakness in the domestic market.

Retail

MILLION TL	Q3 2017	Q3 2018	% Change	9M 2017	9M 2018	% Change
	BEFORE CONSOLIDATION ADJUSTMENTS (COMBINED)					
SALES	2.073	2.315	12%	5.761	6.404	11%
EBITDA*	77	100	31%	172	136	-21%
NET INCOME*	-43	-61	-43%	-148	-272	-84%
EBITDA* MARGIN	3,7%	4,3%		3,0%	2,1%	

*Excludes non-operational one off items.

- Operating performance of the retail segment has improved significantly in Q3 and the EBITDA has reached one of its highest quarterly levels in recent history.
- Both food and electronics retail segments posted strong results in Q3. Strong LfL growth, particularly at food retailing, opportunistic purchases by consumers ahead of potential price increases, combined with restrained operating expenses contributed to the improvement in segment's EBITDA during the quarter.
- Food retail operations have been particularly strong in 3Q with significant decline in shrinkage rates, double digit LFL sales growth, cost discipline and fixed cost optimization led to significant improvement in the company's EBITDA YTD. The company has also improved its net Debt level significantly, following the sale of shopping malls. Net debt declined from 1,2bnTL as of end 2017 to 594MTL by the end of Q3.
- The initiatives that have been taken in retail companies are expected to continue supporting profitability over the coming quarters. Fixed cost optimization, working capital management, cash creation and deleveraging will continue to be the major focus area in retail business.
- Despite strong operating profitability, however, rising interest rates and the related financial expenses hurt the bottom lines of both companies in the segment.

Insurance

MILLION TL	Q3 2017	Q3 2018	% Change	9M 2017	9M 2018	% Change
	BEFORE CONSOLIDATION ADJUSTMENTS (COMBINED)					
SALES	751	907	21%	2.100	2.869	37%
EBITDA	76	154	104%	236	362	53%
LIFE	35	61	75%	89	136	52%
NON-LIFE	41	93	129%	147	225	53%
NET INCOME	65	119	83%	205	292	42%
LIFE	40	61	51%	106	150	41%
NON-LIFE	25	58	136%	99	142	44%

- At Insurance business, strong top line and bottom line growth, with 30%+ RoE levels.
- On non-life side, market is growing in low penetrated products such as non-motor & health. The non-life written premiums increased by %21 in Q3 YoY.
- Non-life insurance business, is outperforming the market in the last four consecutive quarters thanks to strong volume increase in motor side, especially in MTPL. Gross written premium growth in Q3 is 21% and YTD growth is 39% (vs. market growth of 16%). Aksigorta moved to #3 position in the market. In 3Q total financial income growth is 85%, thanks to the elevated interest rates and a larger MTPL portfolio, that is generating cash. Total Float Funds managed by the Company reached 1,9bn TL by the end of September (up 31% YTD). Net profit reached 58m TL in Q3 with 136% increase and resulted in 142m TL in the first 9 months; which surpassed full year net profit of 2017. Lastly, RoE is strong at 32% with 5.0pp increase vs. 2017FY.
- On the life and pension side, Pension AuM (including auto-enrolment) has grown by 22% and reached 17,3 billion TL as of Sep.18. Avivasa continues its pension AuM leadership. Pension business continues its healthy growth at 22% YoY AuM growth. With the inclusion of Auto Enrollment, fund management fee dropped to 1,4% from 1,5% in YTD 3Q18 YoY. In 9 months, pension technical profit increased by 13% and reached 171m TL.
- Although there was a slowdown in credit markets in 3Q and the life protection market suffered from the decline in credit-linked volumes, AvivaSA has been more resilient vs. the competition thanks to its stand-alone sales (which make 2/3 of total GWP) and RoP product (return of premium) which is dollar denominated, showing 21% topline growth. The Company moved to #5 position in protection market from #8-9. In life protection, the growth was 26% in YTD 3Q18. The technical profit grew by 37% YoY, which is a result of improvement in loss ratios and RoP business having significant impact.
- Overall, with the help of strong operational profitability and solid increase in net financial income, bottom line increased by 51% and reached 61m TL in Q3. RoE is at 36,1%; with 6.1pP increase YoY.
- Both businesses have gained significant market shares and enjoyed financial income from the cash management.

Industrials

BEFORE CONSOLIDATION ADJUSTMENTS (COMBINED)

MILLION TL	Q3 2017	Q3 2018	% Change	9M 2017	9M 2018	% Change
SALES	1.722	2.440	42%	4.739	6.210	31%
EBITDA*	319	481	51%	813	1.065	31%
NET INCOME*	189	194	2%	454	433	-5%
EBITDA* MARGIN	18,5%	19,7%		17,2%	17,2%	

*Excludes non-operational one off items.

- Q3 2018 was remarkably strong for the Industrials companies.

- Top line grew by 42% in Q3, on the back of export businesses and TL depreciation.
- Kordsa and Brisa were the main drivers of this top line growth, thanks to Kordsa's exposure to the global markets and higher export volumes by Brisa.
- Also Kordsa's acquisition of composite business in the US by June 2018 supported the topline.
- On the EBITDA level, high topline growth, lower conversion costs, Kordsa's Emerging Market footprint and ongoing strong operational excellence focus had a solid support. As a result, EBITDA for the segment rose by 51% y-o-y during the quarter.
- Despite strong operational performance, net profit increased by 2% in Q3, mainly due to increased financial expenses and additional depreciation stemmed from end of capitalization for Aksaray Plant compared to last year.

FX Position

CONSOLIDATED NET FX POSITION (excl. Bank)	MILLION EURO	
	Dec 31, 2017	Sep 30, 2018
ENERGY	-240	-160
INDUSTRIALS	1	7
CEMENT	4	6
RETAIL	0	-3
INSURANCE	7	5
HOLDING & OTHER	327	247
TOTAL CONSOLIDATED FX POSITION AFFECTING PL	99	103

- At the end of third quarter of 2018; consolidated net FX position is 103 million EUR long position.
- Holding only cash position stands at 2.7 Billion TL.

APPENDIX-CONSOLIDATED FINANCIALS

Balance Sheet (000 TL)

	30.09.2018	31.12.2017
ASSETS		
Current Assets	**226.313.754**	**163.547.705**
Cash and Cash Equivalents	50.320.179	14.519.064
Financial Assets	9.503.708	8.832.334
- Financial assets measured of fair value through profit or loss	214.806	39.890
- Financial assets measured of fair value through other comprehensive income	6.297.254	4.190.446
- Financial assets measured of amortised cost	2.991.648	4.593.808
- Time Deposits	-	8.190
Trade Receivables	2.515.709	1.881.888
Receivables from Finance Sector Operations	111.959.375	97.520.756
Reserve Deposits with the Central Bank of the Republic of Turkey	28.769.172	33.055.479
Other Receivables	6.575.110	2.464.026
Derivative Financial Instruments	11.543.758	1.812.017
Inventories	3.493.244	2.312.094
Prepaid Expenses	996.554	749.214
Current Tax Assets	15.949	9.093
Other Current Assets	592.923	370.559
	226.285.681	**163.526.524**
Assets Classified As Held for Sale	28.073	21.181
Non-current Assets	**217.694.907**	**190.587.046**
Financial Assets	47.922.391	52.944.726
- Financial assets measured of fair value through other comprehensive income	39.975.159	38.655.381
- Financial assets measured of amortised cost	7.947.232	14.289.345
Trade Receivables	120.809	121.678
Receivables From Finance Sector Operations	125.664.575	114.186.246
Other Receivables	1.075.956	998.184
Derivative Financial Instruments	27.223.792	7.698.970
Investments Accounted Through Equity Method	6.324.884	6.439.214
Investment Property	148.221	282.506
Property, Plant and Equipment	6.315.691	5.529.745
Intangible Assets	2.069.110	1.690.195
- Goodwill	1.159.568	873.097
- Other Intangible Assets	909.542	817.098
Prepaid Expenses	23.529	23.098
Deferred Tax Assets	661.130	552.671
Other Non Current Assets	144.819	119.813
Total Assets	**444.008.661**	**354.134.751**

LIABILITIES		
Short Term Liabilities	**314.849.415**	**247.467.413**
Financial Liabilities	14.792.908	13.917.173
Current Portion of Long-Term Financial Liabilities	19.985.561	16.018.279
Trade Payables	3.273.724	2.882.349
Payables from Finance Sector Operations	253.515.974	204.692.399
Payables Related with Employee Benefits	112.175	75.997
Other Payables	7.970.114	5.401.108
Derivative Financial Instruments	13.250.557	2.138.123
Deferred Income	257.134	217.393
Income Taxes Payable	63.729	802.451
Short Term Provisions	848.735	651.217
- Short Term Provisions for Employee Benefits	284.592	318.279
- Other Short Term Provisions	564.143	332.938
Other Short Term Liabilities	772.420	665.662
	314.843.031	**247.462.151**
Liabilities Classified As Held for Sale	6.384	5.262
Long Term Liabilities	**73.456.628**	**54.669.399**
Financial Liabilities	42.894.042	25.322.315
Payables from Finance Sector Operations	16.227.541	23.664.909
Other Payables	1.231.322	1.541.534
Derivative Financial Instruments	12.250.941	3.375.454
Deferred Income	140.606	143.793
Long Term Provisions	437.302	416.977
- Long Term Provisions for Employee Benefits	432.096	412.364
- Other Long Term Provisions	5.206	4.613
Deferred Tax Liabilities	217.478	149.352
Other Long Term Liabilities	57.396	55.065
EQUITY	**55.702.618**	**51.997.939**
Equity Attributable to the Parent	**28.780.512**	**26.591.788**
Share Capital	2.040.404	2.040.404
Adjustment to Share Capital	3.426.761	3.426.761
Share Premium	22.237	22.237
Treasury Shares (-)	(190.470)	(190.470)
Other Comprehensive Income or Expenses That Will Not Be Reclassified to Profit or Loss	(72.631)	(76.380)
- Actuarial Gains/Losses	(72.631)	(76.380)
Other Comprehensive Income or Expenses That Will Be Reclassified to Profit or Loss	(453.064)	64.615
- Currency Translation Reserve	1.636.778	724.660
- Gains / Losses on Hedge	(582.871)	(349.708)
- Revaluation Reserve	(1.506.971)	(310.337)
Restricted Reserves	1.038.882	1.032.916
Retained Earnings	19.567.435	16.790.619
Net Income for the Period	3.400.958	3.481.086
Non-controlling Interests	**26.922.106**	**25.406.151**
TOTAL EQUITY AND LIABILITIES	**444.008.661**	**354.134.751**

Income Statement (000 TL)

	30.09.2018	30.09.2017
CONTINUING OPERATIONS		
Sales (net)	11.755.194	10.000.847
Cost of Sales (-)	(9.200.174)	(7.879.380)
Gross Profit From Non-Financial Operations	**2.555.020**	**2.121.467**
Interest, Premium, Commission and Other Income	26.797.896	19.706.451
Interest, Premium, Commission and Other Expense (-)	(16.164.952)	(10.459.136)
Gross Profit From Financial Operations	**10.632.944**	**9.247.315**
GROSS PROFIT	**13.187.964**	**11.368.782**
General Administrative Expenses (-)	(4.898.831)	(3.850.715)
Marketing, Selling and Distribution Expenses (-)	(1.461.534)	(1.252.614)
Research and Development Expenses (-)	(10.066)	(6.971)
Other Income From Operating Activities	1.567.803	527.876
Other Expense From Operating Activities (-)	(1.064.350)	(362.932)
Share of Profit of Investments Accounted for using the Equity Method	535.465	244.390
OPERATING PROFIT	**7.856.451**	**6.667.816**
Income From Investing Activities	734.748	73.198
Expense From Investing Activities (-)	(8.931)	(761)
OPERATING PROFIT BEFORE FINANCIAL INCOME / (EXPENSES)	**8.582.268**	**6.740.253**
Financial Income	138.101	120.429
Financial Expenses (-)	(792.860)	(443.865)
INCOME BEFORE TAX FROM CONTINUING OPERATIONS	**7.927.509**	**6.416.817**
Tax Income / (Expense) from Continuing Operations		
Current Tax Expense	(1.326.369)	(1.024.325)
Deferred Tax Income / Expense	(264.368)	(218.743)
NET INCOME FOR THE PERIOD FROM CONTINUING OPERATIONS	**6.336.772**	**5.173.749**
DISCONTINUED OPERATIONS		
Net Income After Tax From Discontinued Operations	129	6.291
NET INCOME FOR THE PERIOD	**6.336.901**	**5.180.040**
ALLOCATION OF NET INCOME		
- Non-controlling Interests	2.935.943	2.839.948
- Equity Holders of the Parent	3.400.958	2.340.092
Earnings per share		
- thousands of ordinary shares (TRY)	16,68	11,47
Earnings per share from continuing operations		
- thousands of ordinary shares (TRY)	16,68	11,44

Disclaimer Statement

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