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O1 Capital Allocation

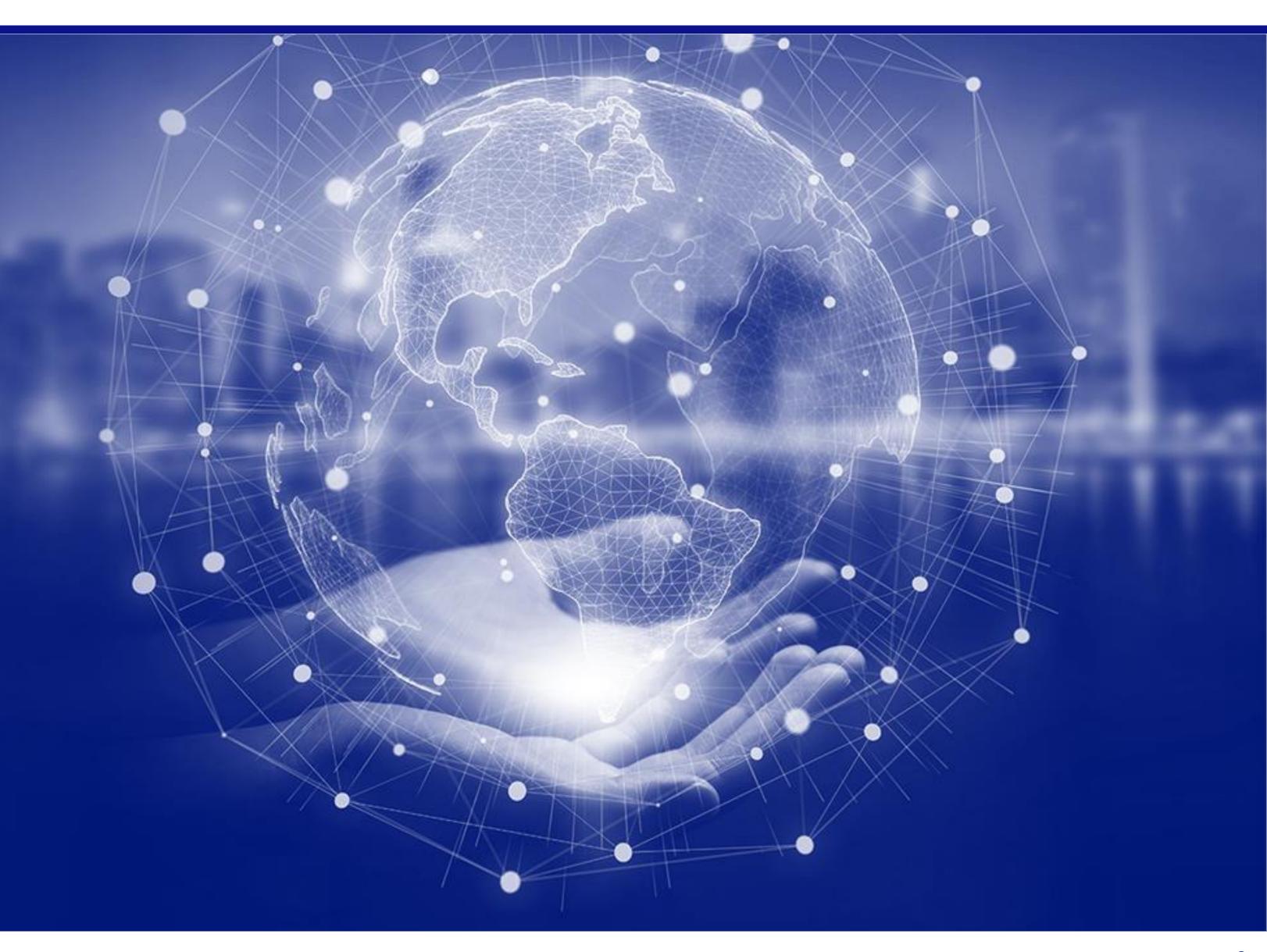
02 Sustainability

Operational & Financial Performance

Strategic Business Units & Digital

05 Holding Value Add

Mid-Term Guidance





01 **Capital Allocation** Sustainability **Operational & Financial** Performance **Strategic Business Units** & Digital Holding Value Add Mid-Term Guidance

Doubling CAPEX to accelerate both organic and inorganic growth...



DOUBLING CAPEX | 25/75 SPLIT BETWEEN CORE & NEW INVESTMENTS

Grow and Protect the Core

- Strengthen our market leading positions
- Profitable growth driven by customer centricity

Maximize Shareholder Return

- → Dividend Policy: 5%-20% of net income
- **DPS** (2017-2022): up by 3.75 times
- ⇒ Share Buyback Program:
 Up to 5% of paid-in capital: 102 mn shares
 Total funds allocated: TL1.75bn
- → Long-term Incentive Plan: NAV Growth & rTSR



Invest in New Platforms

- → Increasing share of new economy: from 6% in 2021 to ~13% in midterm
- → 75% of non-bank capex for transformation & adjacencies focusing on:
- FX generation
- Digital
- Sustainability
- → IRR > WACC + (1% to 3%)

Keep Healthy Balance Sheet

- → Healthy use of capital & debt
- Managing B/S as if an investment grade company

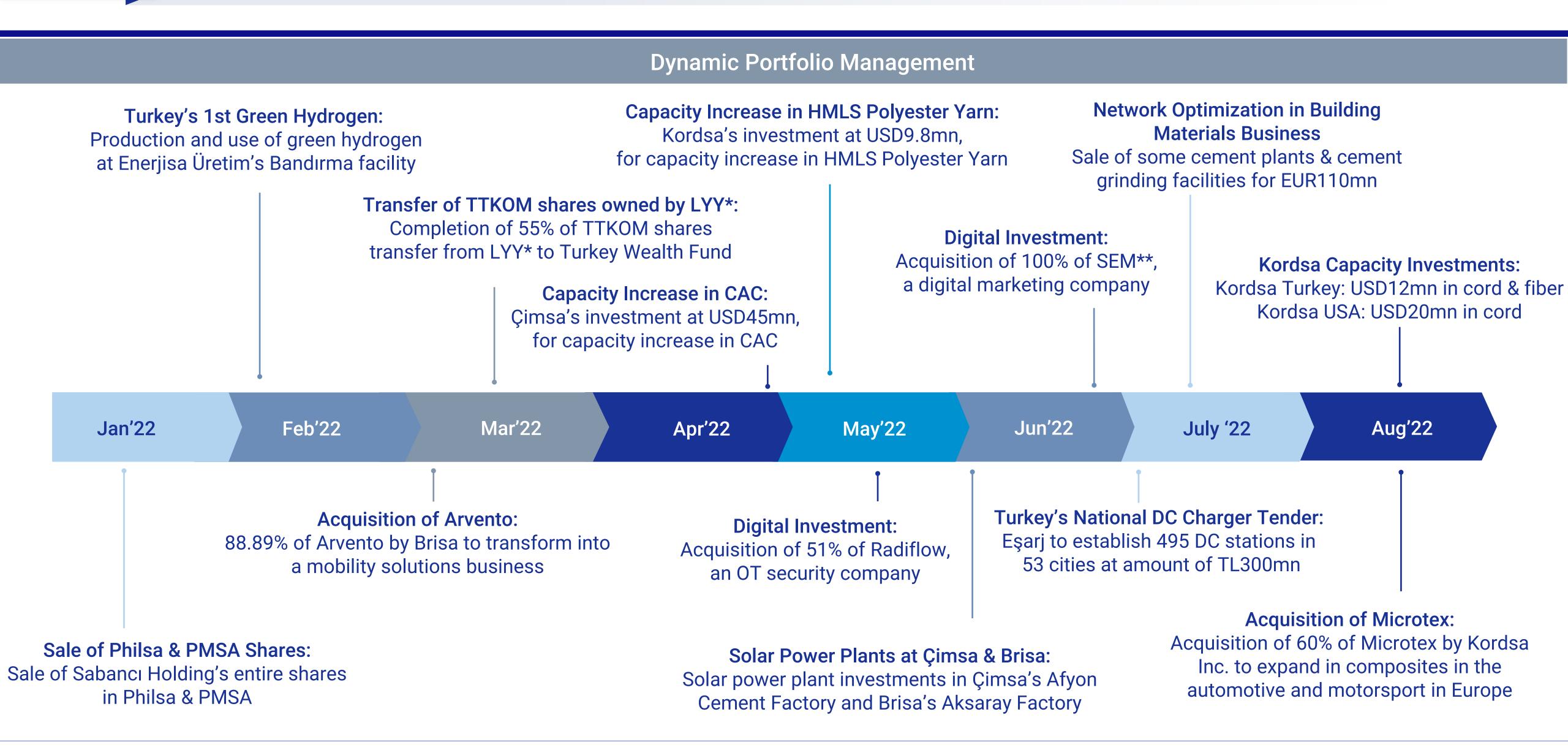
...with a coherent strategic plan on core and new platforms...



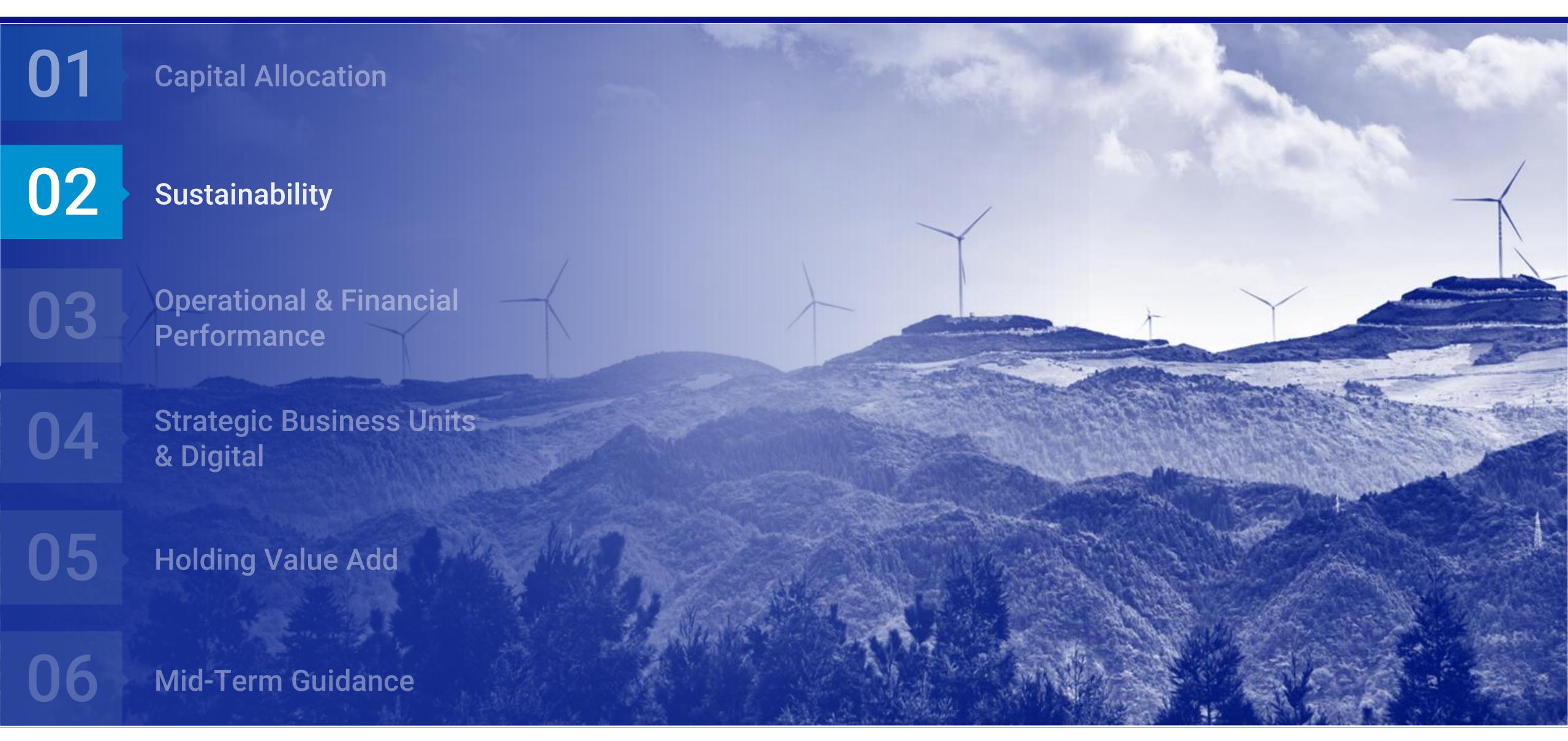
Purpose	>		for		nite Turkey a able life with			S		
Strategic direction	>	Innovate to provide wider customer experience		$\boldsymbol{\mathcal{J}}$		eer in Lead in digital & material technolog		es	Adapt to Future of Work	
Grow and protect the core	>	 Energy and Utilities Distribution network growth (RAB) Sustainable & renewable generation Asset light services Sizeable customer solutions Distributed generation E-mobility 	New eneUS netw	vork expansion in the new white ceme	es to Europe nd components in grey cement	 Digital banking Growth in instance Channels & page 	urance with		CyberseAdvance	Digital Business harketplace curity ed analytics & IoT h investment (Artı 1)
New growth platforms	>	 New energy technologies investment abroad New fuel economics (hydrogen) 	SustainaSustaina	 New mobility solutions, Telematics Sustainable chemicals Sustainable building materials Carbon capture and utilization 		 Reconfiguration of health insurance business Becoming a healthcare player Digital platforms & ecosystem 		Early posi	tioning in emerging digital and material technologies	
Holding value add	>	Performance culture Dynamic cap			Dynamic capita	I allocation Value creation via data driven ecosystem				
Foundation	>	Human capital								

...and successful delivery on our strategic initiatives











we transform the core

 $T_L 7.7_{BN} 1$

51%2

43.1_{GWh}

SDG-linked net sales revenues

SDG-oriented R&D

energy recovery

80%3

23%4

2x

116%

waste recovery

water recovery

more alternative fuel use than Turkey average

increase in renewable energy consumption

15

40%6

44%

female-to-male pay ratio

ratio of women manager

ratio of women in the BoD

...and grow in sustainable platforms

Among our growth platforms...



E-mobility



Electrification



Renewables



New Energy Vehicles & Components



Digitalization & Cybersecurity



Sustainable Chemicals



Lightweight materials



Sustainable Finance



Distributed generation



New electricity sources



Sustainable building materials



Offset technologies & solutions

...because it makes business sense.



Lower cost of debt & cost of capital



Broader investor base



Lower ESG risks



MSCI

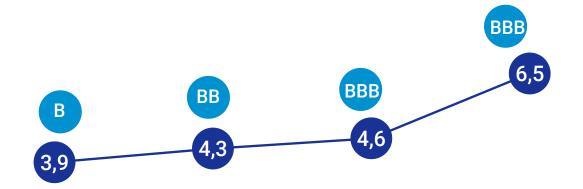
2021 MSCI 2 notches increase

in 9 Months

on Successful Execution in All Aspects of

E, S & G

MSCI Rating



Jun.20 Oct.20 Mar.21 Nov.21 0247cdp

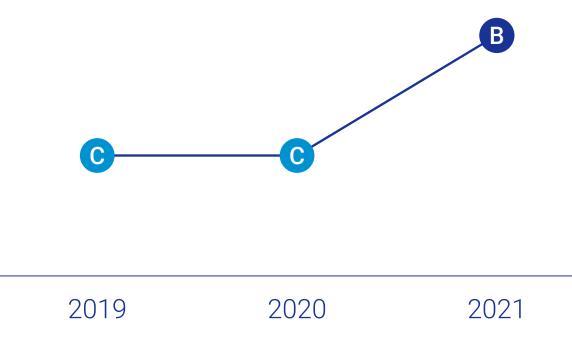
2021 CDP Climate 2 notches increase

Management Level on Climate Performance

Climate



CDP Climate Change Rating



2022 **GEI** Only Turkish Hold Co.

> Bloomberg **Gender Equality Index**

Score: **75**/100

Bloomberg GEI Key Pillars

- Female Leadership & Talent Pipeline
- Equal Pay & Gender Pay Parity
- Inclusive Culture
- Anti-Sexual Harassment Policies
- Pro-Women Brand

1 REFINITIV

2022 Refinitiv **Excellent Performance**

Out of 50+ Companies in **Investment Holdings Category**

Rating:

Refinitiv Key Pillars

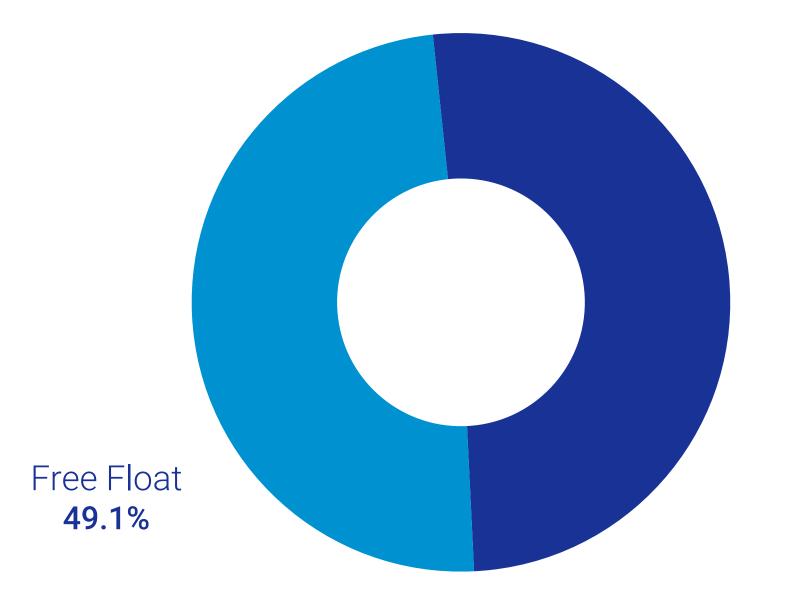
- ✓ Environment
- ✓ Social
- ✓ Governance

Weighted Average Key Score



Shareholder Structure

Sabancı Family 50.9%



Board Members

9 BoD members (3 Independent) 56% non-family, 44% women

Early Detection of Risk Committee Corporate Governance, Nomination and Remuneration Committee

Assumes some of the roles of the Portfolio Management Committee, terminated in 2020

Sustainability Committee

Formed in 2021 to assist the BoD in fulfilling their duties and responsibilities regarding environmental and social issues.

Executive Leadership

CEO, CFO and Group Presidents

Sustainability Roadmap







Act on Climate Emergency

Become 'Net Zero Emissions' and 'Zero Waste' by 2050 at the latest Review and renew our processes from a circular economy perspective



02

Maximize Positive Impact

Create shared value for all stakeholders, with social programs and partnerships



03

Foster Sustainable Business Models

Develop innovative products, services and business models that help accelerate the transition towards a more sustainable economy



Accelerators



Foundations



Digitalization



Human Capital

- → Provide development opportunities and experiences that will shape the Future of Work
- → Become a leader in Diversity & Inclusion



Technology & Innovation



Governance

- → Continuously improve our corporate governance structure
- Adopt an effective sustainability governance model











Smart Work

Physical and Mental Health

Flexible & High Performance Workforce

New Talent and Skill Paradigm







Leadership

Purpose Driven Organization and Culture

Digital & Agile Organization

7L200MN

Planned Investment Within 2 years

1,500+

Planned Actions for 2021-2023 42% completed in 2021



01

Capital Allocation

02

Sustainability

03

Operational & Financial Performance

04

Strategic Business Units & Digital

05

Holding Value Add

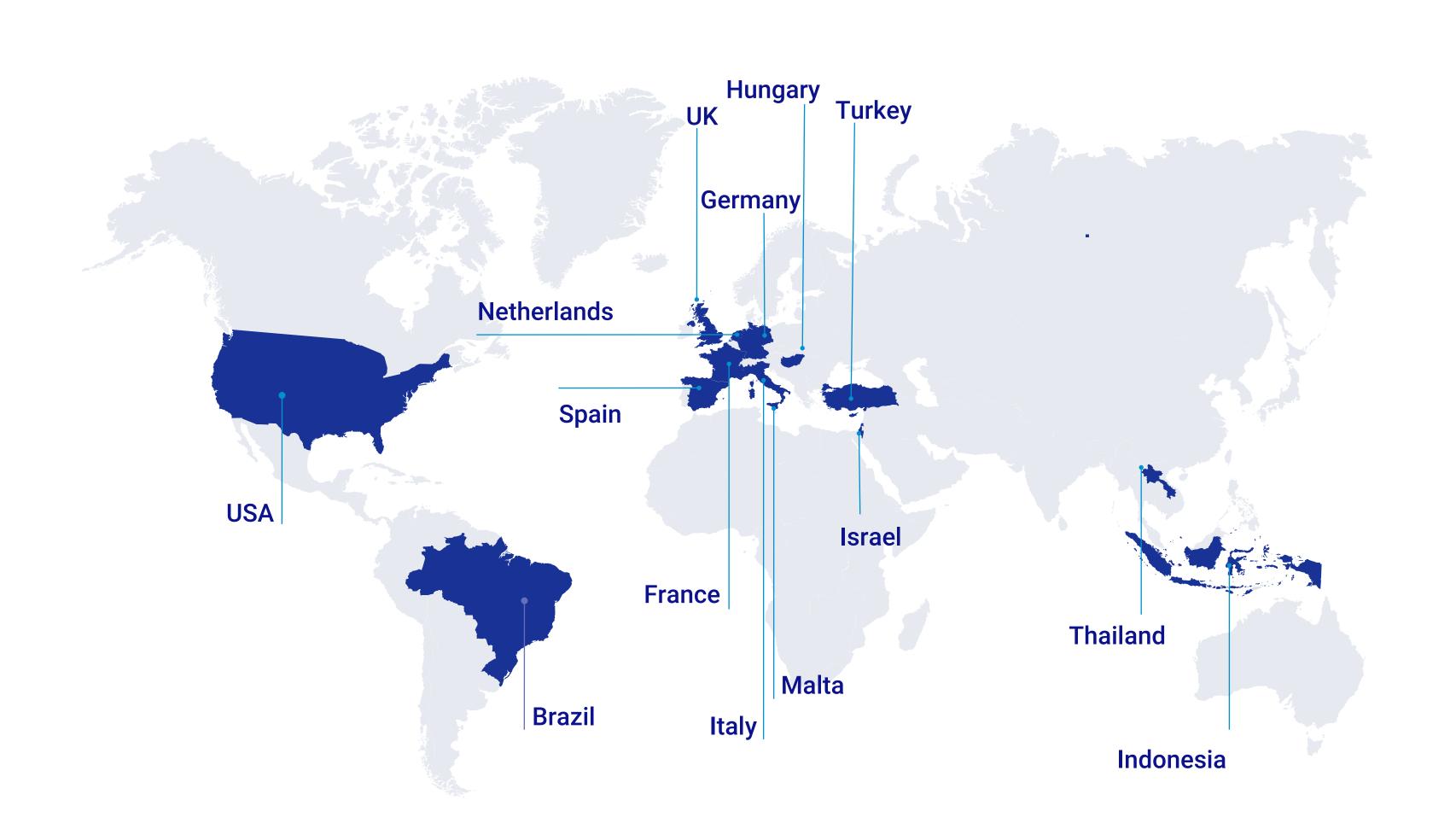
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Mid-Term Guidance



Solid global footprint & strong global partnerships





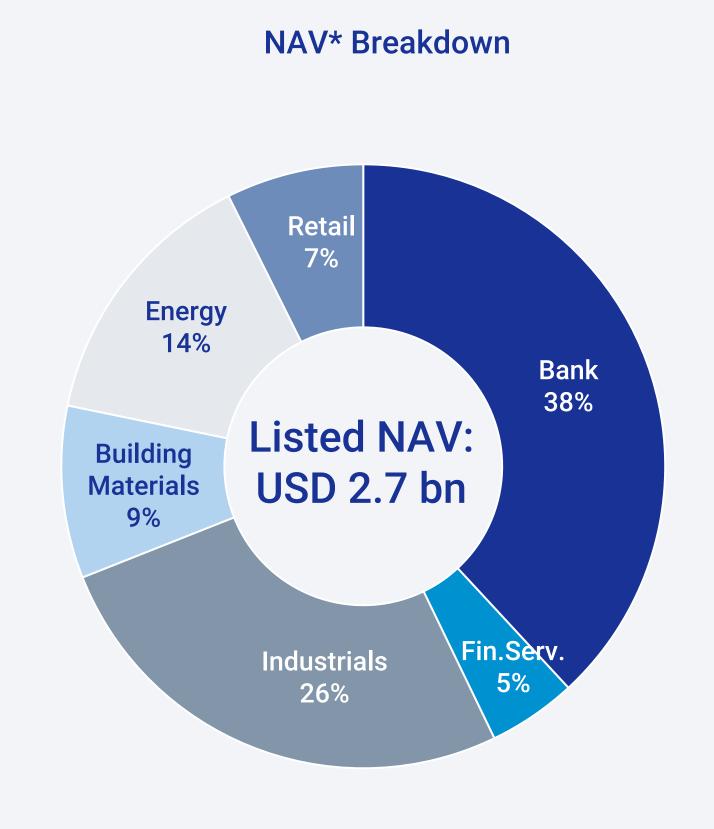
Partnerships

14 Countries

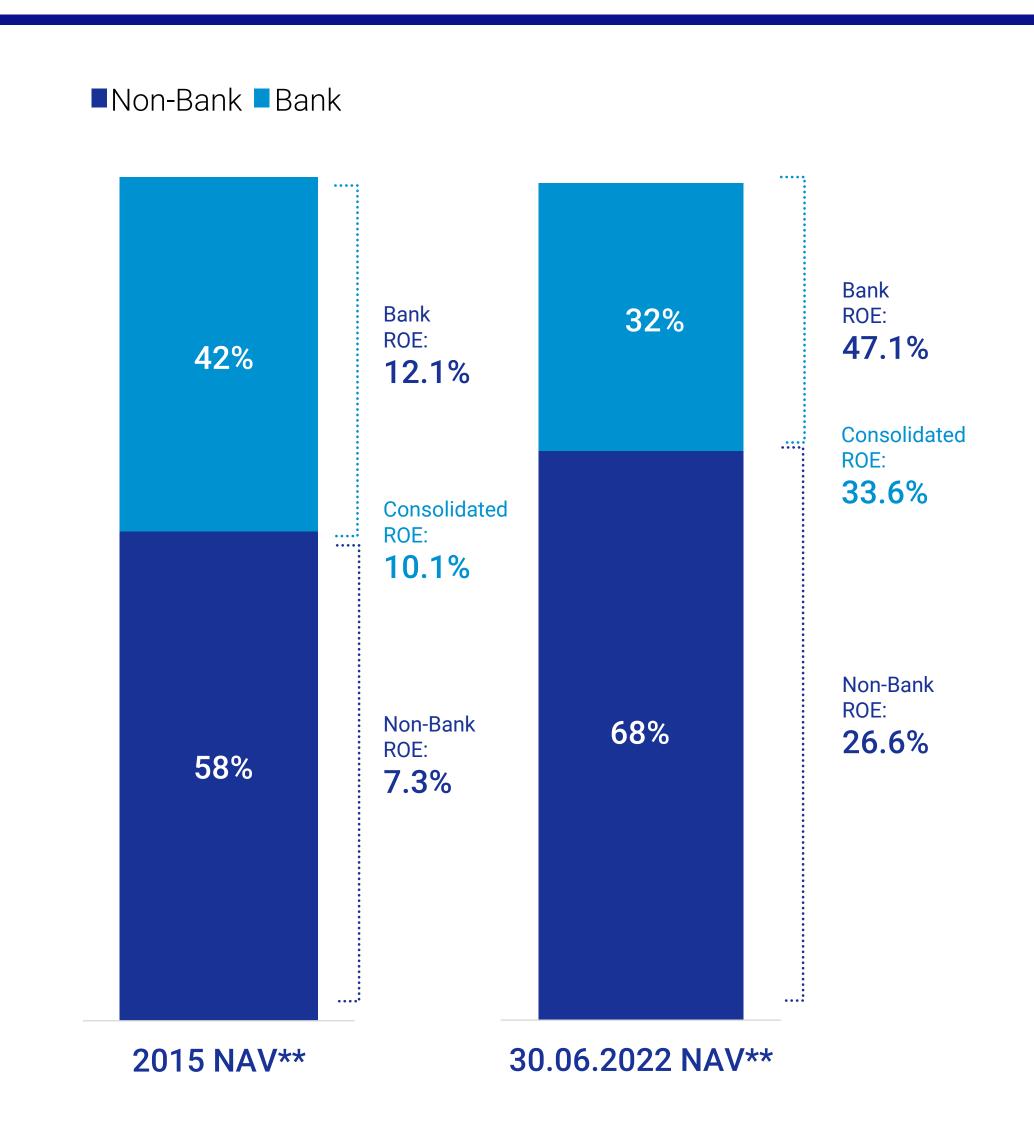
60K+
Employment

Complementary business units with increasing share of non-bank



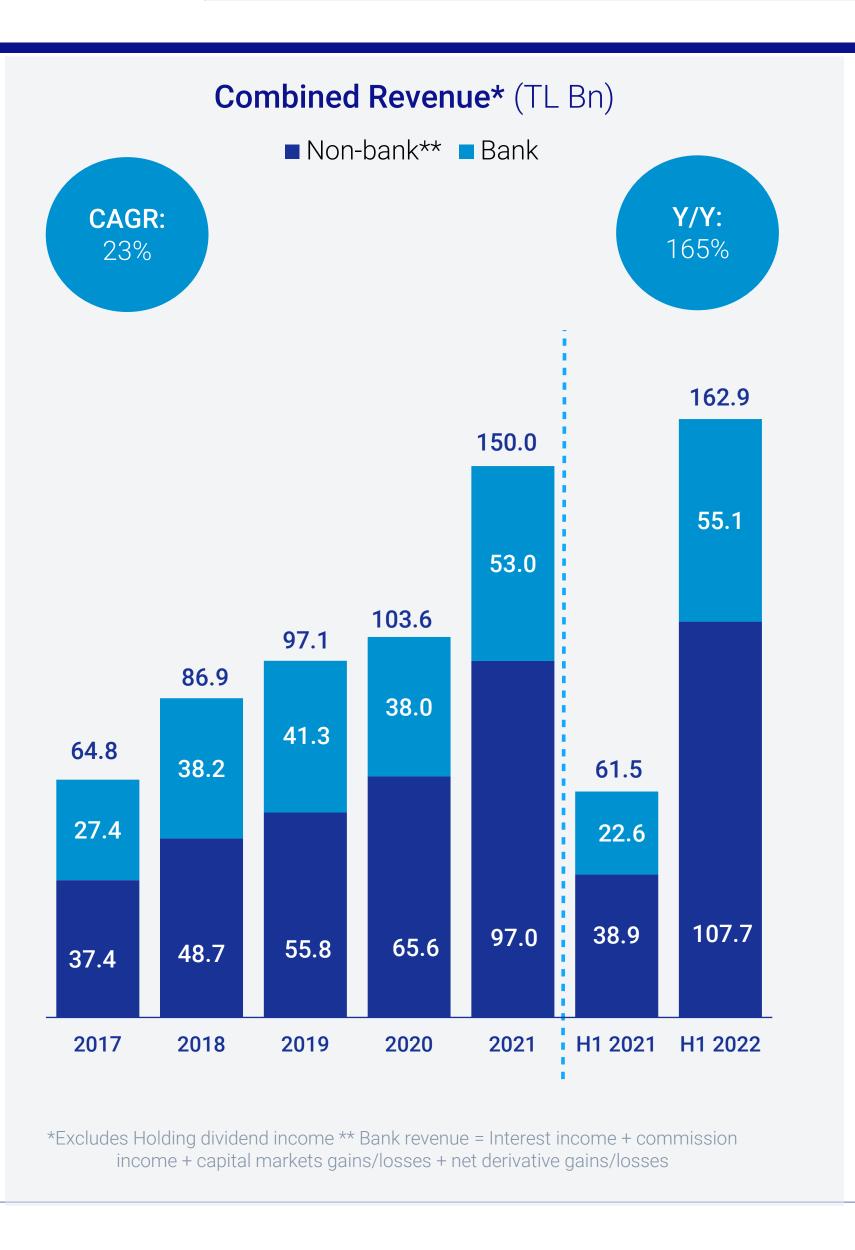


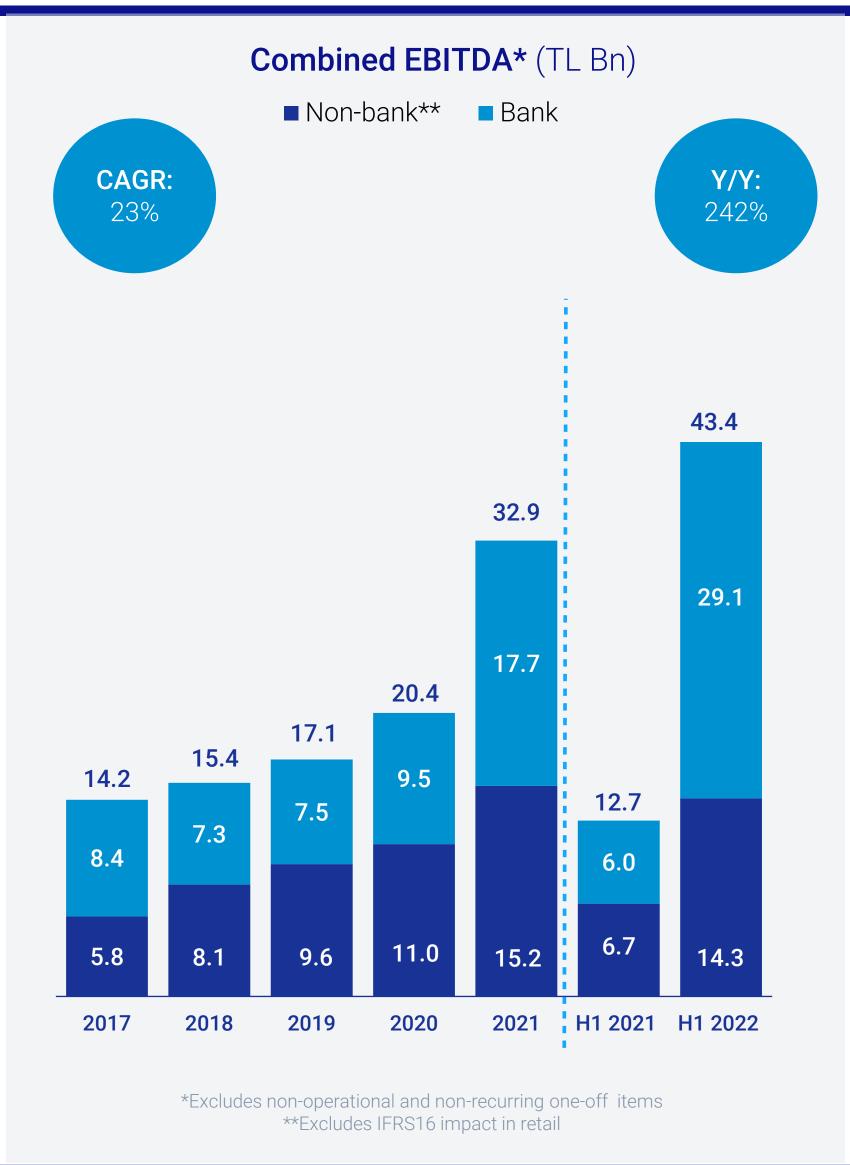


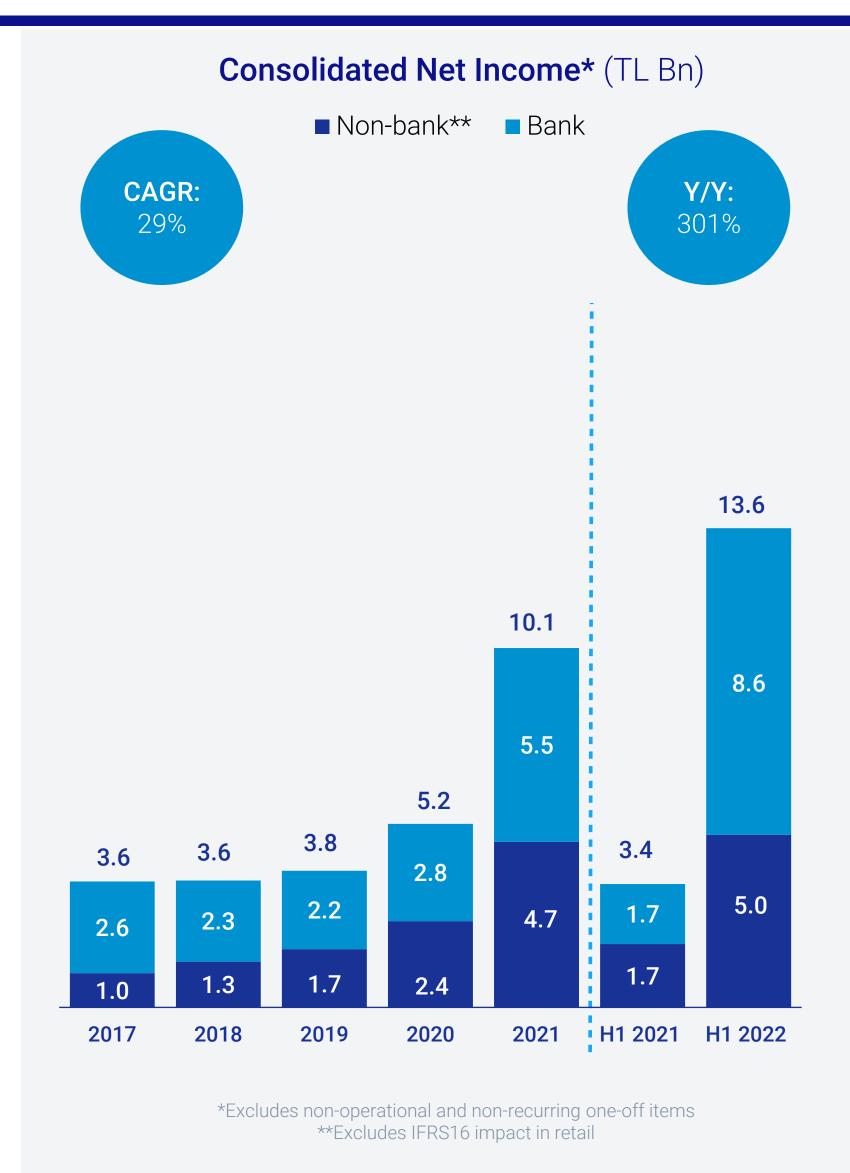


Accelerated topline growth and profitability with improved earnings quality



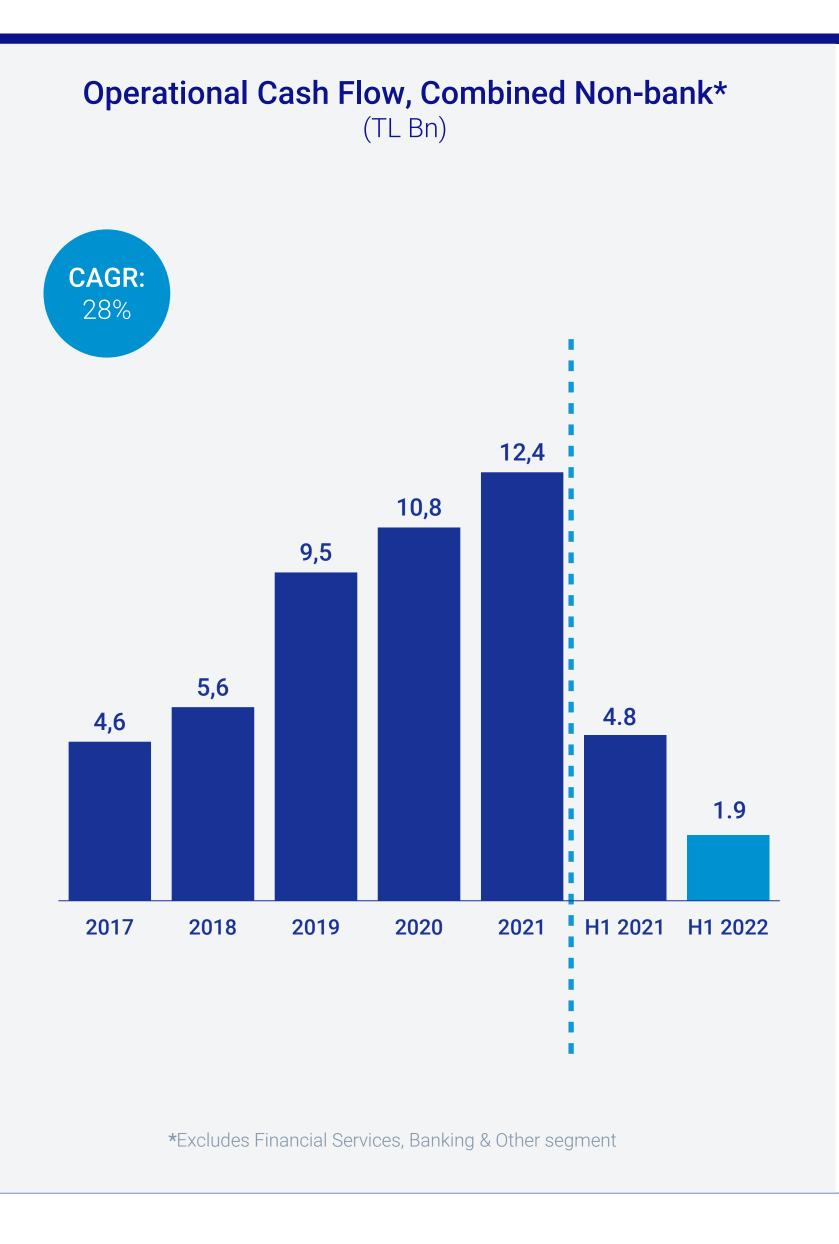


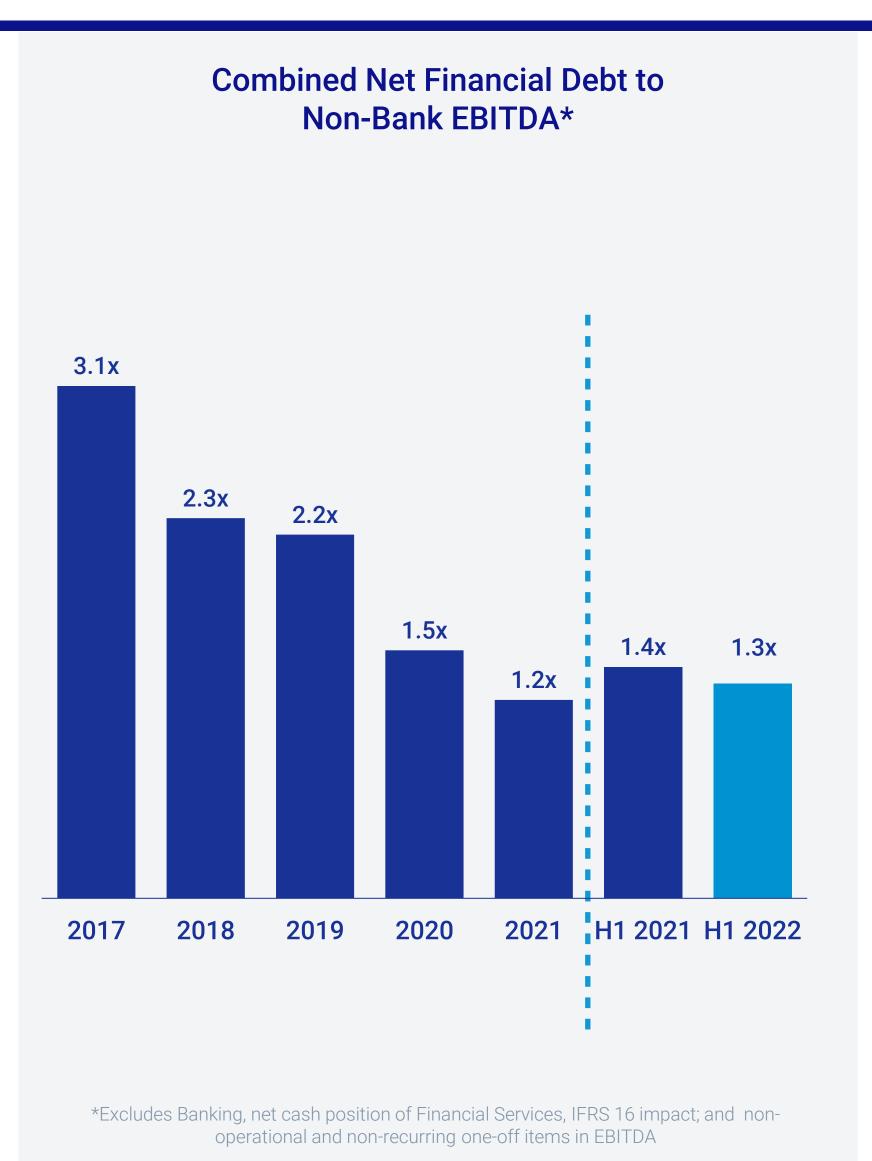


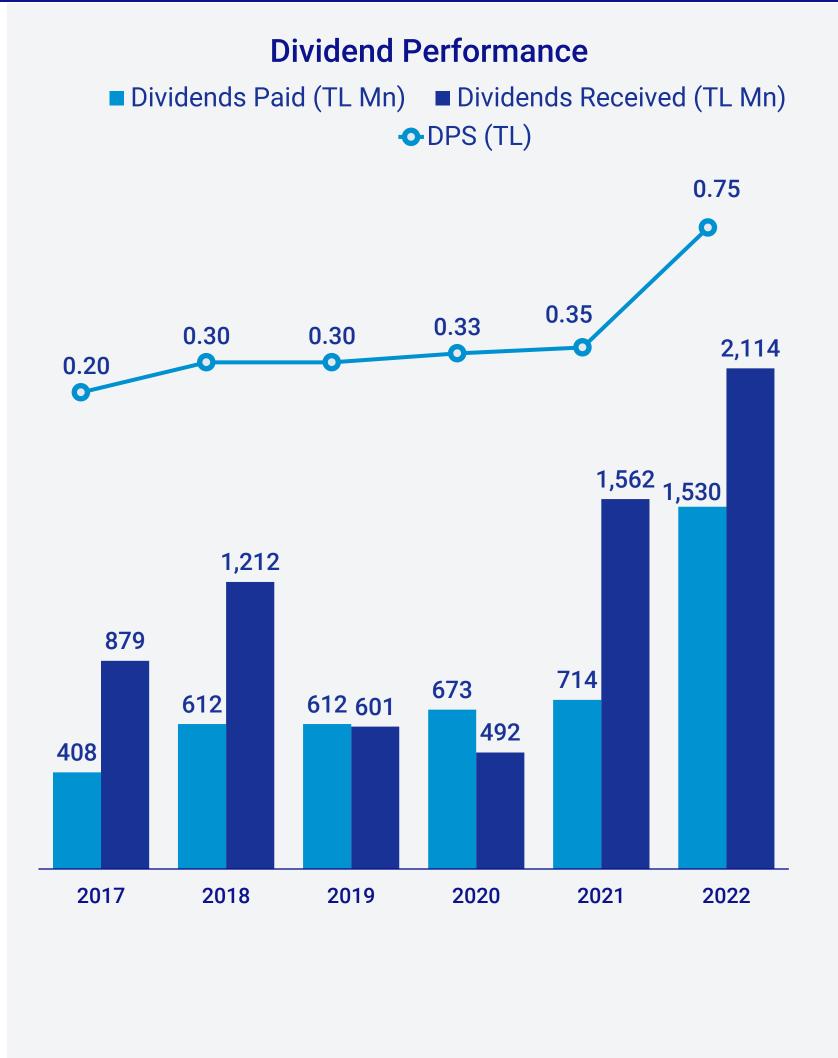


Higher dividend payments & healthy balance sheet maintained despite slowdown in cash flow generation





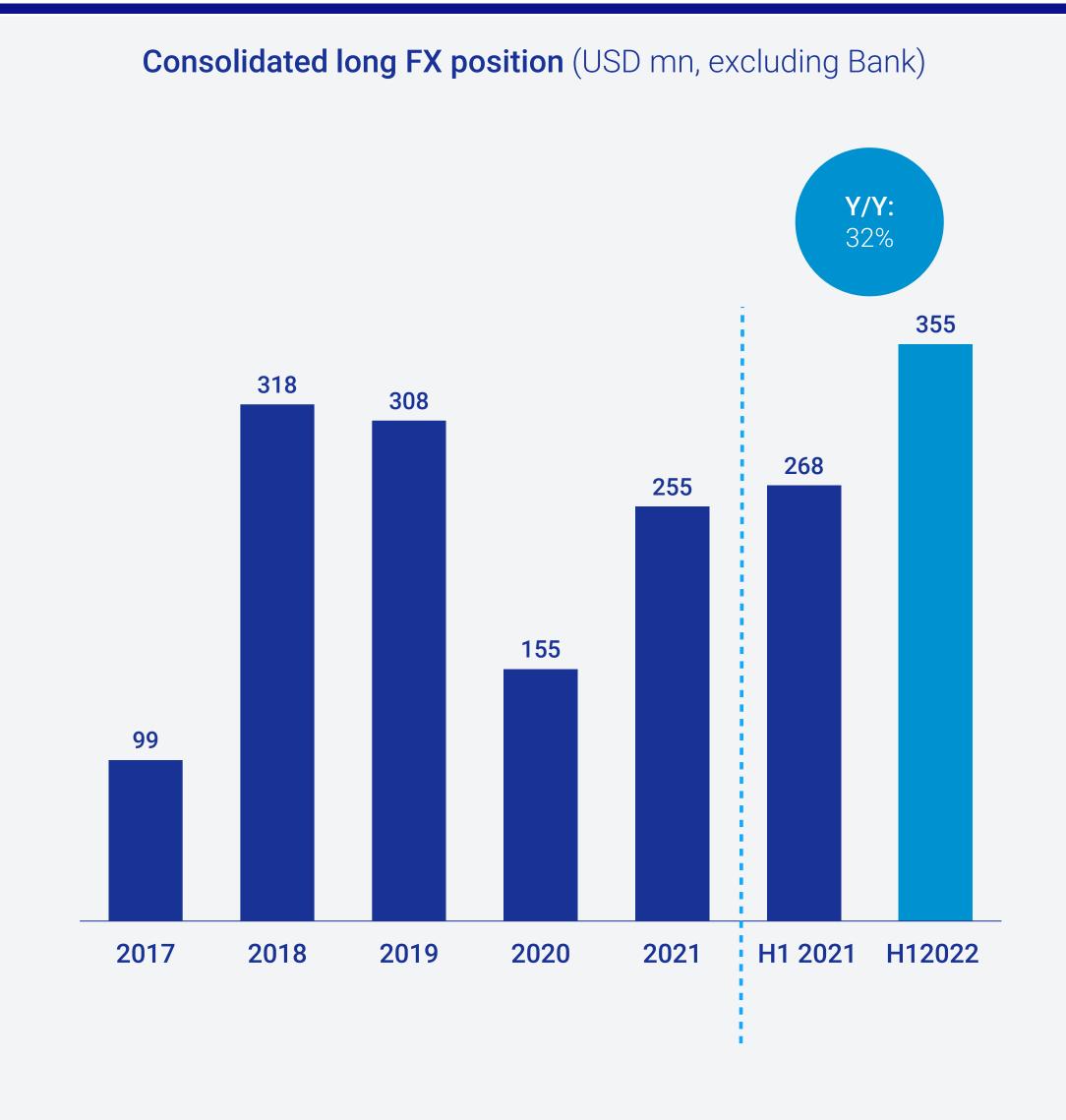




Resilient against FX volatility









04

Capital Allocation

Sustainability

Operational & Financial Performance

Strategic Business Units & Digital

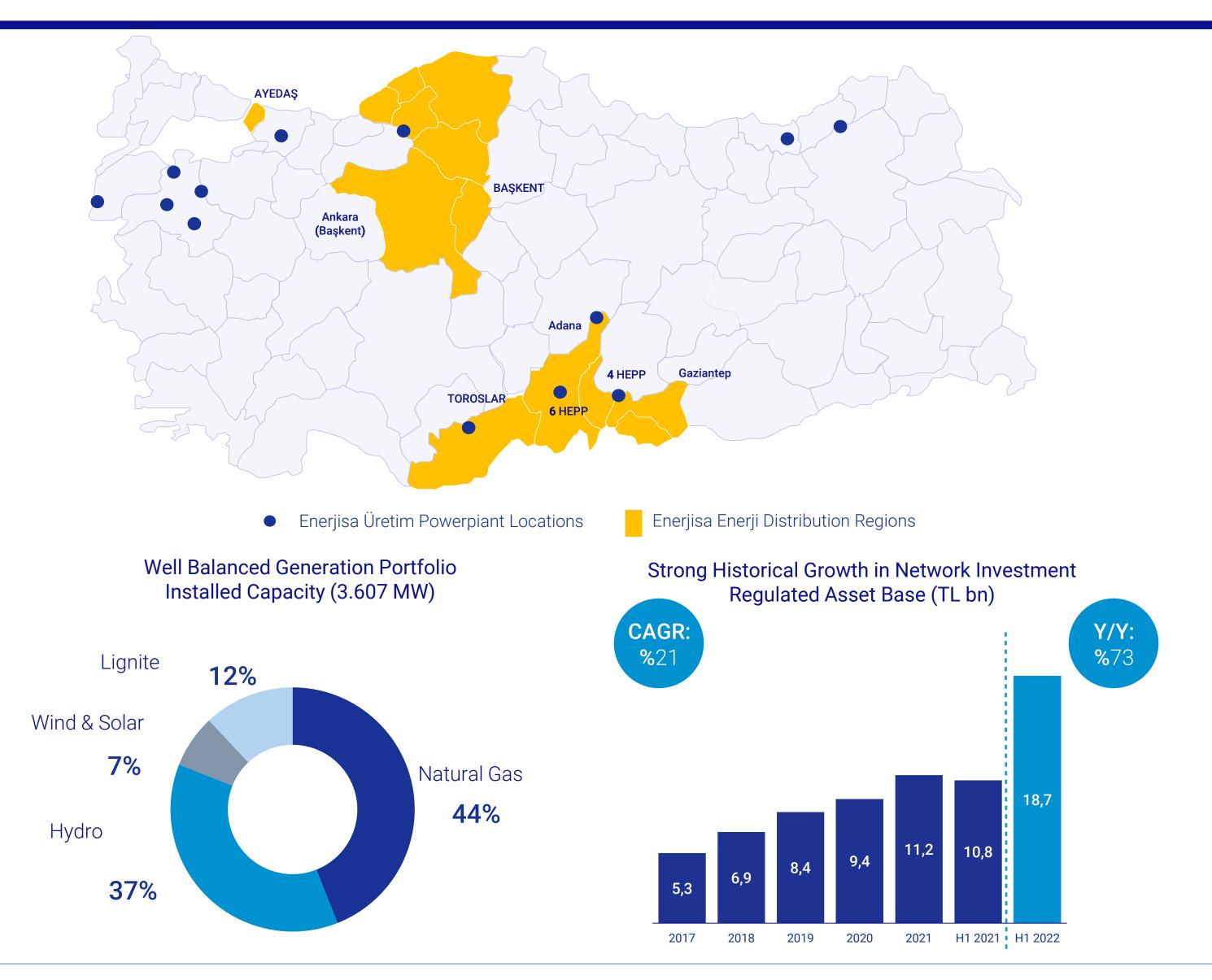
Holding Value Add

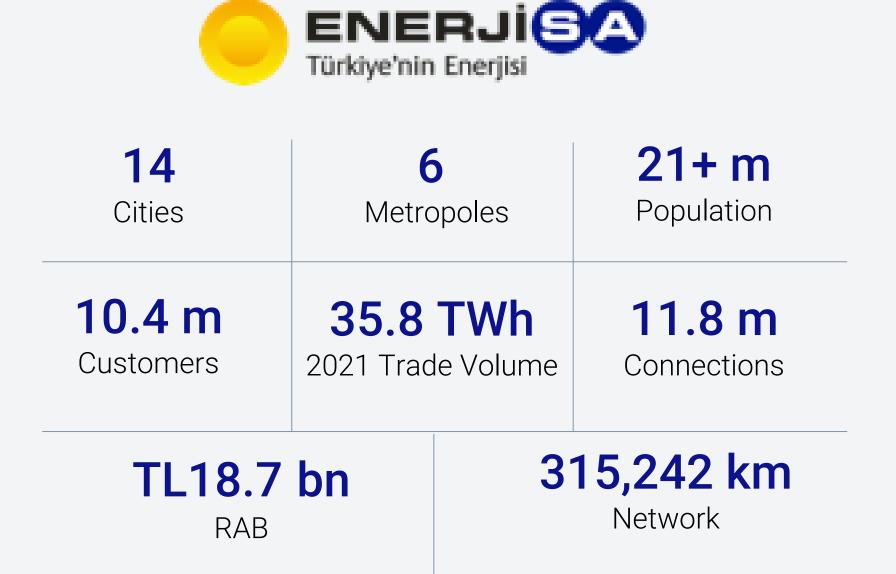
Mid-Term Guidance



Well Positioned & Strong Leader in Turkish Energy Industry







ENERJISAÜRETİM

1st Private Player	21 Power Plants	3,607 MW Capacity
44% -> 51%*	29 TWh	16 TWh
Renewables (#1 in Turkey)	2021 Trade Volume	2021 Generation

*after 560 MW windfarm became operational between 2023 and 2025

Distribution & Retail

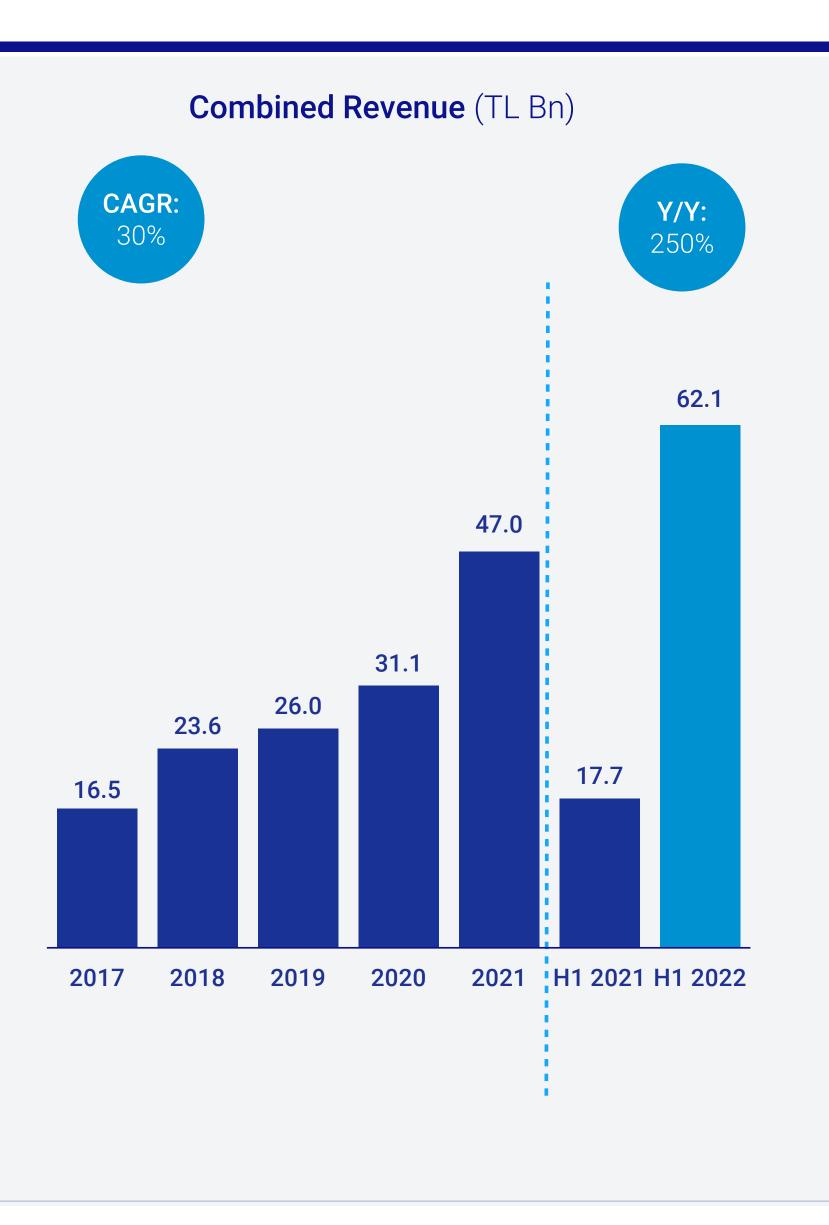
Trading

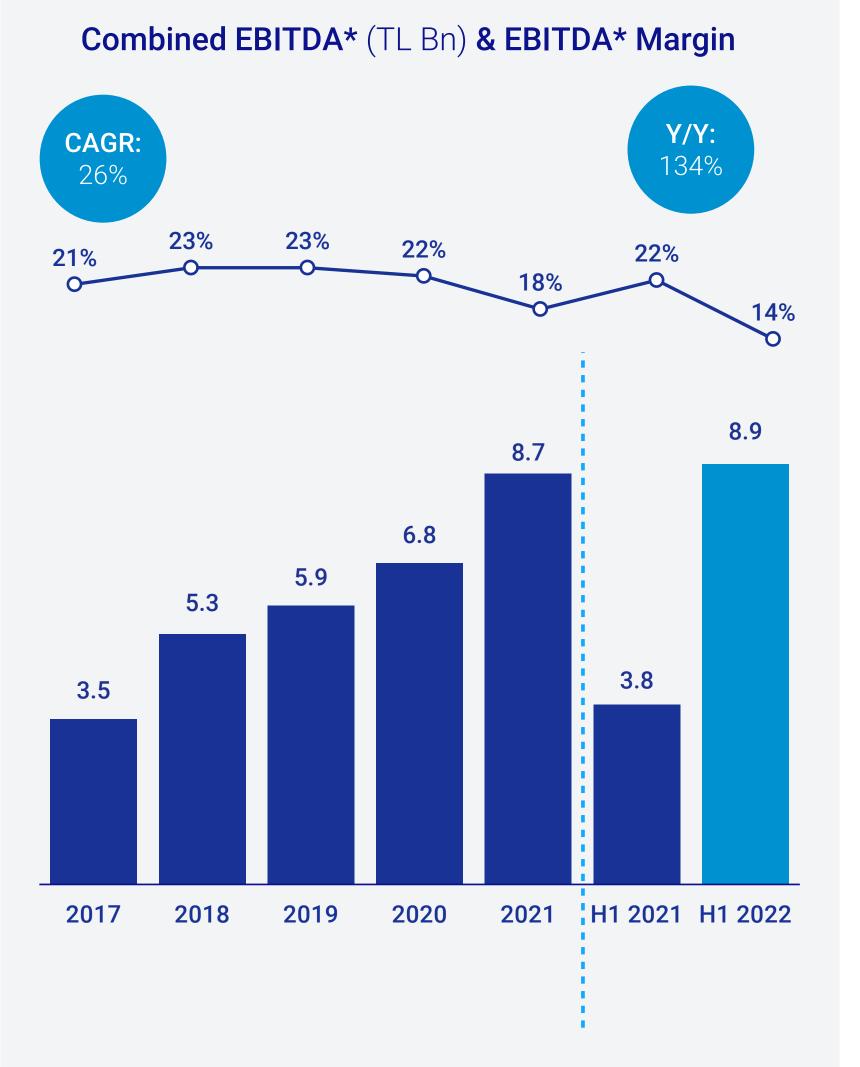
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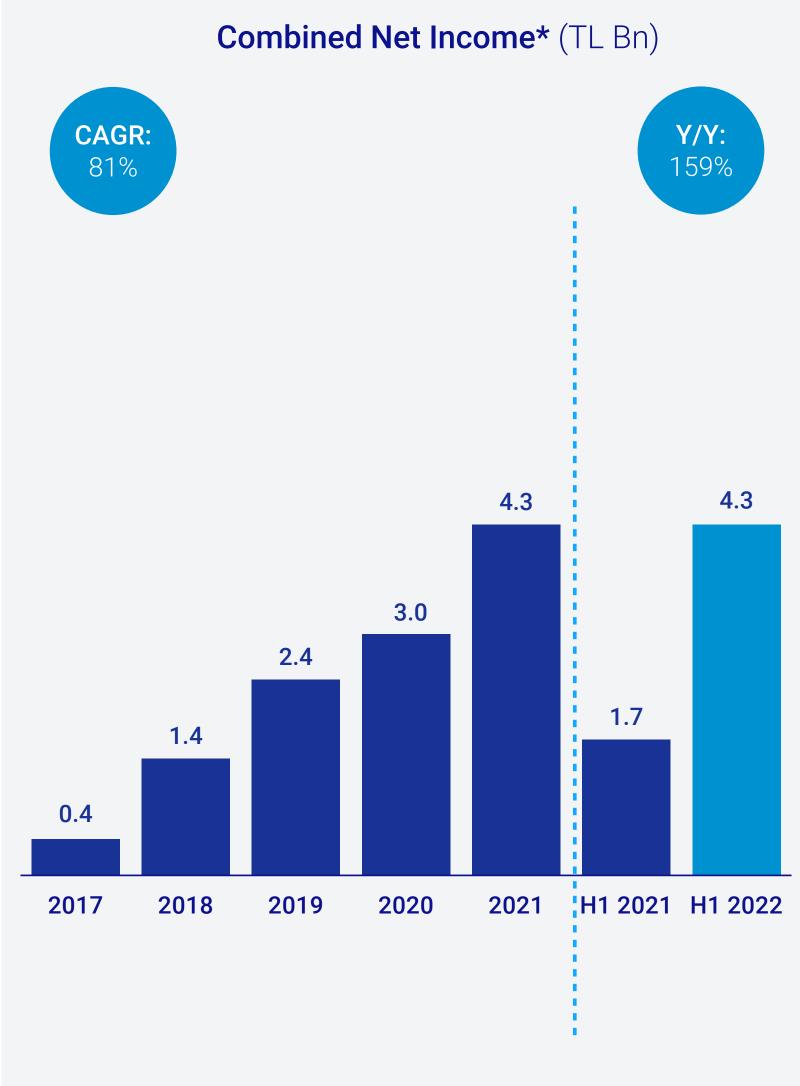
ation

Gener













BRISA

1/3 of every Passenger Car Tire in Turkey

Tire & Mobility Solutions

omposites Reinforcer

C

Tire &

CDP A-Climate Change Category 37% Exports in Revenue

95

Otopratik & Propratik Mobility Service Shops 13.5 Mn

Total Tire Production Capacity **7,300** Point of Sales

in **87** Countries

TEM SA MOTORLU ARAÇLAR

Market
Leader
Pickup Turkey

23
Authorized
Dealers

31 Service Points



66
Export
Countries

1stElectric Bus
in Turkey

BatteryPackage
Production

KORDSA

1/3 of every Passenger Car Tire in the World CDP A-Climate Change Category 100%
International
Revenue

7Tire Reinforcement Plants

Composites plant

491R&D Patents

All data is as of 2022 2Q otherwise stated.



Expansion in Composites

Microtex:

- Acquired by Kordsa
- Deal Size: EUR24.6mn
- Product and geographic diversification in composites to transform tyre reinforcement business into advanced materials
- Diverse set of composite products provider with the majority of revenues concentrated in automotive and motorsport sector in Europe.
- Kordsa acquired 60% of Microtex with an ambition to reach 100%



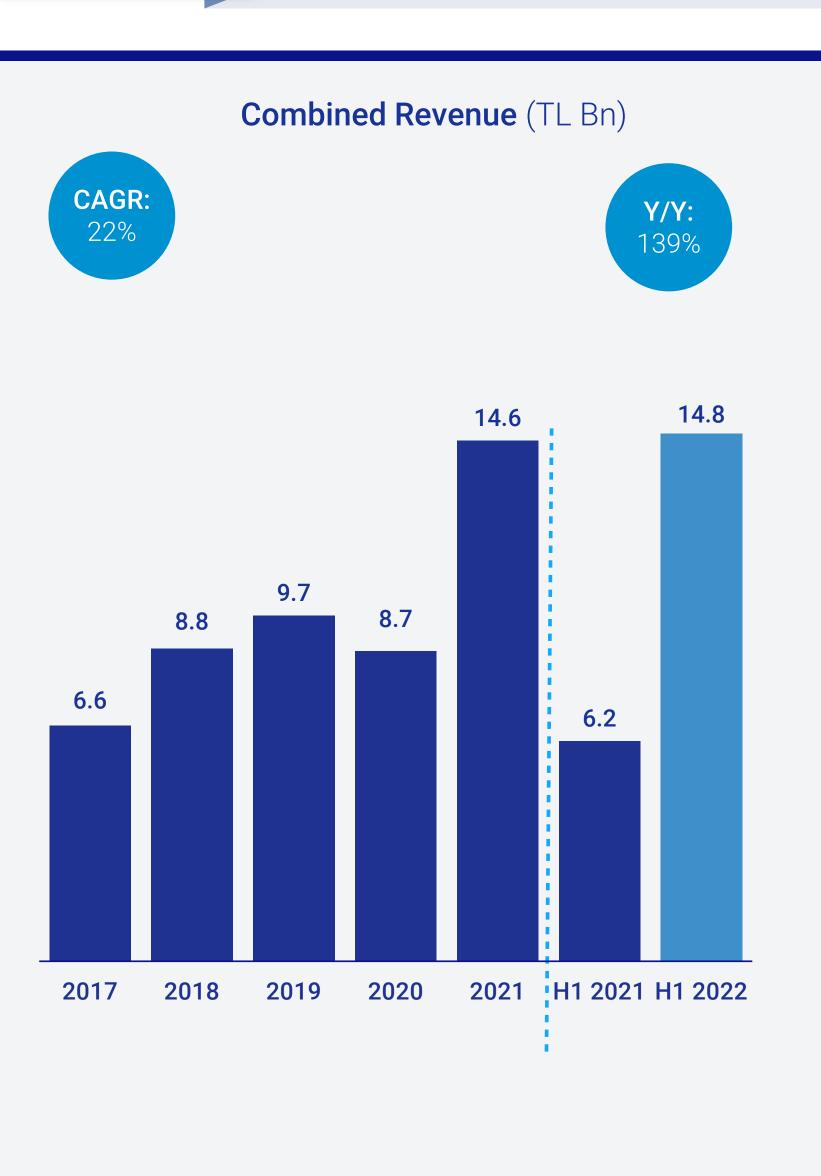
Growth in New Mobility Solutions

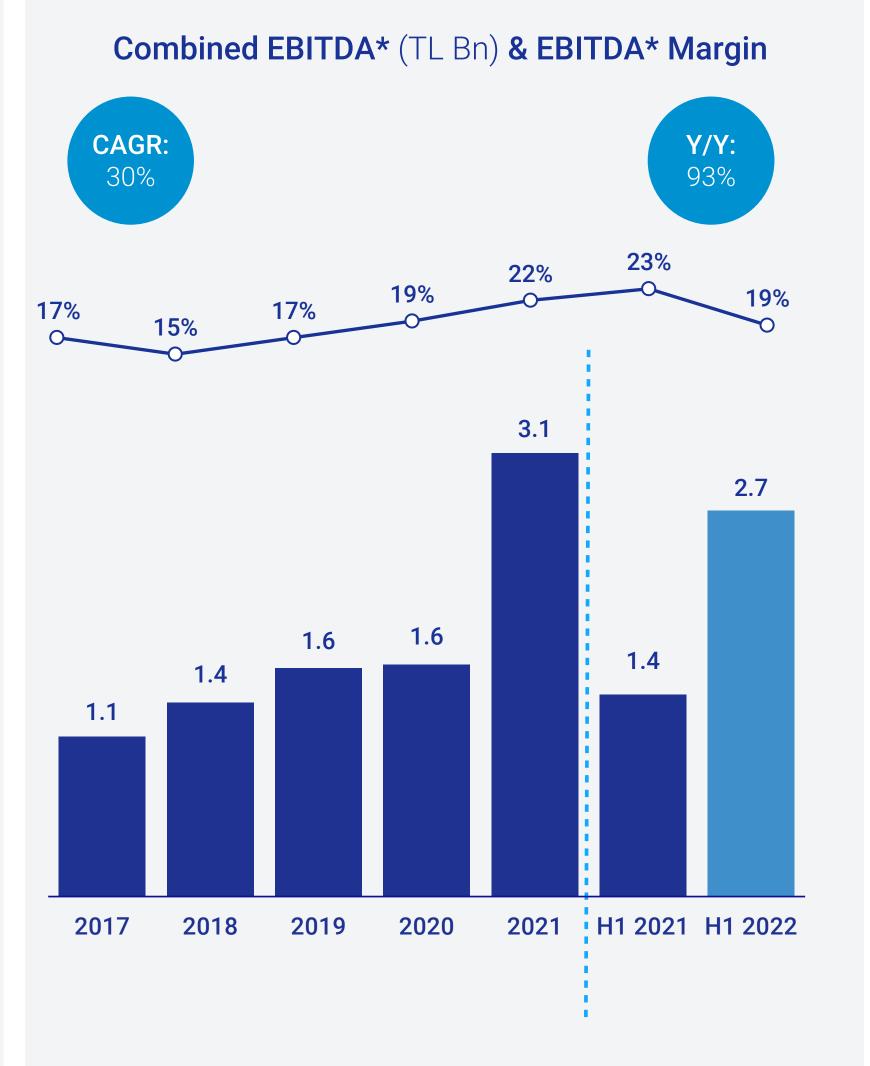
Arvento:

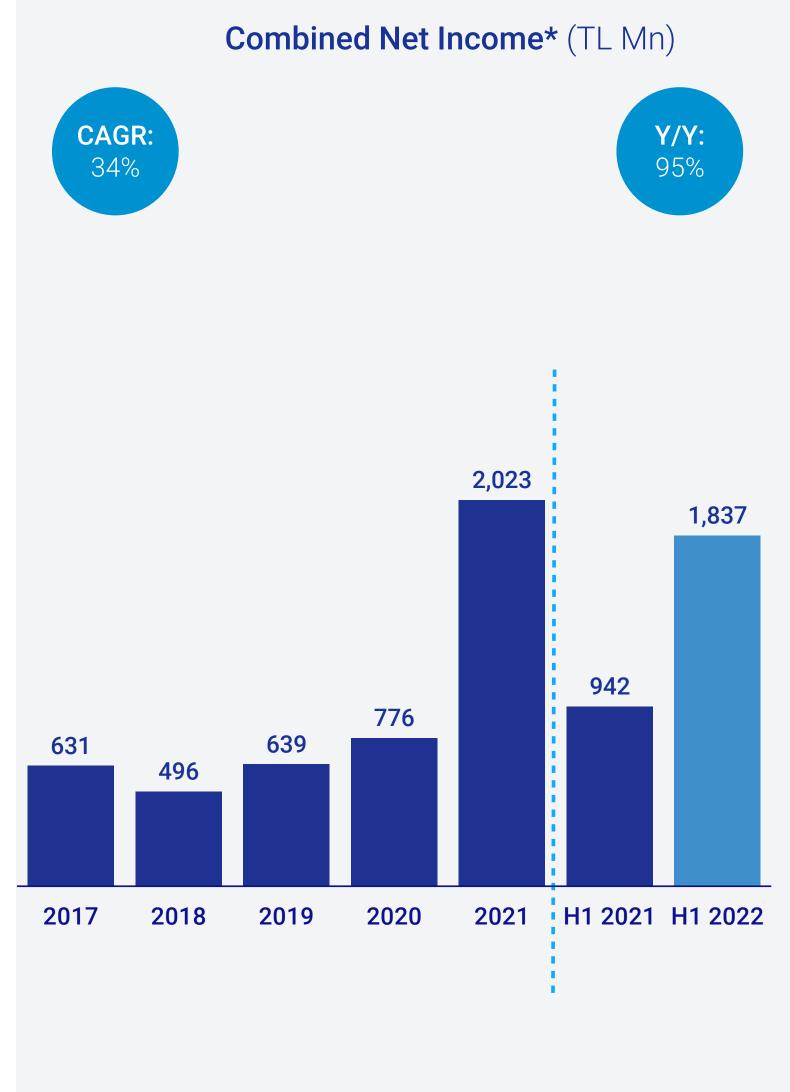
- Acquired by Brisa
- Deal Size: ~EUR22mn*
- Become a sustainable mobility solutions provider and move its strong tyre supply and service network forward
- Turkey's leader fleet telematics and IoT solutions company with more than 50% market share.
- Brisa acquired 88.89% of Arvento to integrate its fleet management platform and telematics network into existing systems

Financial Performance



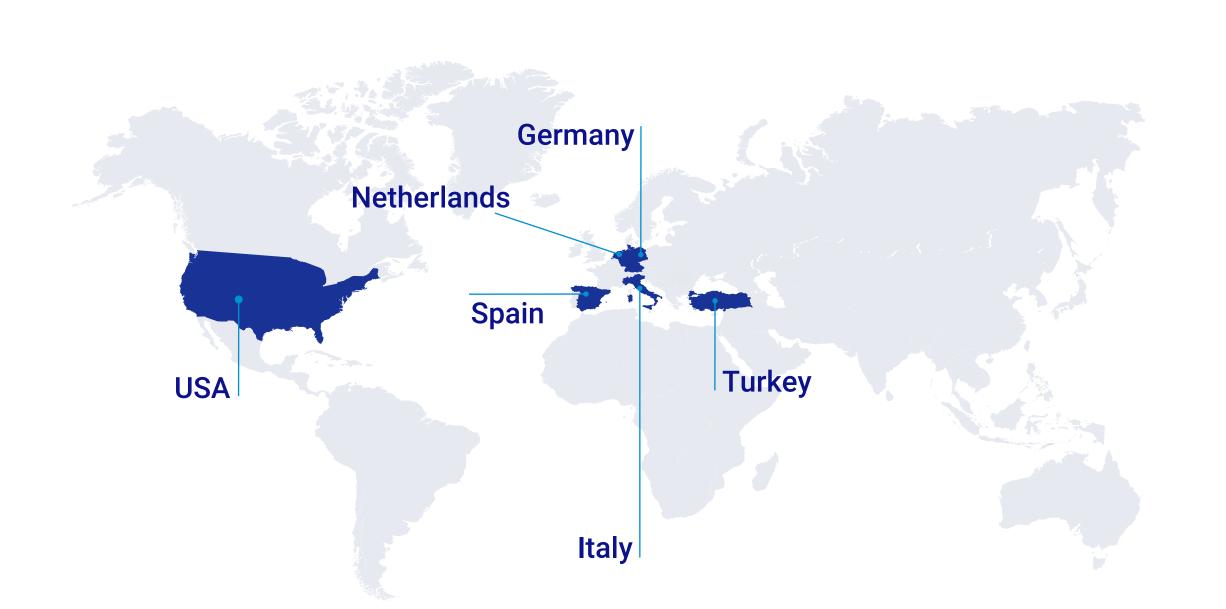






Leader in Turkish Cement Industry With An Ambition For International Expansion



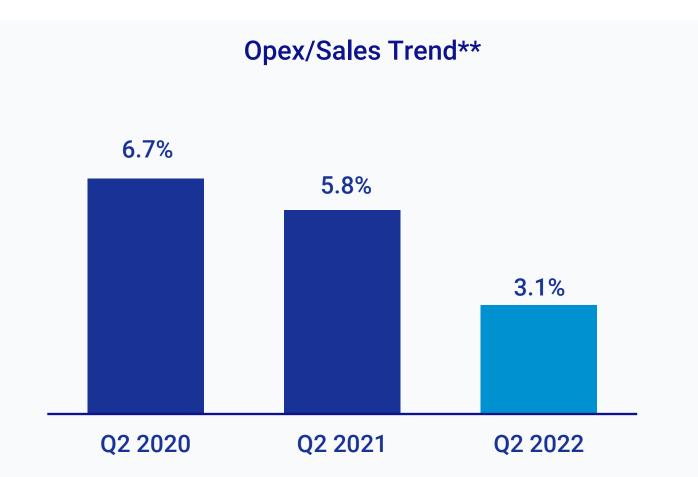


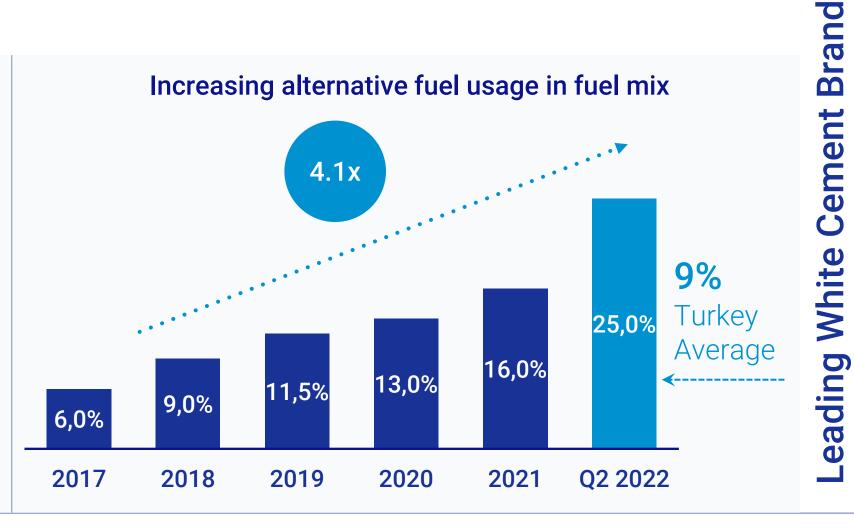
AKÇANSA

Turkey's Leading Exporter

Globally

3 Integrated plants	>3.5 mn ton* Export Volume	2 Ports
9.2 mn ton Cement capacity	35% FX in Revenues	94% Capacity Utilization





ÇİM**S**A

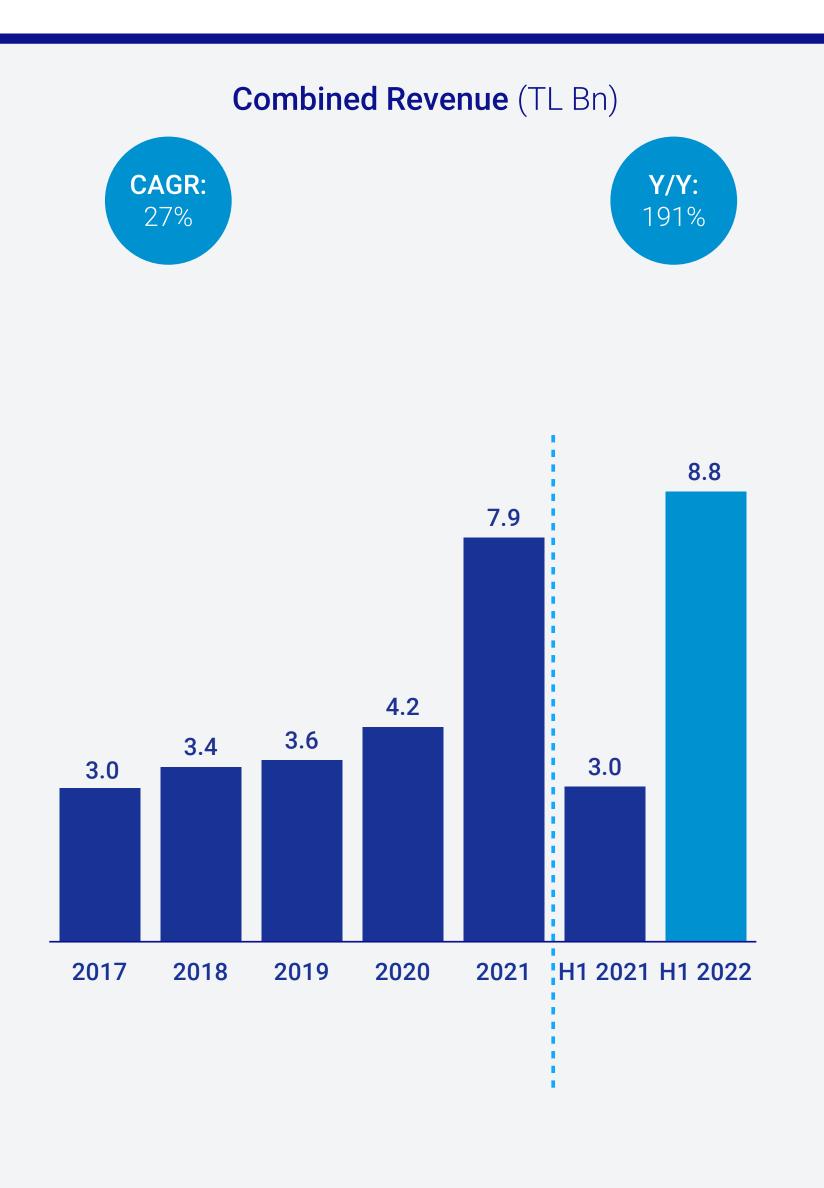
CIMSA SABANCI
CEMENT

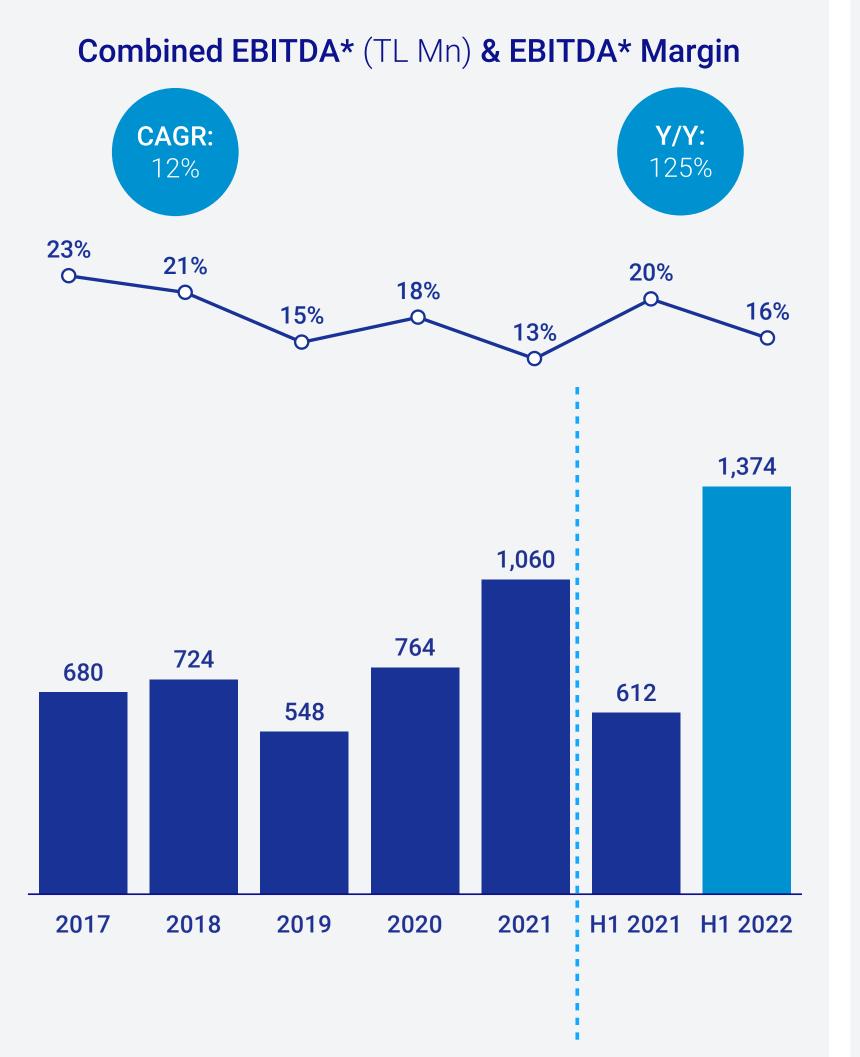
5	6	70+
Integrated plants	International terminal	Countries to Export
7.8 mn ton	70%	93%
Cement capacity	FX in Revenues	Capacity Utilization

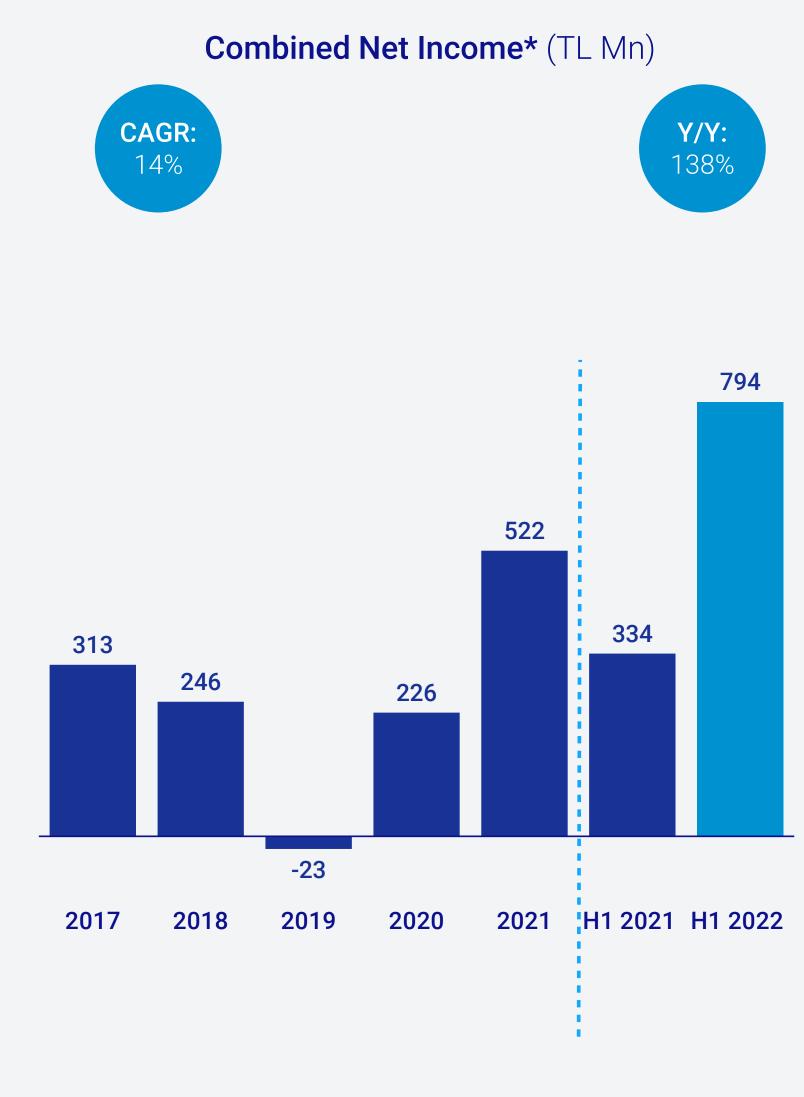
*2021 **For comparison purposes, Akçansa and Çimsa only

Financial Performance



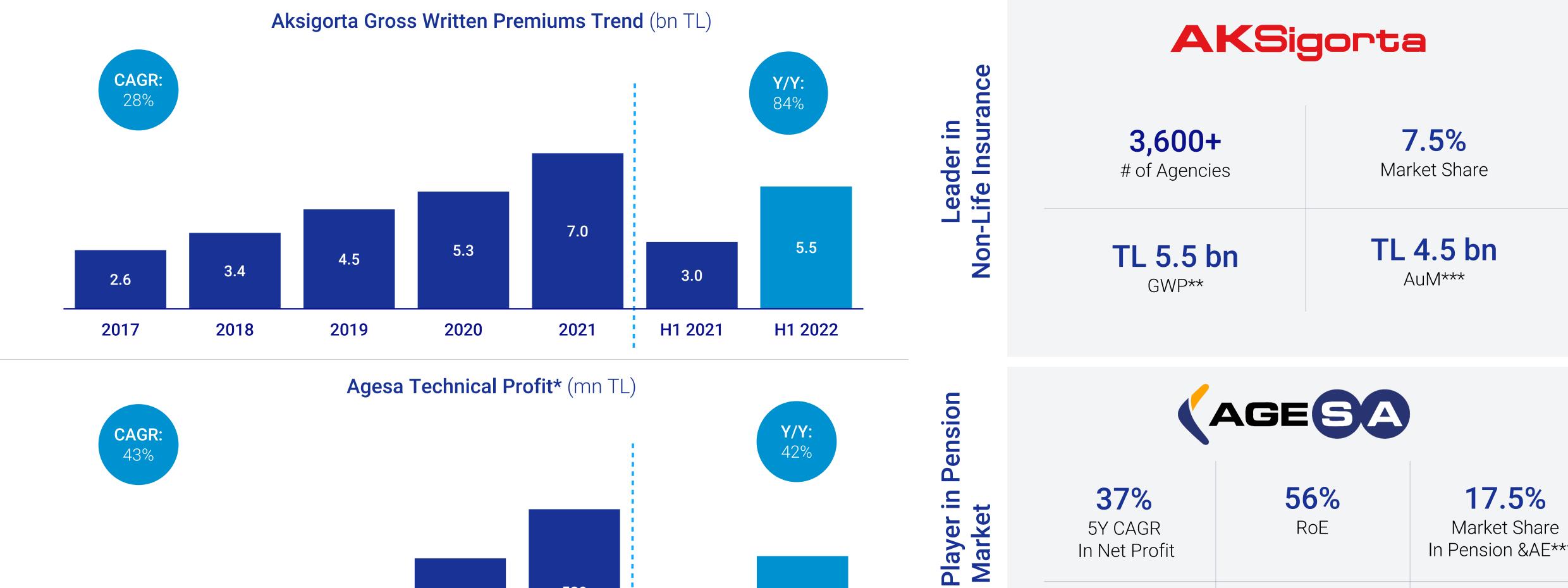






Well Positioned in Both Non-Life and Life Insurance Markets

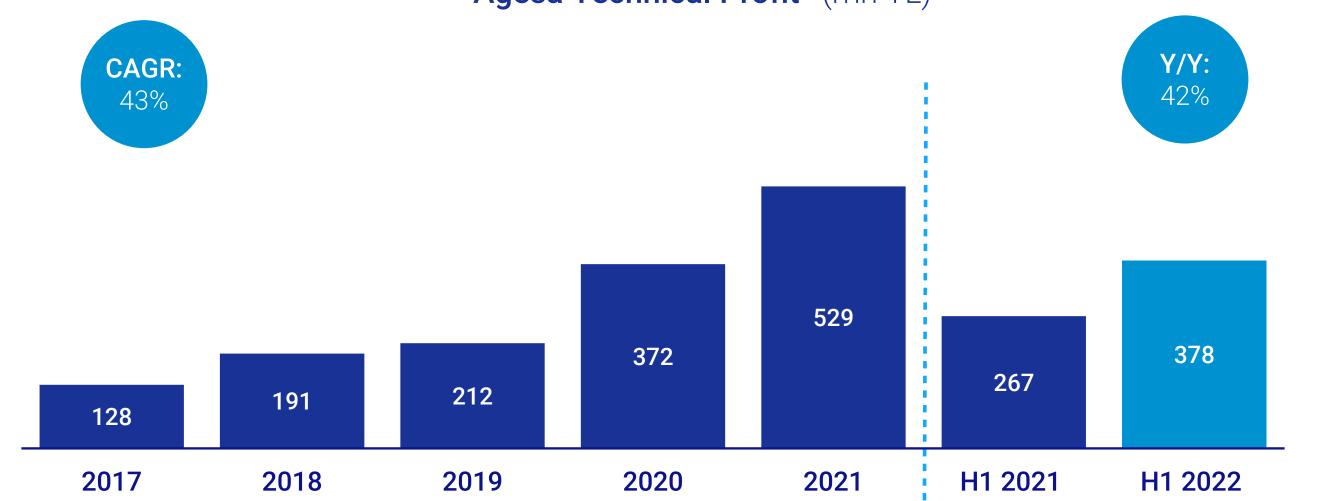


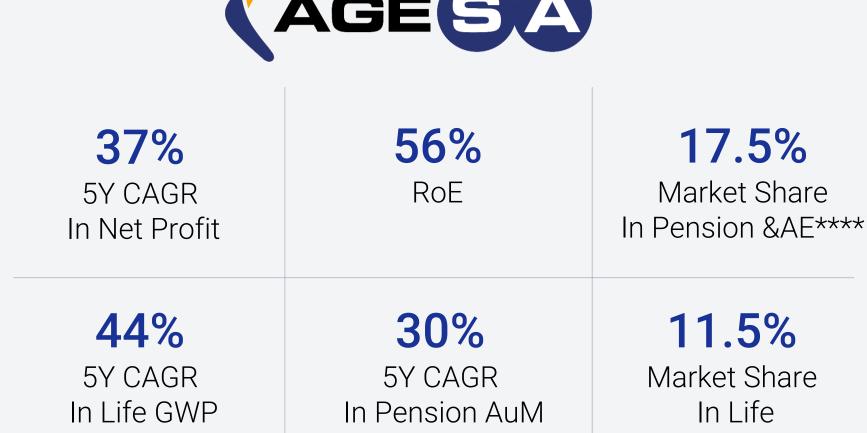


Market

0

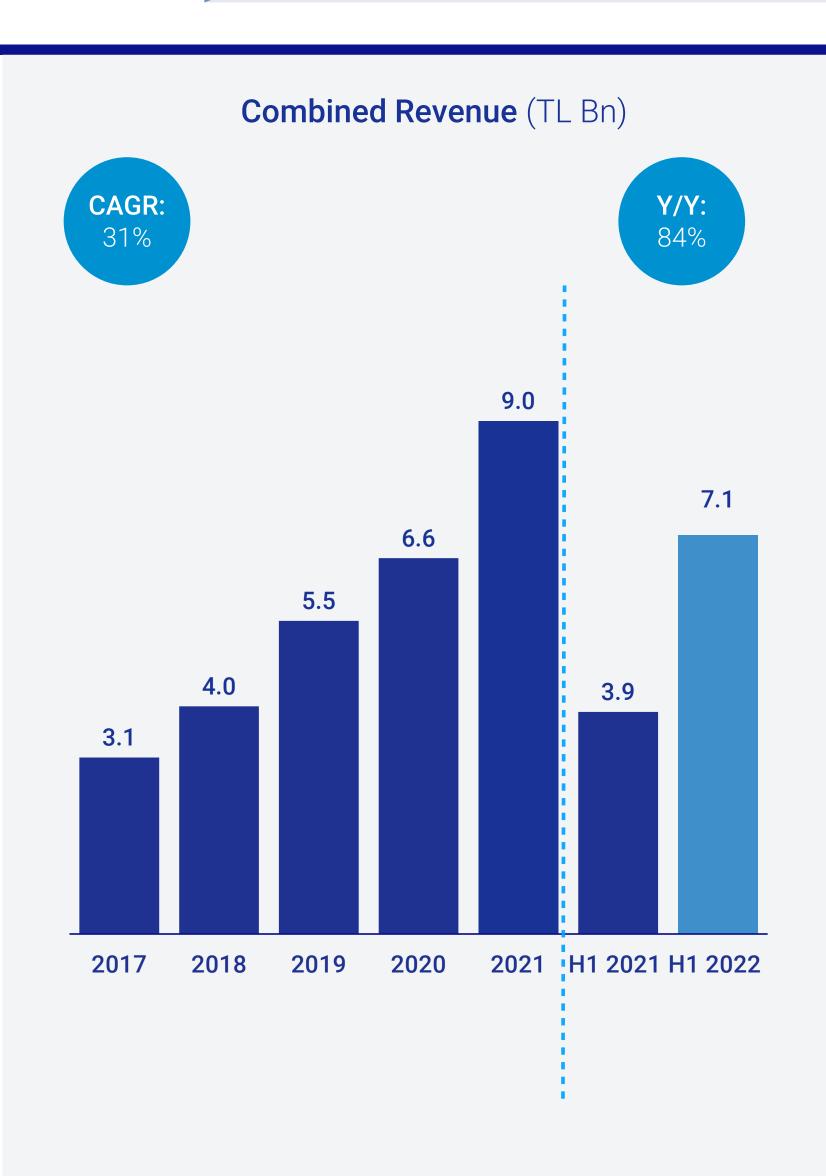
Leadin

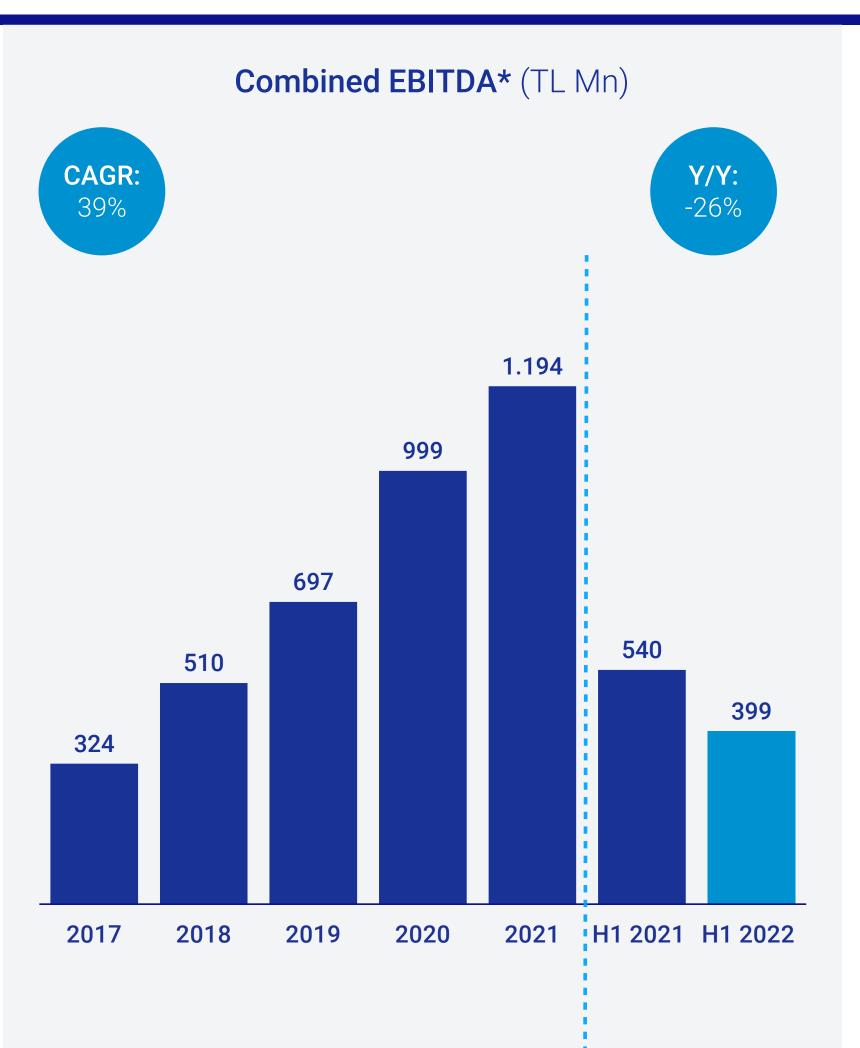


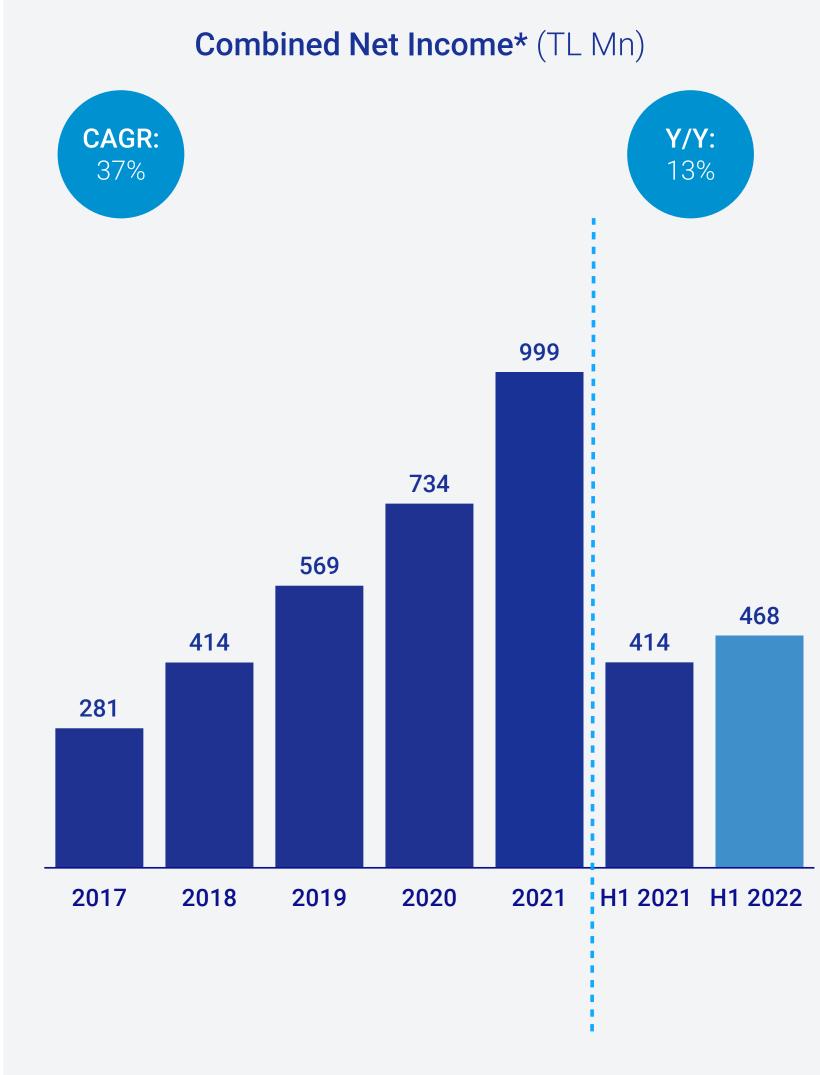


Financial Performance



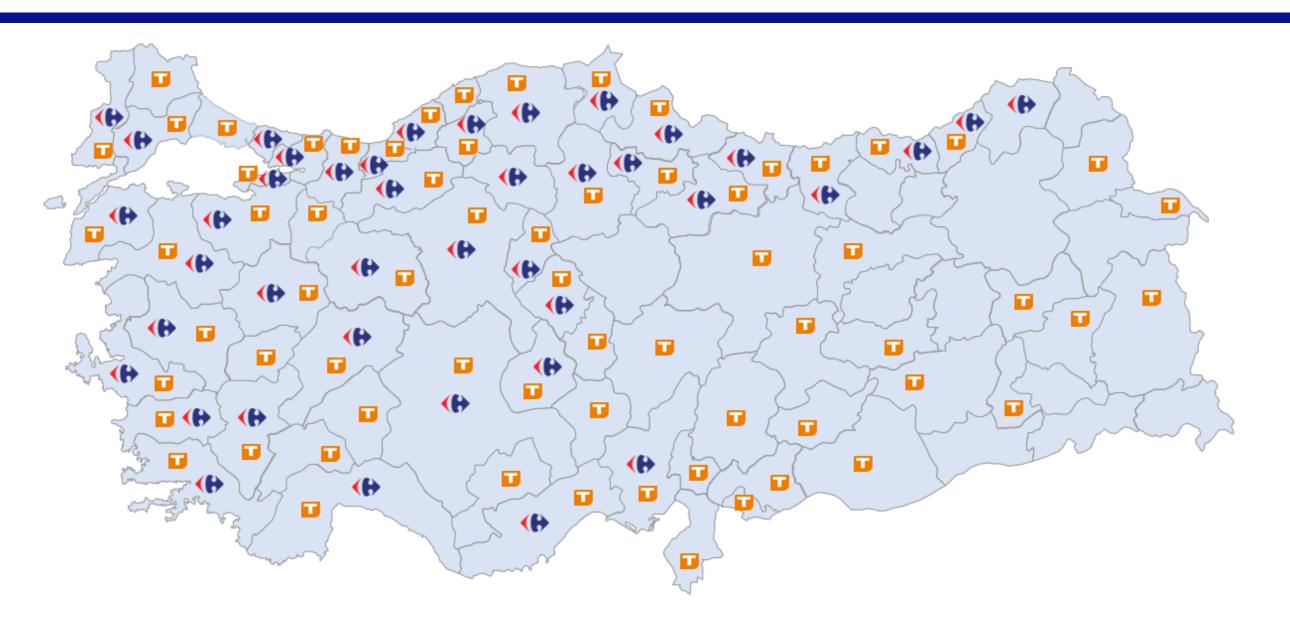






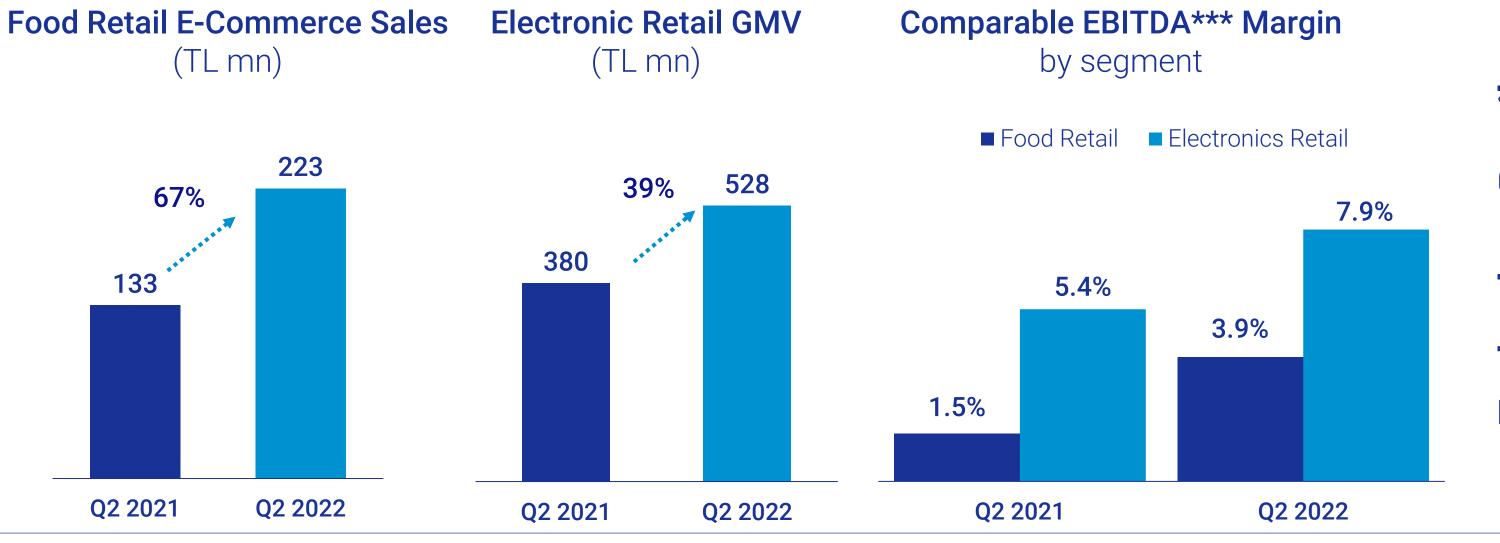
Accelerated Growth While Maintaining Operating Profitability







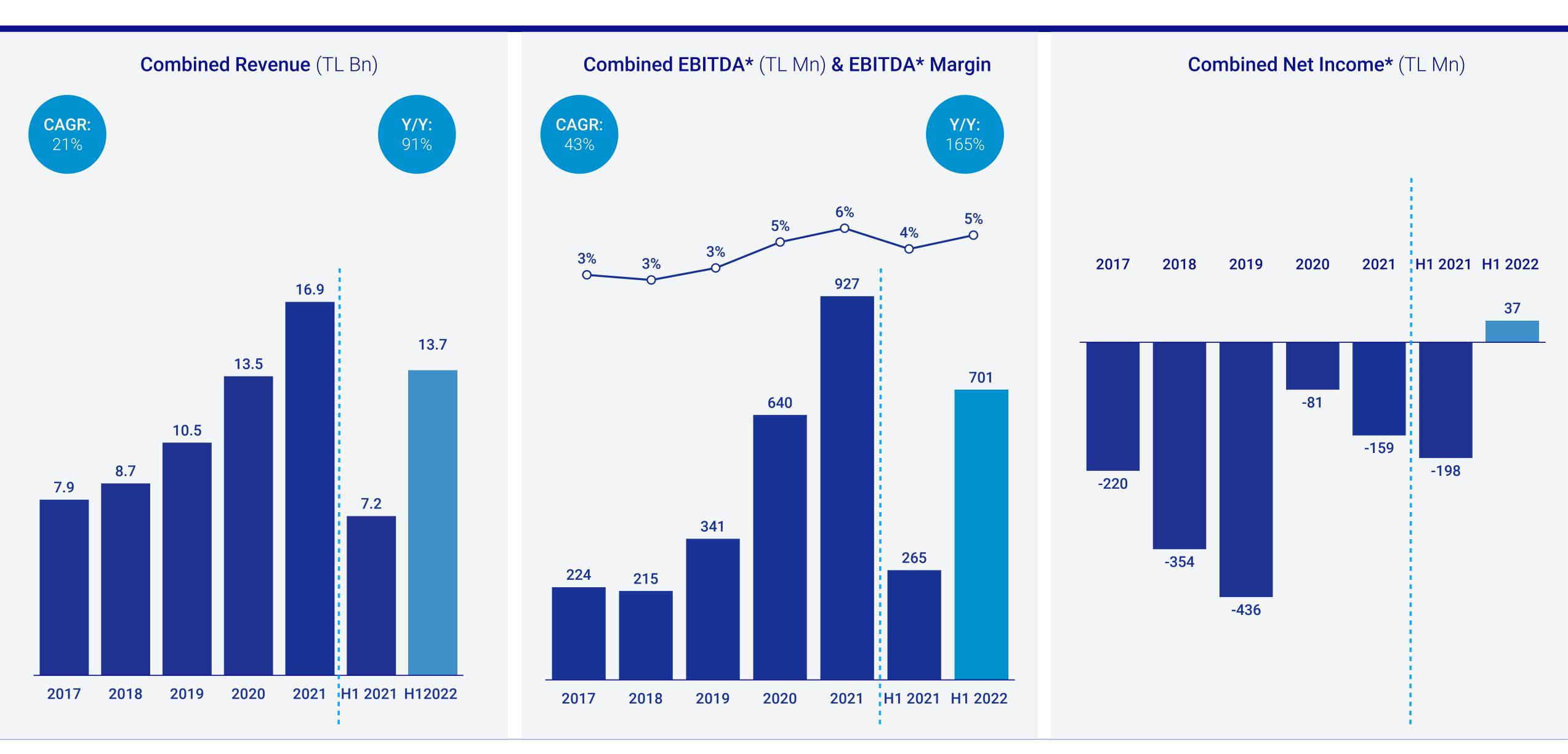
Food & Non-Food Retail





Financial Performance





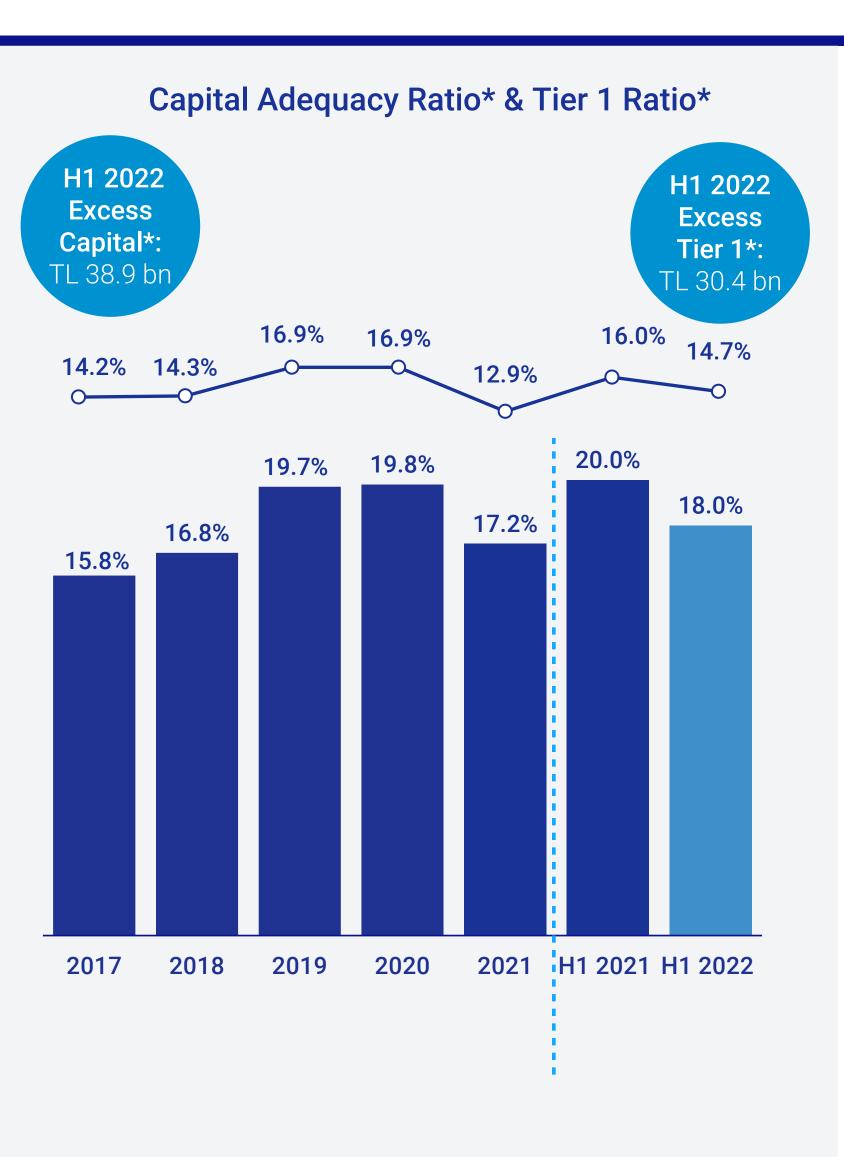
2022: Leveraging our strength while carrying out priorities

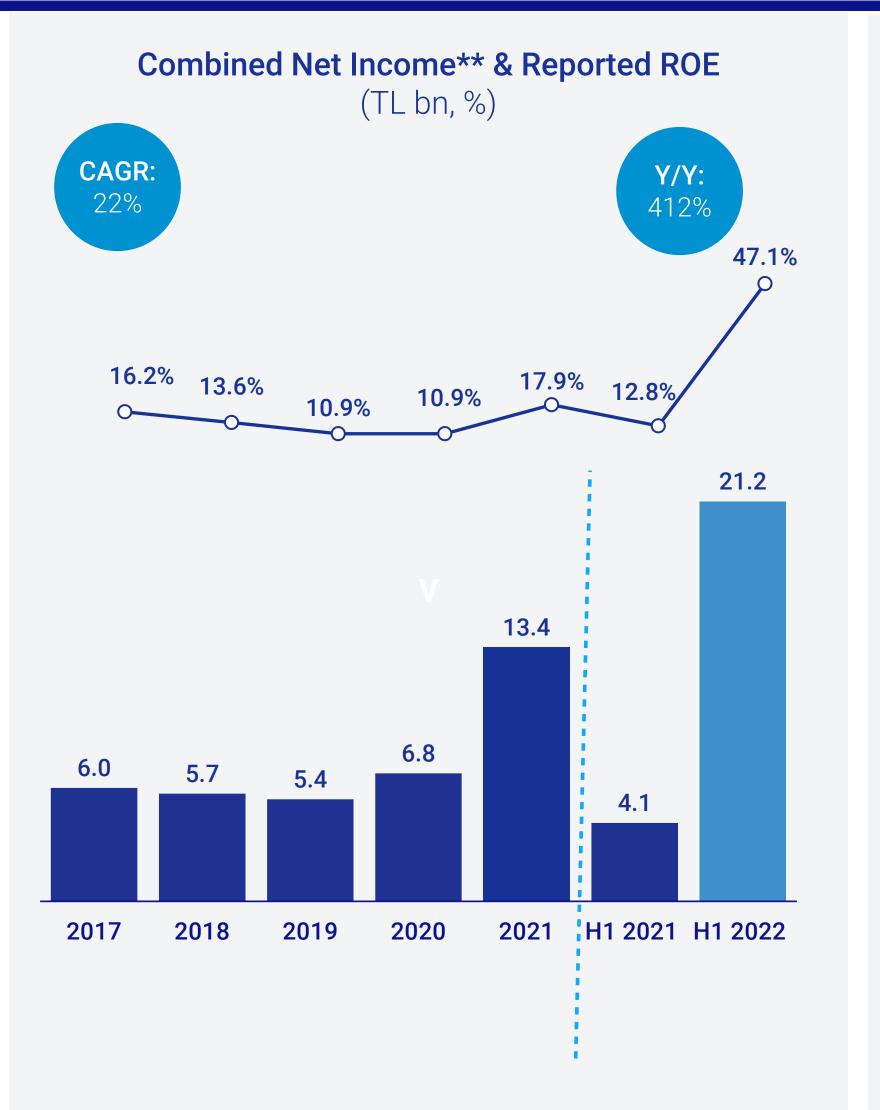


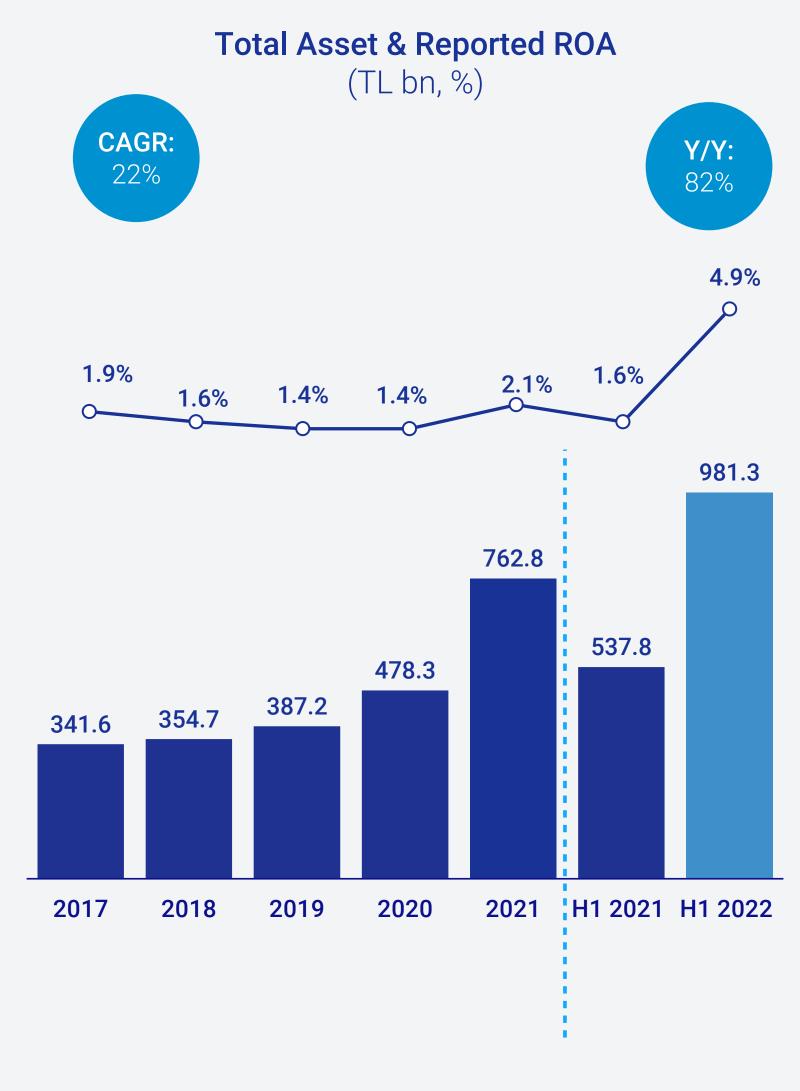
	2022 Previous	2022 Revised	H1 2022	2022 Guidance Key Drivers
TL Loan Growth FX Loan Growth (in USE NIM (swap adj.) ~150 Net fees&com. growth Opex growth Cost/ income (1) NPL (2) Net total CoC (excl. ccy impact)	bps Improvement >35% Avg. CPI <33% <4% ~100 bps	< 25% < 4% ~ 100 bps	39.4% -4.3% 6.2% 77.0% 18.4% 3.5% 51 bps	 Our robust 18% CAR⁽³⁾ & 14.7% Tier 1⁽³⁾ creates ammunition for sustainable profitable growth while providing resilience TL loan growth with sustainable profitability and healthy market share gain in focus Tailor-made solutions for customers' transition to a low carbon economy Asset repricing, contained funding costs & proactive CPI linker positioning to be supportive for NII growth & NIM Improving trend in CIR with solid revenue contribution from all business lines Significant provision build & solid collateral values to limit additional provision need
ROE	~ 30%	~ 50%	47.1.%	

Financial Performance









^{*}w/o forbearances

Creation of a global digital business with acquisitions



Dx Technology Services and Investment BV (DxBV), a wholly owned subsidiary of Sabancı Holding and established in the Netherlands, will undertake Sabancı Group's investments in digital businesses.

Cyber Security

Radiflow*

- Deal size: USD 44.5mn
- full package of solutions in Operational Technology (OT) Security market,
- one of the fastest growing market in Cyber Security domain,
- diversified global revenue streams and strong partnerships with global large tech-partners in a number of industries including power generation, energy distribution, utilities.



Digital Marketing

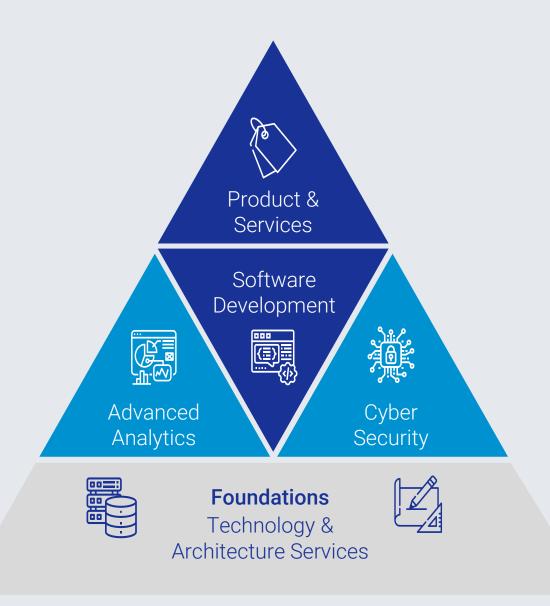
SEM**

- Deal size: USD 14.8mn
- Turkey's first search engine optimization agency,
- one of the two Turkish companies with Google Marketing Platform Reseller certificate to offer data-driven digital marketing services,
- positions technology and building data driven strategies as the core of its business to offer strategic consulting to companies across various industries.



Before Transactions

SABANCIDX



- Regional/ Local Focus
- Mainly Local Currency Revenues
- Multi Service/ Product Offerings

After Transactions

Sabancı Digital Business

Consumer Marketing Technology Business

SEM

Cyber Security Business

Radiflow

Cloud & Digital Business



Center of Excellence



- Global Growth Focus
- Increased Share of FX Revenues
- → Focused Service/ Product Offerings
- Higher Than Market Growth

- New Markets and Revenue Streams
- Global Technology Partnerships
- Increasing Synergies in Sabancı Ecosystem
- Innovation Fueled With R&D & Academia







Key Highlights

\$30m
Total Fund Size

12 years
Fund Life

\$0.5-4mn
Ticket Size

Purpose

To gain early and economical access to new technological developments /markets/ innovations and to create agile and technology-driven growth platforms

Investment Strategy

- → Seed, Series A stage
- → Primary focus on IoT, Materials, Energy, Mobility, Al and Cyber Security
- Own minority stake with strong minority rights and protections
- Synergy potential with Holding and Subsidiaries

Portfolio



A wearable tech company aiming to simplify processes and transition to Industry 4.0

AI based advanced analytical

focusing on insurance sector

solutions provider mostly

ZACK.#I

Al-based voice assistant and bot products with "Natural Language Processing" technology



An information technology company that provides cloud system integration services



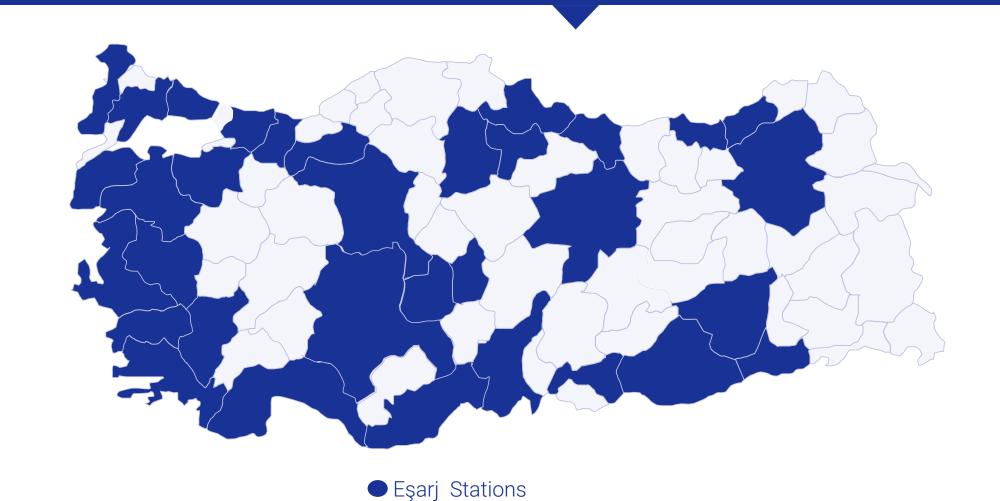
A voice-based health assistant that enables managing chronic diseases

Leveraging Synergies Within Sabancı Ecosystem



The first, fastest and largest E-charge station network in Turkey

Solar Power Plants within the Group in Cooperation with Enerjisa Enerji





Carrefour ()



Turkey's National DC As of the end of June **Charger Tender Program**

As of 2023 YE

312 stations in

495 stations in

53 cities

1,000 stations in

81 cities

35 cities

181 AC Plugs

157 DC Plugs

181 AC Plugs 644 DC Plugs

Investment Plan: TL300mn in 2 years



60K m² Ground Area

3,370 kWp Solar Production Capacity

7,479 Solar Panels









75K m² Ground Area

6,226 kWp Solar Production Capacity 10,400 Solar Panels

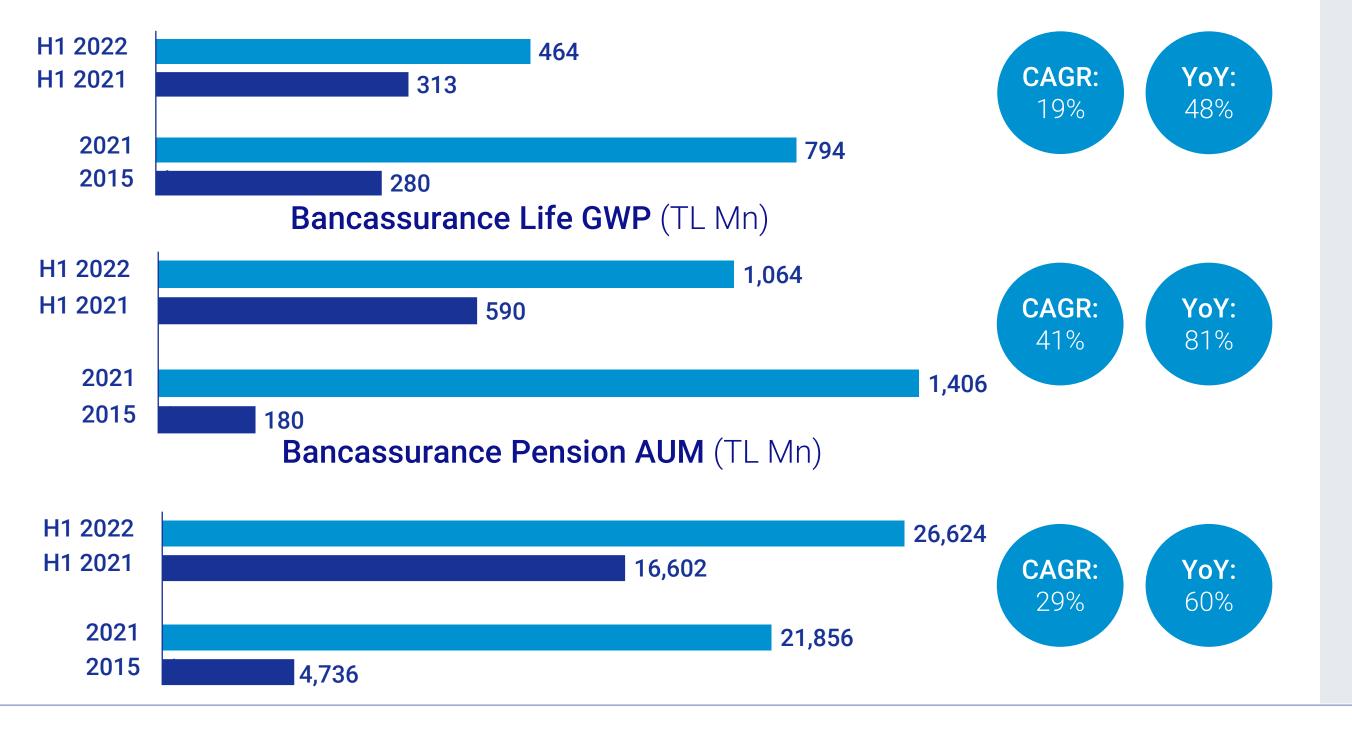
Leveraging Synergies Within Sabancı Ecosystem



Strong collaboration in Bancassurance

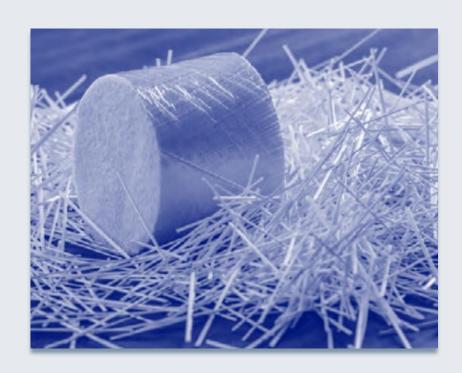
- → Exclusive bancassurance agreement with Akbank
- > Presence in all physical and digital channels
- → Joint vision in digital with Akbank
- Effective governance model

Bancassurance Non-Life GWP (TL Mn)



Kordsa & Cement Companies Cooperation





- Collaboration of Sabanci Cement companies' with Kordsa's technology
- > +70.000 m3 of value-added concrete marketed in 2021









Management Incentives



Short Term (1-Year) Financial KPIs*

Net Sales → Net Financial Debt

→ Rtsr**

> EBITDA → Working Capital

> Free Cash Flow → Market Share

Short Term (1-Year) Non-Financial KPIs*

- → Action against the climate crisis
- → Reduction in plastic usage
- → Improvement in MSCI score

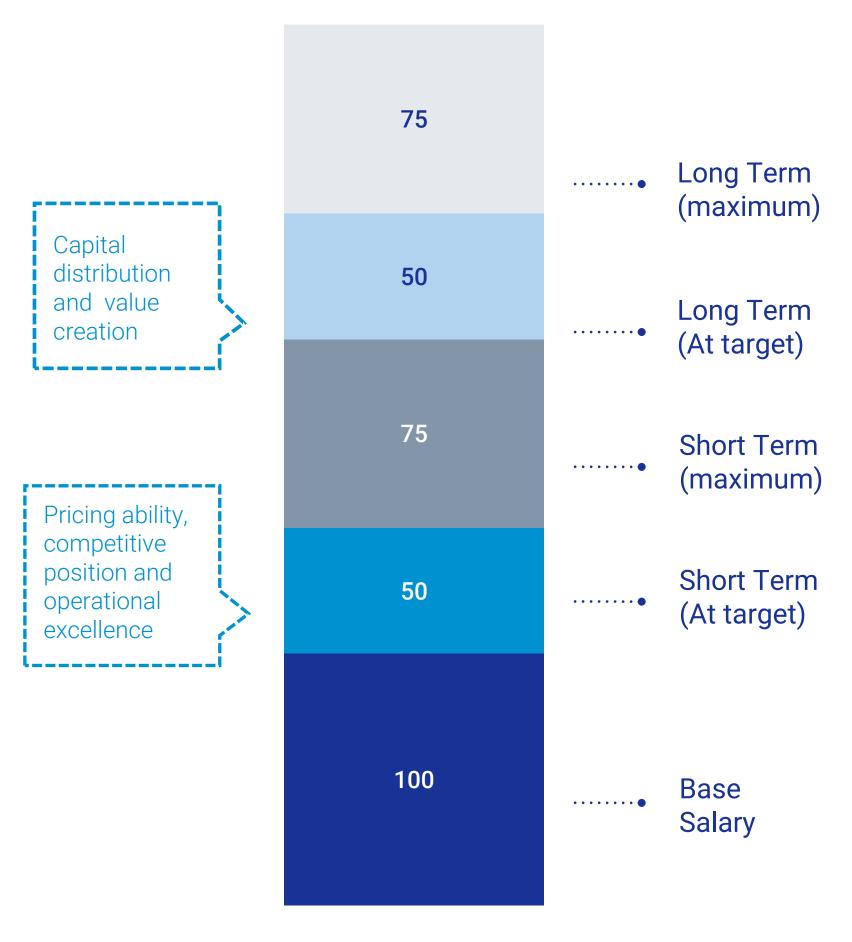
- → Diversity and Inclusion
- > Future of Work
- → Operational Excellence

Long Term (3-Year) KPIs

- → Rtsr**
- → Net Asset Value Growth

- → Free Cash Flow***
- **⊃** Equity Growth***

Total Cash Distribution Model (%)



Sample for a company general manager

^{*}Short Terms KPIs are not limited to the ones written on this page, some of them are shown as samples.

^{**}Change in market capitalization compared to peers for the listed companies ***For non-listed companies



01

Capital Allocation

02

Sustainability

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Operational & Financial Performance

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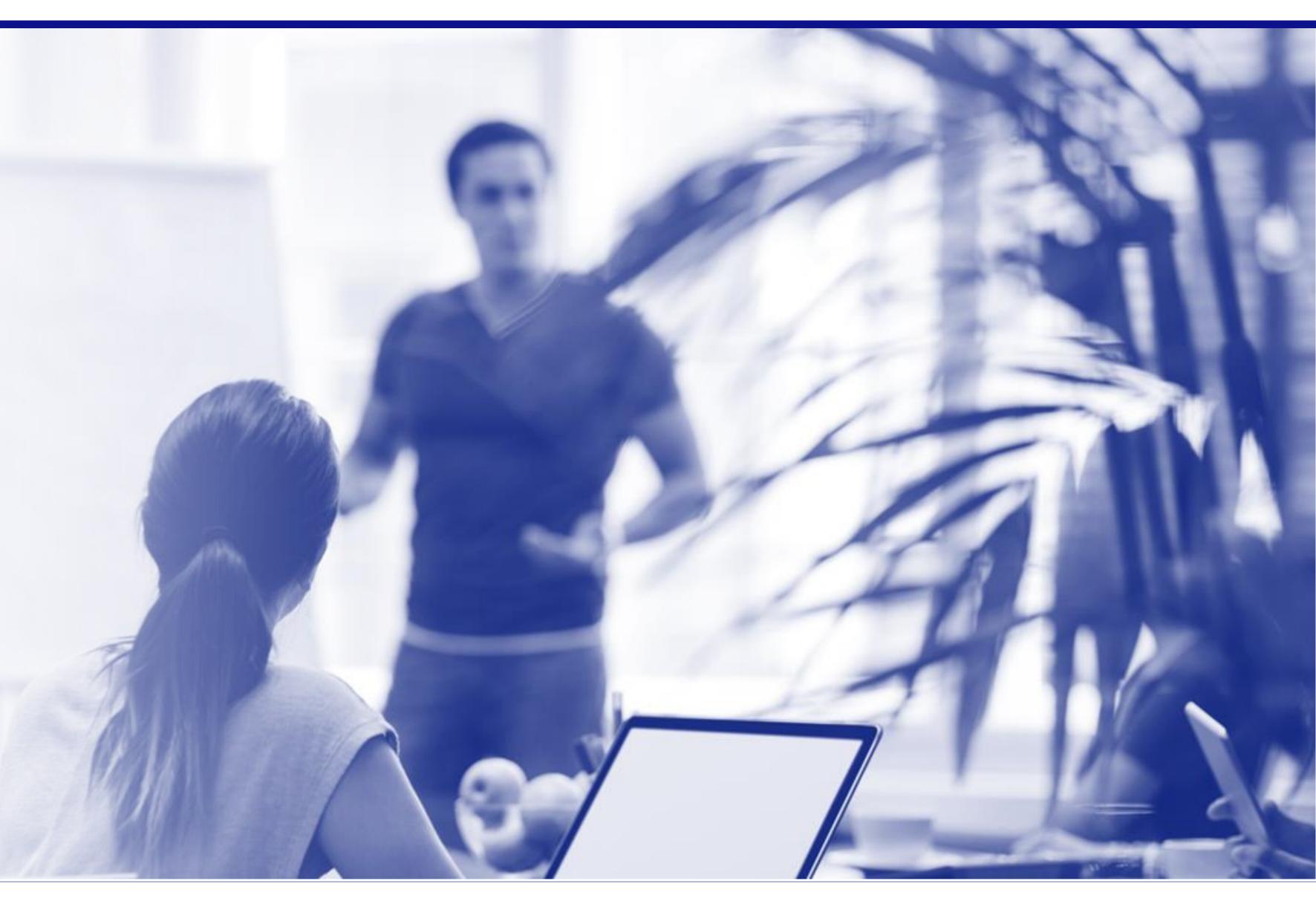
Strategic Business Units & Digital

05

Holding Value Add

06

Mid-Term Guidance





01 Growth

Mid-term 2017-2021 targets* $CPI^{1} + 5\%$ Revenue growth **CPI + 8%** EBITDA² growth $CPI^{1} + 5\%$ **CPI + 10%** Capex/Revenues 5% ~14% FX revenue as % of 25%3 30%+ combined revenue⁴ Net debt / EBITDA⁵ $1.2x^{3}$ <2.0x Share of new economy⁶ in 6%3 ~13% combined revenue⁴

02 Capital Return

Dividend policy 5%-20% of net income

Share Buyback
Up to 5% of paid-in capital:
102 mn shares
Total funds allocated:
TL1.75bn

Consolidated ROE
High Teens

03 Sustainability

Zero Waste Net Zero Emissions

by 2050

Until 2030 (Akbank)

TL 200 bn
Sustainable Loan
Financing

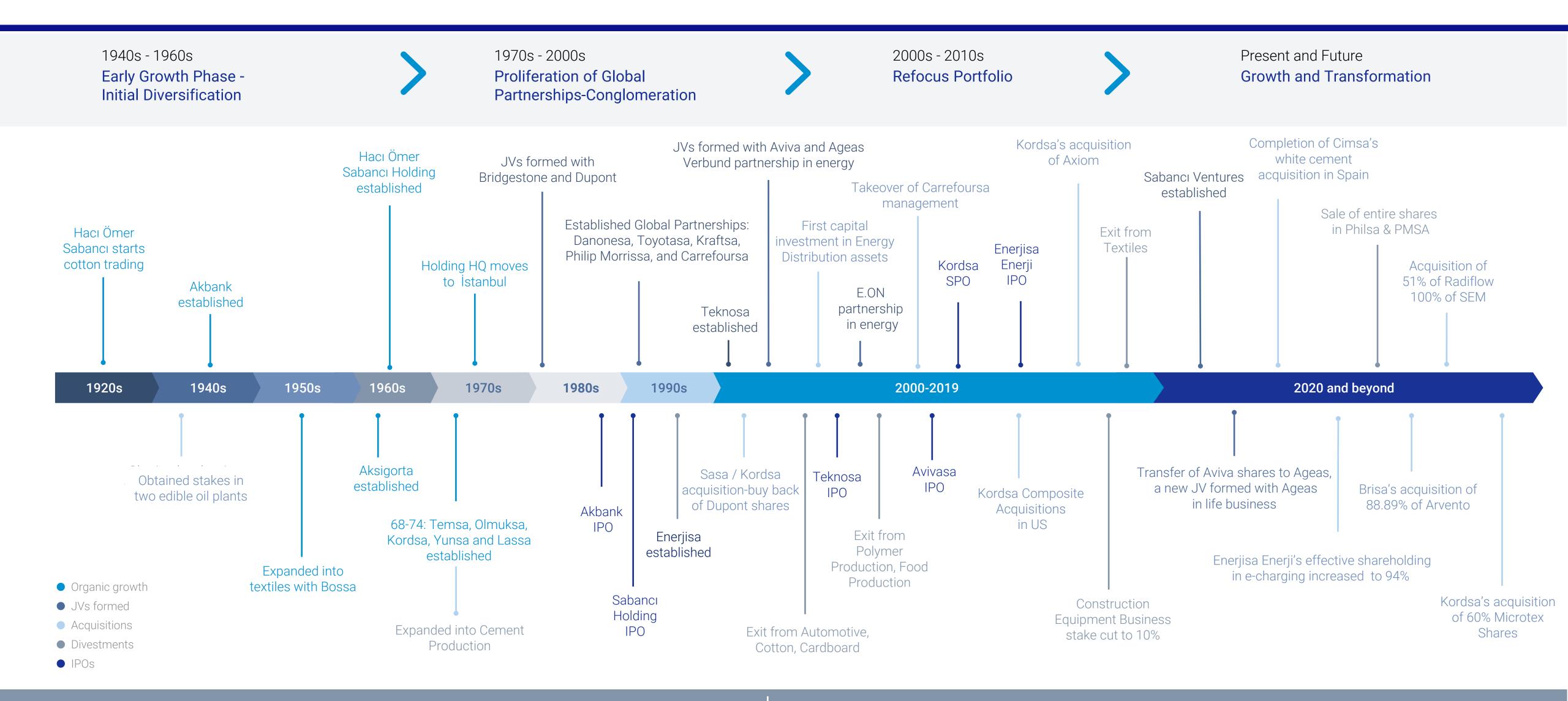
TL 15 bn
Sustainable Investment
Funds





Appendix / Portfolio in Continuous Evolution





Appendix / Executive Leadership





Cenk Alper Board Member and CEO

Joined Sabancı Group in 1996. 5 years of international experience in the US and Europe with N.V. Bekaert.

Led Kordsa's transformation and SPO as CEO. After managing Industrials SBU between 2017 and 2019, appointed as the CEO of Sabancı Holding in August 2019 to lead Next Generation Sabancı vision. Board member of TÜSİAD, the World Business Council for Sustainable Development (WBCSD) and the International Corporate Governance Network (ICGN).



Orhun Köstem – Finance

During his 28 years of career in various managerial positions including Investor Relations & Corporate Finance Director and CCI CFO in Anadolu Group, Mr Köstem served as CFO of Anadolu Efes btw 2019-2021. CFO of Sabancı Holding since July 2021.



Gökhan Eyigün - Strategy & Business Development

Joined Sabancı Group in 2007 at Strategy and Business Development and served in many various managerial positions until 2021. Group President of Strategy and Business Development since May 2021.



Burak Orhun - Building Materials

After working in various management positions in finance field both in Turkey and abroad, joined Sabancı Group in 2018 as Head of Sabancı Holding Strategy and Business Development. President of Building Materials since May 2021.



Hakan Timur - Human Capital & Sustainability

22 years of Human Resources expertise in multiple industries. Holds BOD memberships. President of the HR Group since 2018 and leads group's sustainability initiative. Board Member of the World Business Council for Sustainable Development.



Cevdet Alemdar - Industry

27 years within Sabancı Group. 6 years of international experience in South America and Asia. Turned around Temsa Construction Equipments and Brisa as CEO. President of the Industry Group since April 2020.



Haluk Dinçer - Financial Services

24 years within Sabancı Group. Served as Retail and Financial Services Group President from 2011 to 2016 and leading Financial Services Group since 2016 with transformation of Aksigorta and Avivasa (renamed as Agesa). Former chairman of TÜSİAD.



Eyüp Engin - Banking

Joined Akbank in 1978. Appointed as Head of Internal Audit in 2007. Served on BoD of subsidiaries in 2017-2019 and elected as Executive Board member in 2019.



Kıvanç Zaimler - Energy

Joined Sabancı Group in 2008. Appointed as the CEO of Enerjisa Enerji in 2016. In charge of Energy Group since 2018 and Chairman of SabancıDx. Vice chairman of World Energy Council, Turkey.



Fuat Öksüz- Secretary General

Joined Sabancı Holding as Head of Audit in 2004, also chaired Sabancı Board of Ethics. Mr. Fuat Öksüz also worked in Enerjisa between 2010 – 2017 taking various responsibilities. He has been serving as Sabancı Holding Head of Audit and Chair of Sabancı Holding Ethics Board since 2018.



Pelin Erkıralp- Corporate Brand Management & Communications

After working in various brand management field both in Turkey and abroad, joined Sabancı Holding as in charge of Corporate Brand Management and Communications President in 2020. Vice chair of the board at Teknosa and Carrefoursa.

Appendix/ Dividend Performance



TL mn	2017	2018	2019	2020	2021	2022
Akbank	367	652	_	-	255	494
Akçansa	94	51	61	18	42	36
Aksigorta	-	40	73	73	110	-
Agesa	9	19	40	64	64	-
Brisa	-	-	-	12	107	270
Carrefoursa	_	-	-	-	-	-
Çimsa	95	33	-	-	-	109
Kordsa	41	48	48	35	-	114
Teknosa	-	-	-	-	_	-
Yünsa	-	-	3	-	-	-
Enerjisa Enerji	<u>-</u>	142	189	283	454	586
Sabancı Holding*	-	-	-	-	-	26
Unlisted Companies	274	227	187	7	530	479
Total dividends received	879	1,212	601	492	1,562	2,114
Total dividends paid out	408	612	612	673	714	1,530
Outflows/Inflows	46%	51%	102%	137%	46%	72%
Payout Ratio	15.3%	17.6%	16.0%	17.8%	15.0%	12.7%

Dividend Policy: 5% - 20% of distributable consolidated IFRS net income

Appendix / Sabancı Holding Discount to NAV & Cash



USDmn				June 2022		December 2021		
Companies	Direct Stakes	Valuation Method	Мсар	Value of Stake	% of NAV	Value of Stake	% of NAV	
Akbank	41%	Market value	2,503	1,020	28.6%	1,144	30.8%	
Enerjisa Enerji	40%	Market value	964	386	10.8%	456	12.3%	
Aksigorta	36%	Market value	104	37	1.0%	88	2.4%	
Agesa	40%	Market value	224	90	2.5%	111	3.0%	
Akçansa	40%	Market value	245	97	2.7%	103	2.8%	
Çimsa	55%	Market value	274	150	4.2%	170	4.6%	
Brisa	44%	Market value	664	290	8.1%	290	7.8%	
Kordsa	71%	Market value	577	410	11.5%	327	8.8%	
Carrefoursa	57%	Market value	268	153	4.3%	209	5.6%	
Teknosa	50%	Market value	87	44	1.2%	48	1.3%	
Total Listed				2,676	75.1%	2,945	79.4%	
Total Non-listed*				556	15.6%	581	15.7%	
Total				3,232	90.7%	3,526	95.0%	
Sabancı Holding Net Cash				332	9.3%	184	5.0%	
Sabancı Holding NAV				3,565	100.0%	3,710	100.0%	
Sabancı Holding Mcap				2,316		2,024		
Sabancı Holding Discount				-35.0%		-45.4%		



Consolidated Long FX position (USD mn, excluding Bank)

June 30, 2022	December 31, 2021
+355	+255

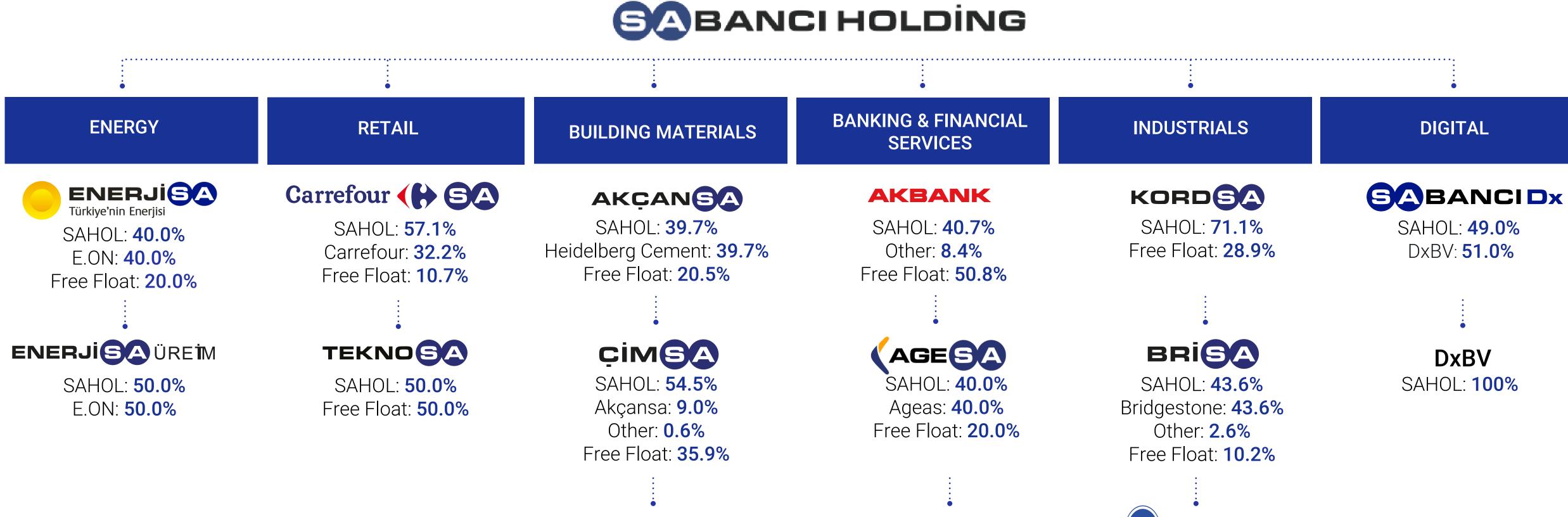
Holding Only Cash Breakdown (Share of FX)

June 30, 2022	December 31, 2021
94%	90%

Appendix / Overview of Corporate Structure



BANCI HOLDING



CSC BV

SAHOL: 60.0% CIMSA:**40.0%**

AKSigorta

SAHOL: **36.0%** Ageas: 36.0% Free Float: 28.0%

TEMSA

EXSA: 50.0% PPF Group: **50.0%**

EXSA: 100%

Appendix / Reporting



Combined	Net Sales	EBITDA			Net income		
Subsidiaries	line by line	line by line			line by line		
Joint Ventures	line by line	line by line			line by line		
Consolidated	Net Sales	EBITDA			Net income		
Subsidiaries	line by line	line by line			line by line		
Joint Ventures	Not included	Proportion of ov	wnership interes	st * Net income	Proportion of ownership interest * Net inco	ome	
Subsidiaries		Segment	Effective Ownership	Subsidiaries		Segment	Effective Ownership
Aksigorta A.Ş. ("Aksigorta")	Financial Services	36.00%	Çimsa Sabancı Cement BV ("C	SC BV")	Building Materials	83.24%	
Agesa Hayat ve Emeklilik A.Ş. ("Agesa")	Financial Services	40.00%	Sabancı İklim Teknolojileri A.Ş		Energy	100%	
Akbank T.A.Ş. ("Akbank")	Bank	40.75%	Sabancı Dijital Teknoloji Hizme	etleri A.Ş. ("SabancıDX")	Others	100.00%	
Carrefoursa Carrefour Sabancı Ticaret Me	erkezi A.Ş. ("Carrefoursa")	Retail	57.12%	DX Technology Services and In	nvestment BV ("DX BV")	Others	100.00%
Teknosa İç ve Dış Ticaret A.Ş. ("Teknosa")		Retail	50.00%	Joint Ventures	Segment	Effective Ownership	
Çimsa Çimento Sanayi ve Ticaret A.Ş. ("Çi	imsa")	Building Materials	58.10%	Brisa Bridgestone Sabancı Last	ik Sanayi ve Ticaret A.Ş. ("Brisa")	Industrials	43.63%
Kordsa Teknik Tekstil Anonim Şirketi ("Ko	Industrials	71.11%	Akçansa Çimento Sanayi ve Tic	Building Materials	39.72%		
Ankara Enternasyonel Otelcilik A.Ş. ("AEO"	Others	76.85%	Enerjisa Enerji A.Ş. ("Enerjisa En	Energy	40.00%		
Tursa Sabancı Turizm ve Yatırım İşletmeleri A.Ş. ("Tursa")			100.00%	Enerjisa Üretim Santralleri A.Ş.	Energy	50.00%	
Exsa Export Sanayi Mamulleri Satış ve Araştırma A.Ş. ("Exsa")		Others	47.90%	Temsa Skoda Sabancı Ulaşım A	Other	23.95%	

Appendix / Financials in detail



Comparable excludes IFRS16 impact in retail

Combined Revenue*						Combined EBITDA*					Consolidated Net Income*							
MILLION TL	Q2 2021	Q2 2022	Change	H1 2021	H1 2022	Change	Q2 2021	Q2 2022	Change	H1 2021	H1 2022	Change	Q2 2021	Q2 2022	Change	H1 2021	H1 2022	Change
TOTAL*	32,148	92,215	187%	61,493	162,867	165%	6,850	26,049	280%	12,984	43,750	237%	1,646	7,997	386%	3,385	13,595	302%
TOTAL*-Comparable	32,148	92,215	187%	61,493	162,867	165%	6,707	25,872	286%	12,707	43,409	242%	1,649	8,005	385%	3,395	13,608	301%
BANK	12,001	32,081	167%	22,626	55,144	144%	3,237	18,215	463%	5,980	29,096	387%	861	5,343	521%	1,689	8,626	411%
NON-BANK*	20,147	60,134	198%	38,867	107,723	177%	3,613	7,834	117%	7,004	14,653	109%	785	2,654	238%	1,695	4,969	193%
NON-BANK*-Comparable	20,147	60,134	198%	38,867	107,723	177%	3,471	7,657	121%	6,727	14,312	113%	789	2,661	237%	1,706	4,983	192%
ENERGY	9,226	34,725	276%	17,725	62,057	250%	1,937	4,653	140%	3,811	8,921	134%	324	1,055	226%	731	2,028	178%
BUILDING MATERIALS	1,780	5,348	200%	3,033	8,838	191%	392	995	154%	612	1,374	125%	89	334	275%	164	397	142%
RETAIL	3,639	7,688	111%	7,189	13,734	91%	256	613	140%	542	1,042	92%	-74	25	133%	-123	-6	95%
RETAIL*-Comparable	3,639	7,688	111%	7,189	13,734	91%	113	436	285%	265	701	165%	-70	32	145%	-113	7	107%
FINANCIAL SERVICES	1,877	3,930	109%	3,861	7,088	84%	283	287	1%	540	399	-26%	82	116	43%	159	191	20%
INDUSTRIALS	3,188	7,876	147%	6,175	14,751	139%	698	1,154	65%	1,411	2,723	93%	276	406	47%	547	970	77%
OTHER*	437	566	30%	884	1,255	42%	48	132	174%	88	194	119%.	89	718	703%	218	1,389	539%
	*Holding	g dividend income	excluded				*Ex	cludes non-ope	erational and no	on-recurring on	e off items . Co	mparable		*Excludes n	on-operational	and non-recurring	ng one off items	

Non-Operational and Non-Recurring Items **MILLION TL** Q2 2021 H1 2022 Q2 2022 H1 2021 CONSOLIDATED NET INCOME EXCLUDING NON OPERATIONAL & NON RECURRING ITEMS 1,646 7,997 3,385 13,595 Gain on Philsa Sale 2,595 Corporate Tax Change -182 16 -98 15 CSC BV's Gain on Asset Sale Revaluation Impact in Building Materials 262 262 0 0 72 -6 -21 Other CONSOLIDATED NET INCOME 16,342 1,712 8,091 3,464

excludes IFRS16 impact in retail

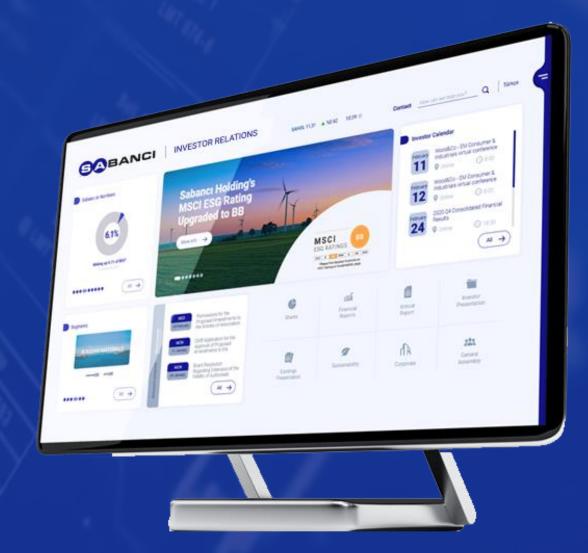
Appendix / IFRS16 Impact on Financials



In accordance with In IFRS16, most leased items with a duration longer than one year have to be included as an asset in the company books. In addition, the payments that will be made on the lease agreement have to be reported as a liability on the balance sheet. The depreciation of the asset and interest on the lease liability have to be included in the P&L instead of rent expenses. This leads to higher operating profit compared to the periods before the application of IFRS16. For comparison purposes, IFRS16 impact in retail segment is excluded.

For Further Details

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