

Sabancı Holding

Q2 2025 Financial Results

Earnings Release

August 13, 2025

Sabancı Holding has announced its consolidated financial results for the second quarter of 2025, which has been shaped by a macro environment that shifted back to tight monetary conditions in Türkiye. In this quarter, Sabancı Holding delivered solid financial results through firm financial discipline, effective cost management with a strong cash generation through improved working capital.

Non-bank EBITDA margin expansion, particularly driven by financial services and energy segments, passed largely through to the bottom-line with some support from lower monetary losses despite increase in financial expenses amid prevailing high borrowing cost conditions in Türkiye. As a result, the Group posted TL 1.8billion net income in Q2'25, swinging back from TL 2.4billion net loss in Q2'24, through its financial resilience in a challenging macro environment.

Non-bank operational cash flow doubled vs. H1'24, reaching TL 29billion, driven by a notable uplift in EBITDA and improved net working capital. Net debt/EBITDA¹ stood at 1.7x, well below the 2.0x Group policy as Holding-only net cash remained at TL 13.3billion. Alongside 12.6% of capex to sales ratio¹ in Q2, Sabancı Holding's financial strength enables the Group to maintain strategic flexibility in capital allocation while preserving cash flow discipline.

Aligned with Sabancı Holding's capital allocation strategy and sustainability objectives, the U.S. renewable energy portfolio was expanded with the acquisition of 156 MW Pepper Solar Farm in Texas in July, targeted for commissioning in Q3'27. Together with the operational Cutlass II solar plant and the recently commissioned Oriana solar project, total capacity in the U.S. will reach approximately 660 MW. In Türkiye, in addition to the 25 MW added in 2023, energy generation business has expanded its capacity by a further 340 MW over the past two years, accelerating its progress toward reaching 1,000 MW capacity under YEKA WPP-2 projects. These developments have already pushed total generation capacity beyond 4 GW and the capacity target is on track to reach at least 6,250 MW by the end of 2028, that is supported by a secured growth pipeline that includes 750 MW awarded under the YEKA WPP-2024 tender in March.

In view of these financial results and strategic developments, Sabancı Holding continued to weather through global and domestic volatility with resilience, maintaining its strategic focus in these challenging market conditions, supported by prudent financial discipline.

¹Non-bank

Financial Highlights

- The combined revenue² reached TL 357billion in Q2'25, up by 4% year on year. This growth was driven both by non-bank and banking revenues, with an annual increase of 4% in each segment.
- The combined EBITDA was realized at TL 36billion with an EBITDA margin of 10.1% in Q2'25. Non-bank nominal EBITDA increased by 36% year on year, with a robust EBITDA margin level of 13.5%, primarily driven by energy and financial services.
- Consolidated net income came in at TL 1.8billion in Q2'25, swinging back from TL 2.4billion net loss in Q2'24 with higher EBITDA and some support from monetary losses despite increase in financial expenses.
- The consolidated ROE was at -2.8% in Q2'25 versus -5.1% at the end of 2024. (non-bank ROE was at -0.7% in Q2'25 versus -2.3% at the end of 2024)
- Combined non-bank operational cash flow increased to TL 29billion in H1'25, doubling compared to last year's same period, driven by improvement in EBITDA and improved working capital management.
- Non-bank Net Debt/EBITDA was 1.7x at Group level, well below the Group's policy of 2.0x for non-bank businesses.
- Holding-only net cash was TL 13.3billion at the end of Q2'25.
- Non-bank Capex/Sales was at 12.6% in parallel with the midterm target range of 15%-20%.

Strategic Highlights

- Mr. Kivanç Zaimler, who has been leading Sabancı Holding's Energy Group since 2018 and has extensive experience across the Group's energy, climate, and technology businesses, has been appointed as Chief Executive Officer and Member of the Board of Directors, effective 1 June.
- To support the growth of core businesses and strengthen new growth platforms, Sabancı Holding discontinued the Mobility Solutions Group. Brisa's operations were realigned under the Materials Technologies Group, while Temsa will continue its operations under Energy & Climate Technologies. Teknosa and Carrefoursa will be under the Strategy and Business Development Group effective 30 April.
- As part of its 2029 roadmap, Sabancı Holding restructured its organization to evaluate growth and scaling opportunities in the digital business line. The Digital Group Presidency, along with domestic and international energy operations, operates under CEO Mr. Kivanç Zaimler to enhance synergies and accelerate strategic initiatives starting 20 June.

²Revenue excludes Holding dividend income

- Sabancı Holding's energy generation business, Enerjisa Üretim commissioned the first phase of its 30th power plant, Uygur WPP, as part of its strategic growth plans in Türkiye, pushing its total generation capacity beyond 4 GW as of early May. Once completed, the plant will reach 250 MW installed capacity and become Türkiye's second-largest wind farm.
- To accelerate future technologies, Sabancı Holding increased the share capital of its wholly owned international arm of its energy group subsidiary - Sabancı Climate Technologies, by USD70million, total contribution reached USD311million to finance new investments in renewable energy and climate technologies.

Subsequent Events Highlights After the Balance Sheet Date

- Sabancı Renewables Inc., a wholly owned subsidiary of Sabancı Climate Technologies, acquired 100% of Pepper Solar Farm LLC in Texas (156 MW), increasing its U.S. renewable portfolio to 660 MW by 2027, in line with Sabancı Group's strategy focused on new economy-driven growth and sustainability.

Segments Highlights

- **Banking:** Robust fee income supports core revenue generation
- **Financial Services:** Sharp improvement in net income as non-life's contribution gained momentum post restructuring
- **Energy:** Major improvement in segment's EBITDA with higher contribution from generation business
- **Material Technologies:** Domestic market backdrop pressured top-line on cement & tire, higher financing cost further hit bottom-line
- **Digital & Other:** EBITDA improvement on an annual basis failed to pass through to the bottom-line on higher financial expenses and monetary losses

ENERJİSA ÜRETİM (ENERGY GENERATION AND TRADING) KEY FINANCIALS

in millions TL	Q2'24	Q2'25	YoY	H1'24	H1'25	YoY
Combined Revenue	12,240	22,048	80%	26,999	39,933	48%
Combined EBITDA	1,184	4,842*	309%	3,794	7,550*	99%
EBITDA Margin	10%	22%	1,238bps	14%	19%	490bps
Combined Net Income	406	2,885	610%	2,623	2,854	9%

*USD equivalent of EBITDA as of Q2: USD122M, H1: USD190M (based on period-end fx rates)

In the generation business, the company achieved an 80% year-on-year revenue growth in Q2'25, driven by higher generation volumes, compared to the previous year's low base, which was impacted by maintenance activities at the CCGT plant.

Company's EBITDA was impacted by weak hydrology due to drought and trading business' lower contribution yet positively affected by higher capacity payment. Furthermore, there were derivative losses incurred in Q2'24 and income recognized in relation to derivative transactions in Q2'25 that have resulted in strong EBITDA performance, which were mostly reflected in the improvement in bottom-line.

SABANCI HOLDING COMBINED SEGMENT RESULTS

SABANCI HOLDING COMBINED RESULTS in thousands TL	H1 2025	H1 2024	CHANGE %	Q2 2025	Q2 2024	CHANGE %
REVENUES ⁽¹⁾	714,121,995	688,186,104	3.8	357,040,598	344,449,568	3.7
Bank	396,970,128	367,593,730	8.0	198,094,592	190,860,219	3.8
Non-Bank	317,151,867	320,592,374	-1.1	158,946,006	153,589,350	3.5
Material Technologies	66,668,588	71,830,758	-7.2	34,272,814	34,824,010	-1.6
Digital	2,628,339	1,571,619	67.2	988,367	663,819	48.9
Energy	144,921,361	137,806,590	5	73,292,042	67,175,469	9
Financial Services	30,530,420	33,023,907	-7.6	13,424,538	13,614,887	-1.4
Other	72,403,159	76,359,500	-5.2	36,968,245	37,311,165	-0.9
EBITDA	76,489,218	83,411,674	-8.3	36,182,589	34,649,907	4.4
Bank	37,642,163	50,254,189	-25.1	14,674,523	18,786,138	-21.9
Non-Bank	38,847,055	33,157,485	17.2	21,508,066	15,863,768	35.6
Material Technologies	7,089,636	9,706,272	-27.0	4,168,311	4,873,449	-14.5
Digital	-16,976	-347,298	95.1	-21,879	-153,496	85.7
Energy	27,135,926	21,732,062	24.9	14,054,873	9,173,815	53.2
Financial Services	3,999,392	1,494,767	167.6	2,664,149	1,514,349	75.9
Other	639,076	571,682	11.8	642,613	455,652	41.0
NET INCOME	-1,799,498	-19,836,993	90.9	3,687,510	-3,611,189	n.m.
Bank	-1,406,922	-14,981,406	90.6	193,365	-3,100,092	n.m.
Non-Bank	-392,576	-4,855,587	91.9	3,494,145	-511,097	n.m.
Material Technologies	185,054	3,433,265	-94.6	363,436	2,216,922	-83.6
Digital	-343,769	-454,301	24.3	-262,342	-157,858	-66.2
Energy	3,857,175	-1,640,421	n.m.	4,386,505	-289,247	n.m.
Financial Services	1,519,547	-649,407	n.m.	1,890,489	496,438	280.8
Other	-5,610,583	-5,544,723	-1.2	-2,883,943	-2,777,351	-3.8

(1) Combined figures do not include Holding dividend income

(2) Inflation accounting is applied to financial statements in accordance with TAS 29 Financial Reporting in Hyperinflationary Economies

SABANCI HOLDING CONSOLIDATED SEGMENT RESULTS

SABANCI HOLDING CONSOLIDATED RESULTS in thousands TL	H1 2025	H1 2024	CHANGE %	Q2 2025	Q2 2024	CHANGE %
REVENUES	529,236,133	508,562,083	4.1	263,566,482	257,094,801	2.5
Bank	396,970,128	367,593,730	8.0	198,094,592	190,860,219	3.8
Non-Bank	138,256,457	146,439,085	-5.6	68,627,531	69,267,976	-0.9
Material Technologies	35,785,230	35,459,836	0.9	18,057,850	17,612,699	2.5
Digital	2,456,021	1,445,873	69.9	905,301	581,739	55.6
Energy	251,884	154,471	63	133,592	150,441	-11
Financial Services	27,365,926	33,023,907	-17.1	12,564,390	13,614,887	-7.7
Other	72,397,396	76,354,996	-5.2	36,966,398	37,308,210	-0.9
Intersegment eliminations	-5,990,452	-5,470,732	9.5	-3,155,641	-3,033,394	4.0
EBITDA	47,560,863	56,917,575	-16.4	22,078,097	23,512,044	-6.1
Bank	37,642,163	50,254,189	-25.1	14,674,523	18,786,139	-21.9
Non-Bank	9,918,700	6,663,386	48.9	7,403,574	4,725,904	56.7
Material Technologies	3,840,102	5,166,291	-25.7	2,422,028	2,833,600	-14.5
Digital	-16,976	-347,298	95.1	-21,879	-153,496	85.7
Energy	1,457,105	-222,056	n.m.	1,696,662	75,802	2,138.3
Financial Services	3,999,392	1,494,768	167.6	2,664,149	1,514,348	75.9
Other	639,077	571,680	11.8	642,613	455,650	41.0
NET INCOME	-1,365,108	-10,305,947	86.8	1,751,259	-2,449,892	n.m.
Bank	-570,449	-6,104,923	90.7	80,692	-1,263,286	n.m.
Non-Bank	-794,659	-4,201,024	81.1	1,670,568	-1,186,606	n.m.
Material Technologies	198,624	1,597,788	-87.6	338,670	1,047,829	-67.7
Digital	-321,409	-387,610	17.1	-260,432	-129,077	101.8
Energy	2,410,827	-641,151	n.m.	2,585,161	-344,588	n.m.
Financial Services	621,190	-250,202	n.m.	727,366	190,314	282.2
Other	-3,703,891	-4,519,849	18.1	-1,720,197	-1,951,084	11.8

(1) Consolidated figures do not include Holding dividend income

(2) Inflation accounting is applied to financial statements in accordance with TAS 29 Financial Reporting in Hyperinflationary Economies

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