

Investor Presentation

Sustainable, Digital, Scalable

Most Honored Company in Emerging EMEA

> Extel 2025

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Why Invest in Sabanci?



Best proxy for Türkiye with an expansive global vision

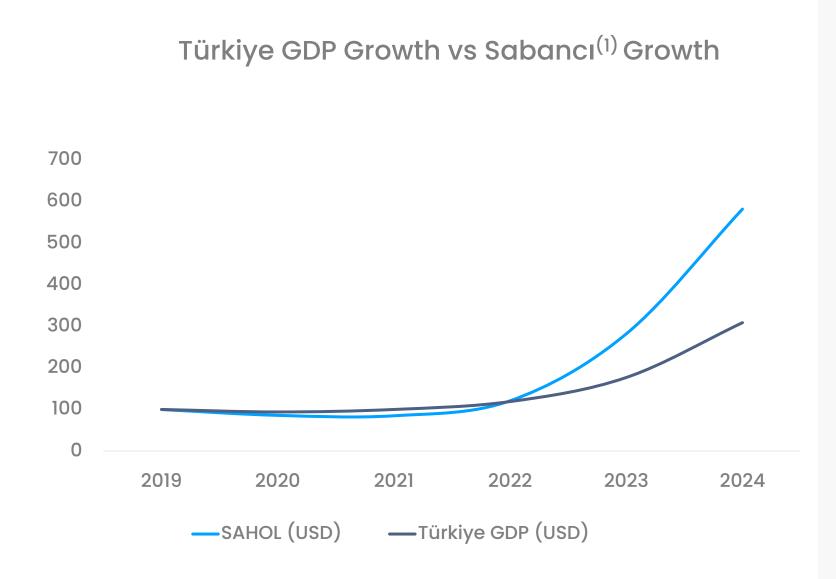
Leveraging our DNA and expertise to dynamically manage a portfolio for growth and competitive advantage

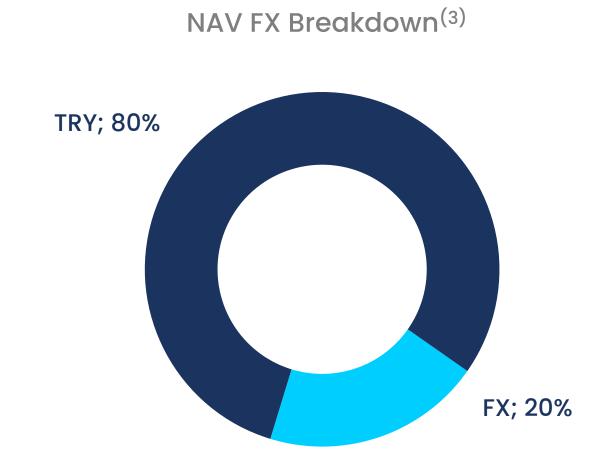
Ample balance sheet capacity to accelerate portfolio transformation with scalable investments

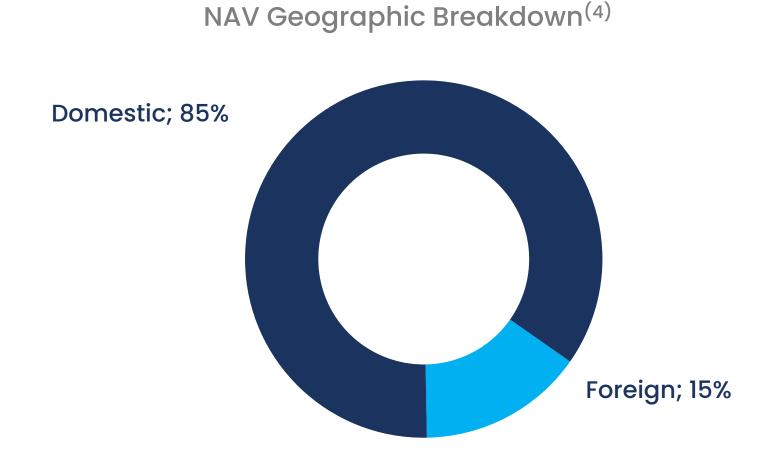
Pioneering in climate transition globally, leveraging Türkiye expertise with strong returns, and high governance standards

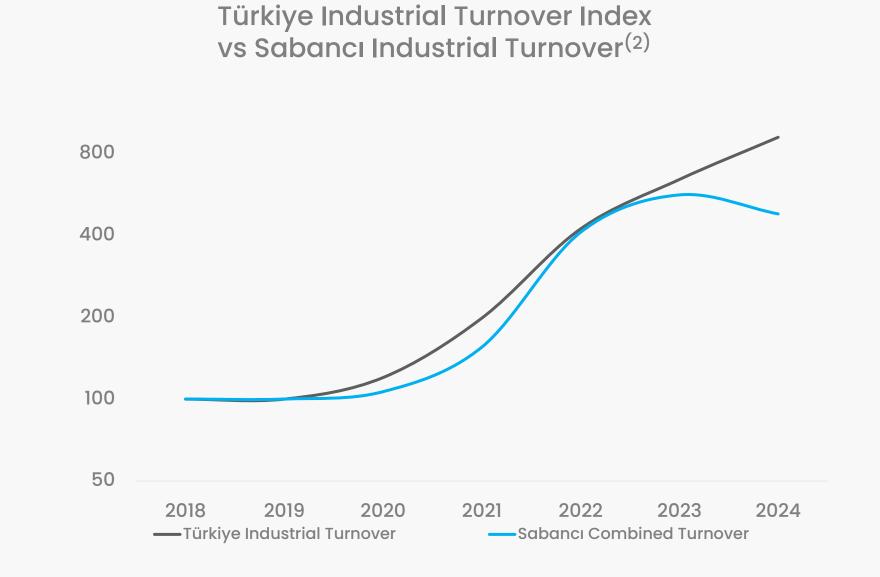
A clear capital allocation framework and solid track record enabling successful delivery of attractive 2029 outlook

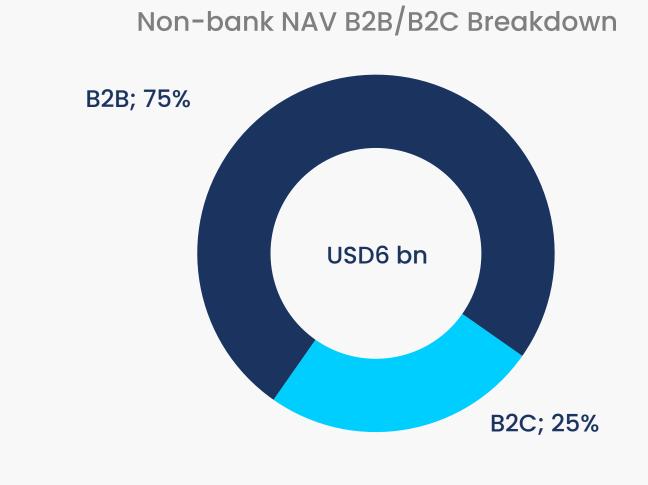
Best Proxy for Türkiye with an Expansive Global Vision













Diversified with Market Leading Positions



46.8% Sabancı Family

53.2% Free Float

BANKING & FINANCIAL SERVICES % of NAV: 37%

ENERGY & CLIMATE TECHNOLOGIES % of NAV: 38%

AKBANK

SAHOL: 40.7%

Other: 5.6% Free Float: 53.7% (AGESA

SAHOL: 40.0% Ageas: 40.0% Free Float: 20.0% **AKS**igorta

SAHOL: 36.0% Ageas: 36.0% Free Float: 28.0% ENERJİSA Türkiye'nin Enerjisi

SAHOL: 40.0% E.ON: 40.0% Free Float: 20.0%

SAHOL: **50.0%** E.ON: **50.0%**

ENERJISA ÜRETİM SABANCI CLIMATEN

SAHOL: 100%



SAHOL: 50.0% PPF Group: **50.0%**

MATERIAL TECHNOLOGIES % of NAV: 18%

DIGITAL % of NAV: 1%

OTHER % of NAV: 6%

AKÇANSA

SAHOL: 39.7% Heidelberg: 39.7% Free Float: 20.5%

ÇİM(SA)

SAHOL: **54.5**% Akçansa: 9.0% Other: 0.8%

Free Float: 35.7%

KORDSA

SAHOL: 71.1% Other: 0.3% Free Float: 28.6% BRISA

SAHOL: **43.6%** Bridgestone: 43.6% Other: 2.6% Free Float: 10.2%

SABANCIDX

SAHOL: 100%

SAHOL: **57.1%**

Carrefour: 32.2% Free Float: 10.7%

TEKNO SA

Free Float: 50.0%

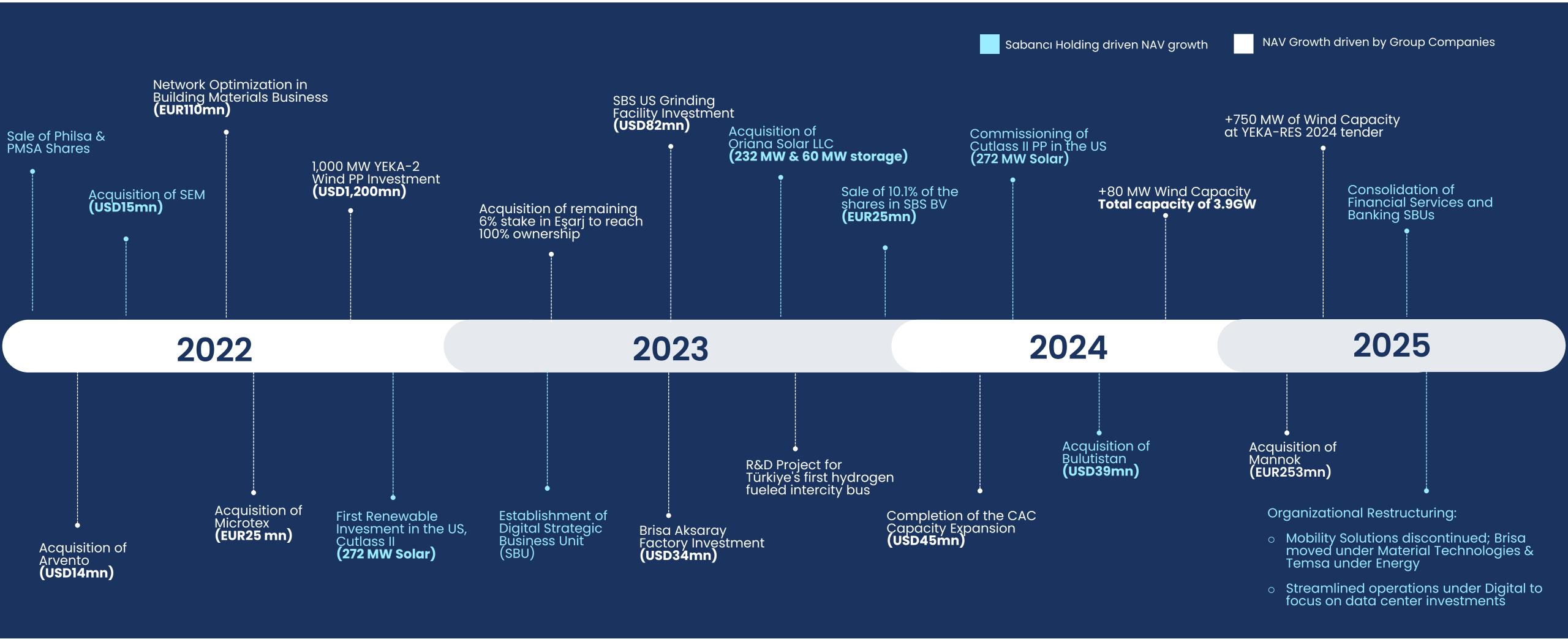
SAHOL: **50.0%**

TEM SA MOTORILI ARAÇLAR

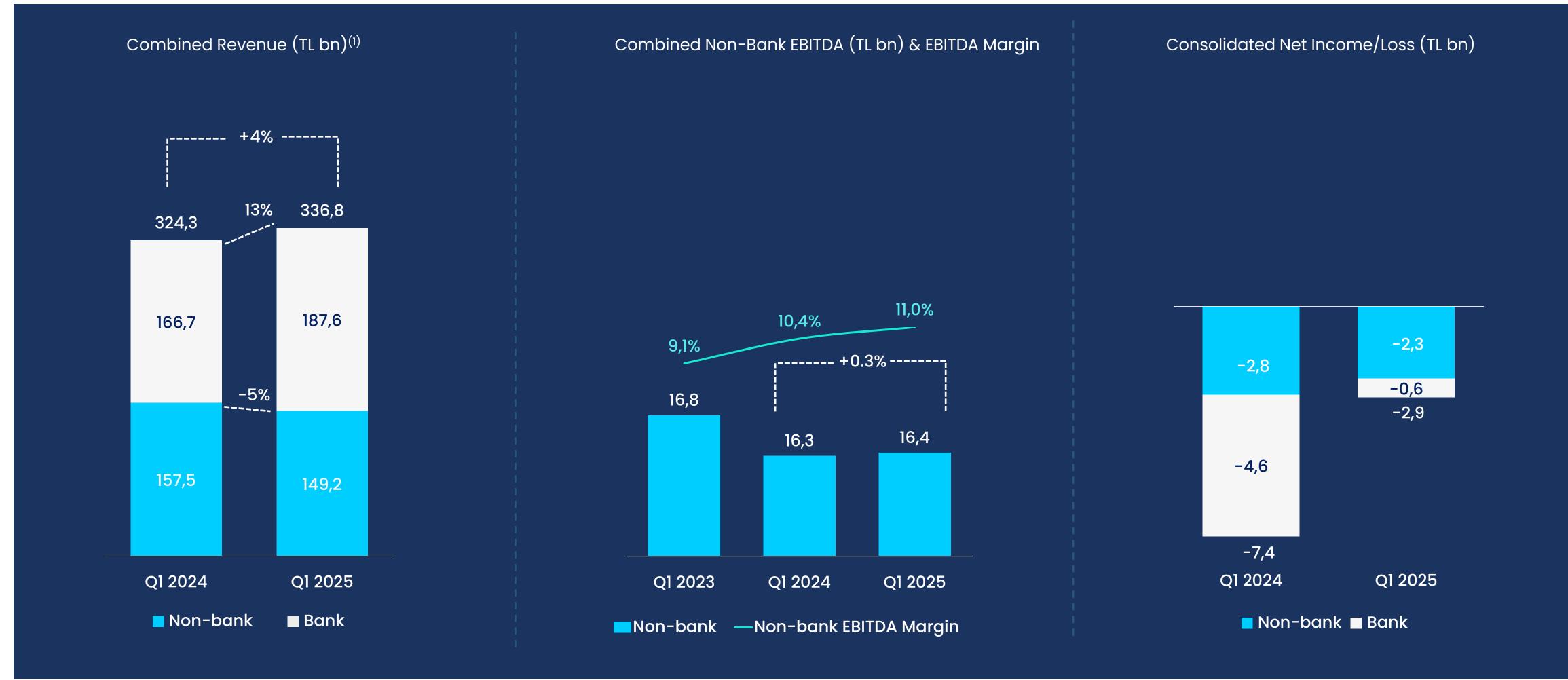
SAHOL: 100%

SABANCI 5

Dynamic Portfolio Management to Enable NAV Growth

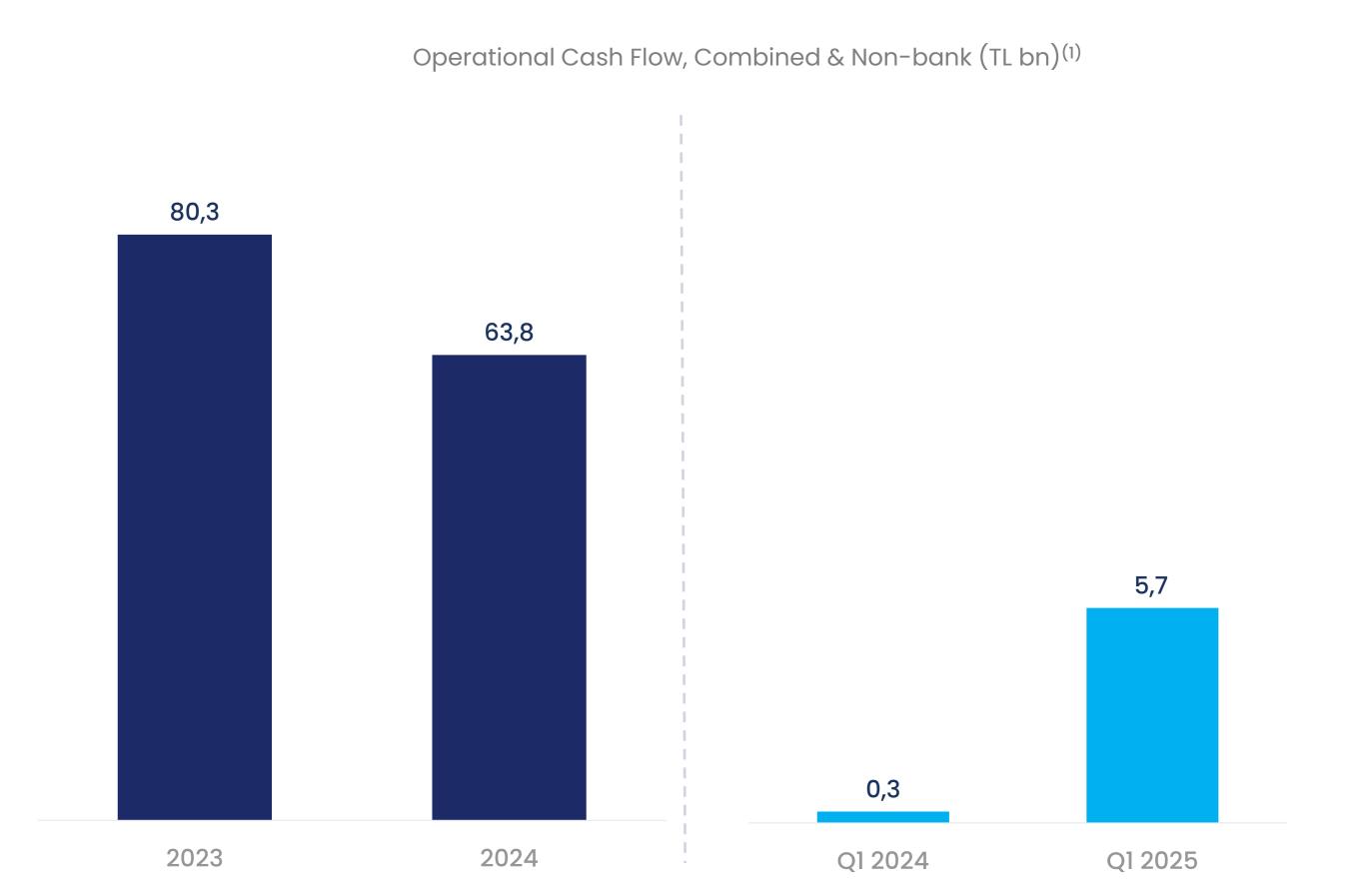


Sustained margin improvement with continued focus on financial discipline...

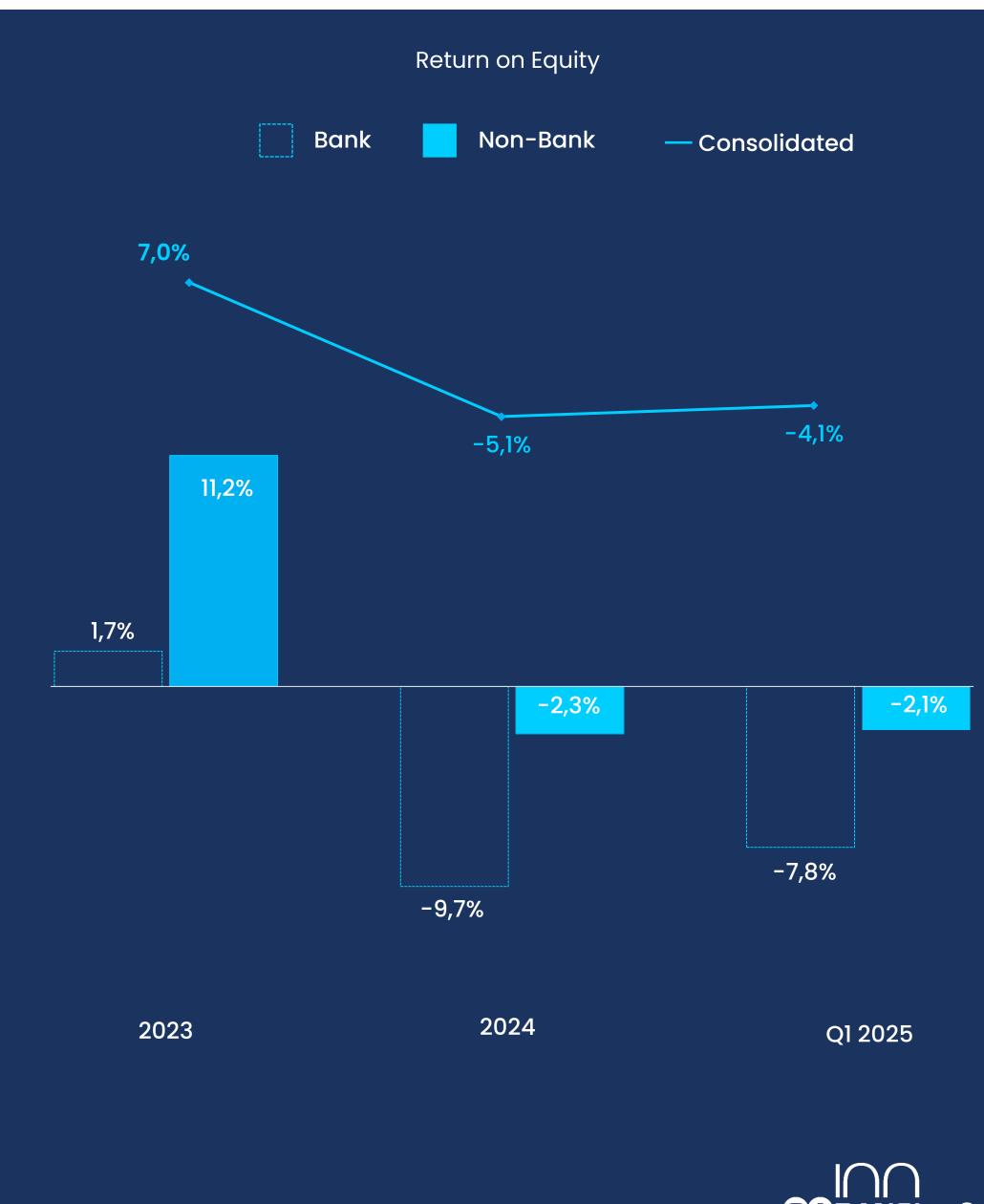




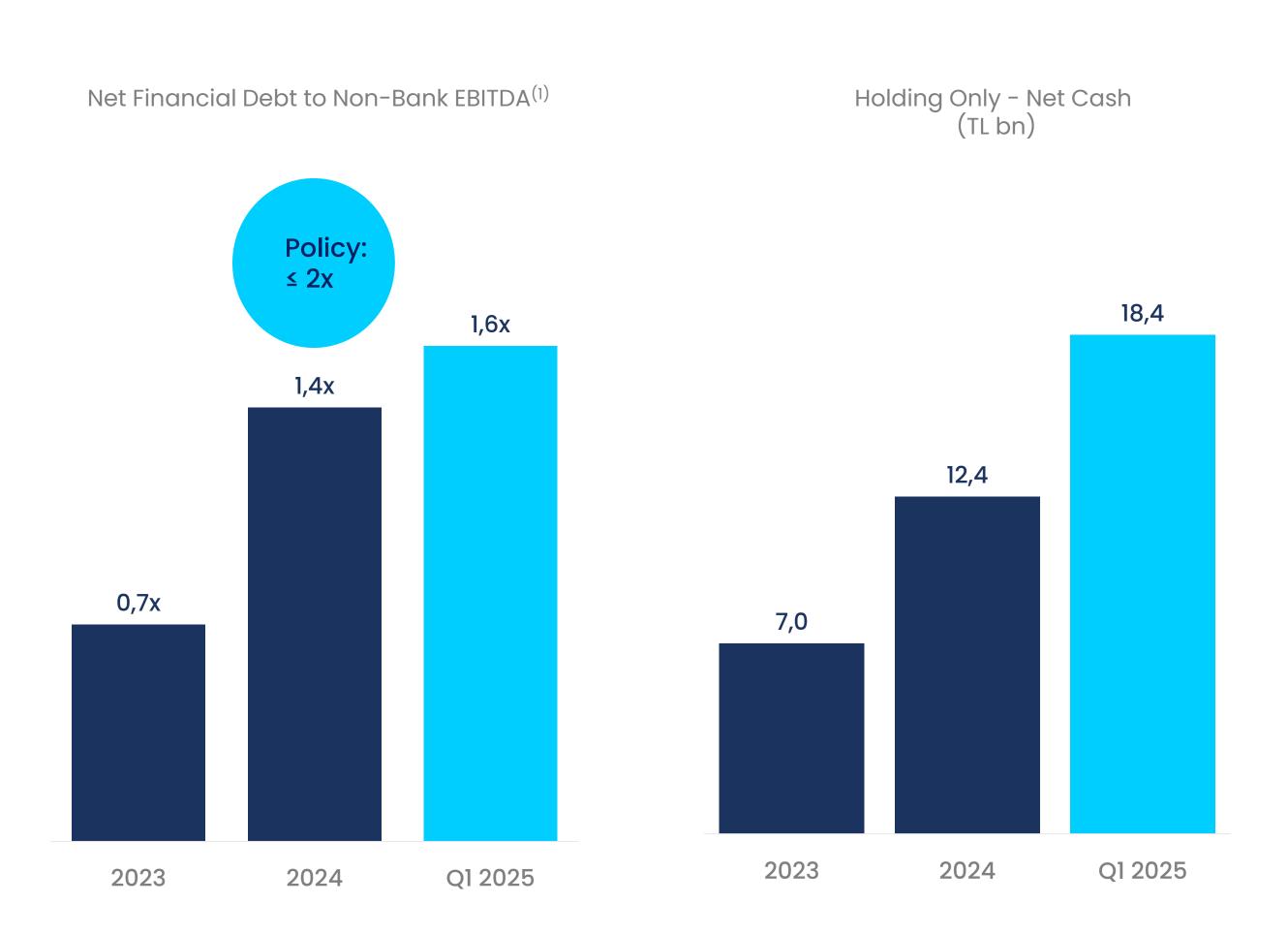
...led to a sharp increase in OCF, through improved working capital



⁽¹⁾ Excludes Banking, and net cash position of financial services.

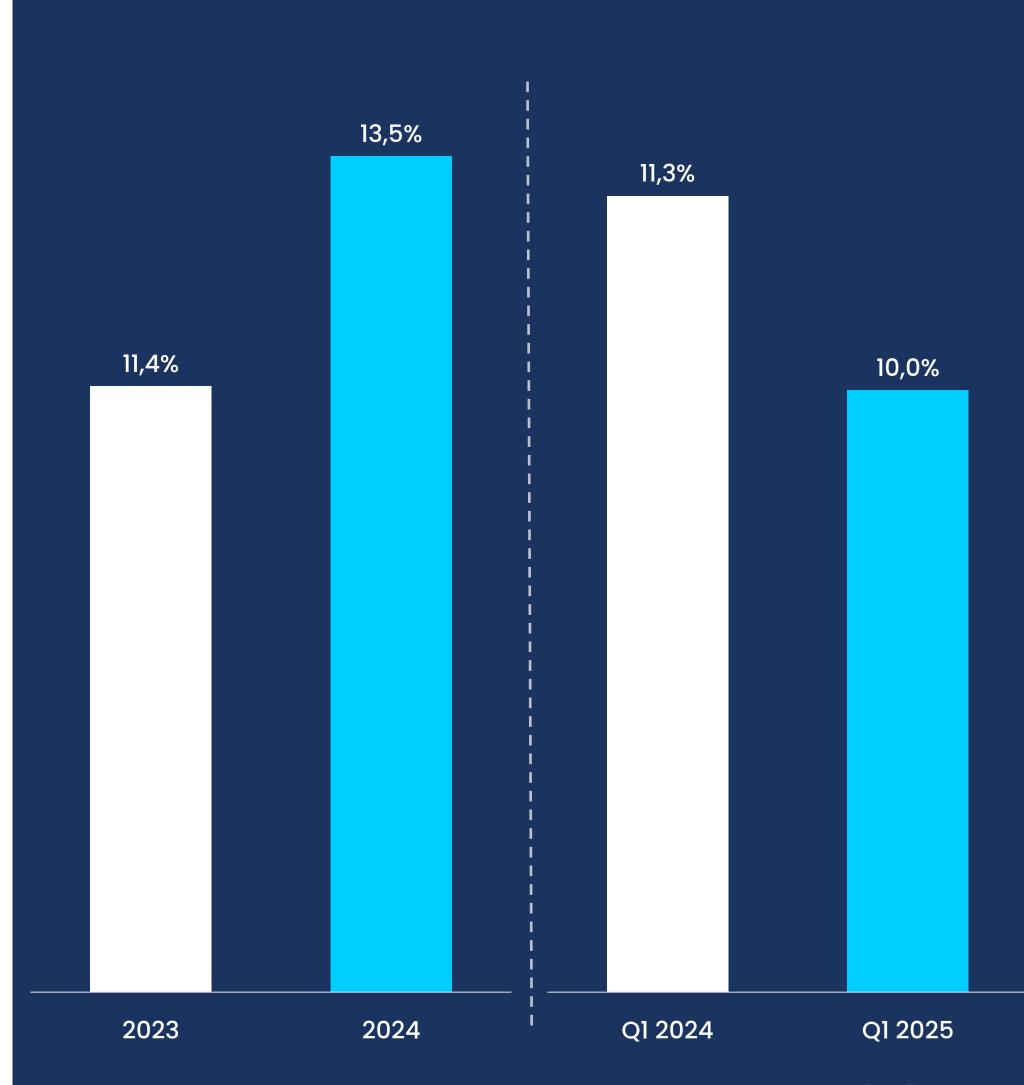


Healthy Balance Sheet to Finance Growth





Non-Bank Capex/Sales



Well on Track to Deliver

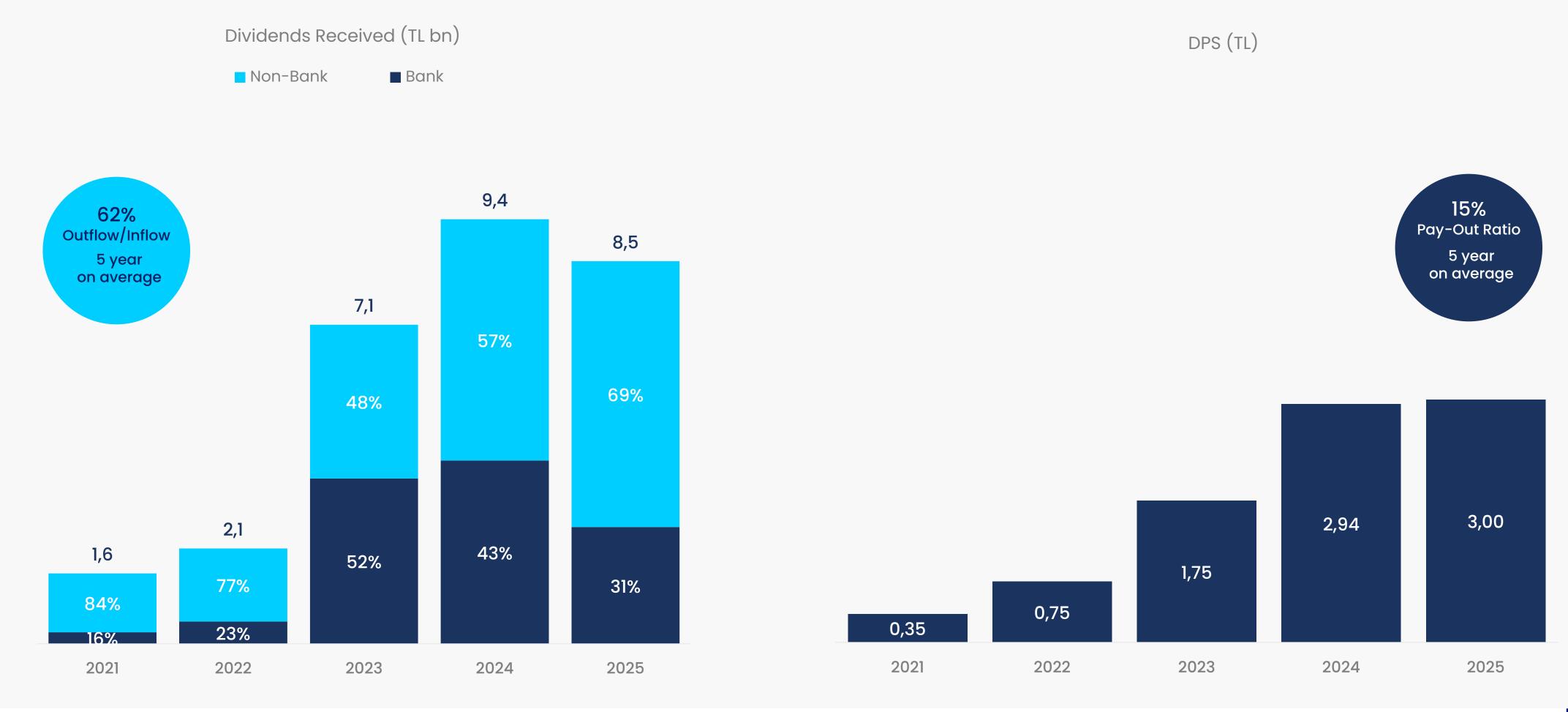
on Previous Guidance for All Key Metrics

	2021-2023 Figures	2021-2025 Targets	Status
Combined Revenue Growth	CPI + 28%	CPI + 8%	Delivered
Combined EBITDA ⁽¹⁾ Growth	CPI + 34%	CPI + 10%	Delivered
Net Debt/EBITDA ⁽¹⁾⁽⁴⁾	0.8x	<2.0x	Delivered
Consolidated ROE ⁽⁵⁾	34.4%	15%-20%	Delivered
New Economy Revenue Share ⁽²⁾⁽³⁾	11%	~13%	On track
Fx Revenue Share ⁽²⁾	20%	30%+	On track
Capex/Sales ⁽²⁾	11%	~14%	On track
ESG score updates by MSCI	From BB to AA	At least 1 notch	Delivered
Reduction target in Scope 1&2 emissions	20% Reduction	42% by 2030 vs. 2021	On track

⁽¹⁾ Excludes one-offs (2) In combined non-bank revenue and at the end of the period (3) New economy: energy and climate technologies, materials technologies and digital technologies (4) Non-bank and at the end of the period (5) Excludes one-offs, at the end of the period. Disclaimer: The use by Sabancı Holding of any MCSI ESG research LLC or its affiliates ("MSCI") data, and the use of MSCI logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement, recommendation, or promotion of Sabancı Holding 3 by MSCI. MSCI services and data are the property of MSCI or its information providers and are provided 'as-is' and without warranty. MSCI names and logos are trademarks or service marks of MSCI.



Sustainable and Balanced Dividend Income Between Bank and Non-bank



Pioneer in Global Climate Transition with a Clear Strategy and Strong Return Profile

Transforming Our Portfolio To Enable Decarbonization

20%

Decrease in Scope 1 & 2 emissions⁽¹⁾

24%

Water consumption reduction (1)

42%

Reduction target in Scope 1&2 emissions⁽²⁾

#1

company in DC charging points in 81 cities in Türkiye

4 GW+(3)

Renewables in our generation fleet globally

84%

of total cement production in CSC Gold certified facilities

x2

Doubled the ratio of renewable electricity usage⁽⁴⁾

NZBA

Akbank is a member of the NZBA⁽⁵⁾ with portfolio decarbonization targets

USD 5BN(6)

Commitment to spend for SDG-linked Activities

Because It Makes Business Sense

Favorable Funding

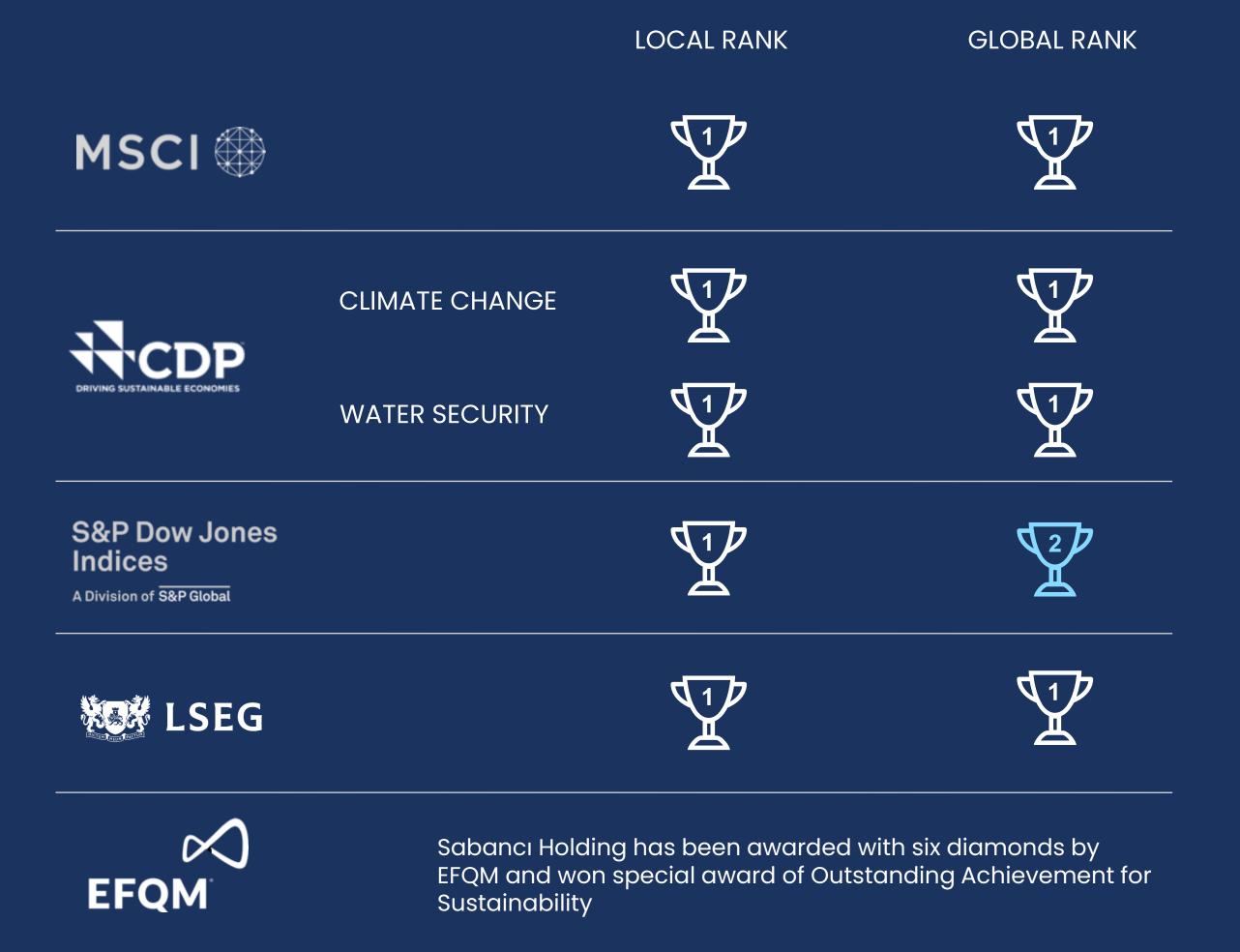
- Longer Maturity up to 15 years
- Easier Access to Financing
- Optimized debt to equity ratio
- Lower cost of capital

Incentives

- Tax Equity Investment for renewables in the US
- Feed In Tariff Mechanism for renewables in Türkiye
- Incentives for green & digital transformation in Türkiye



Top-notch performance in ESG Indices Among Local and Global Peers



S&P Global two years in a row

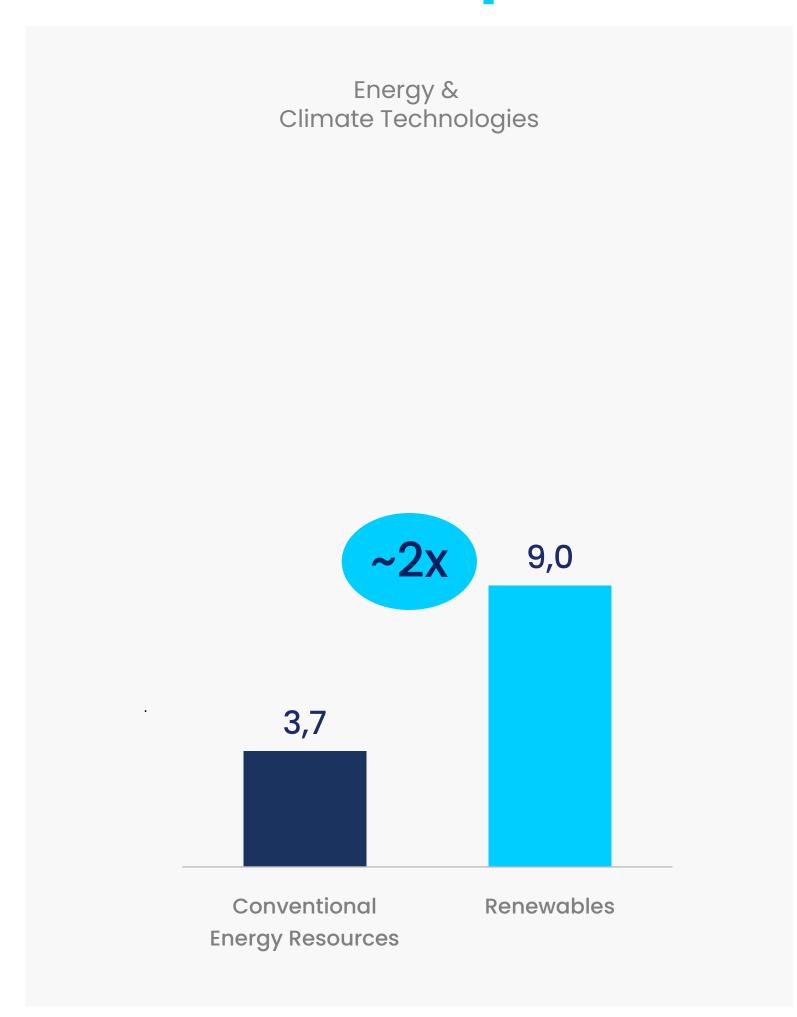
Sabancı Holding is listed in the Sustainability Yearbook of the

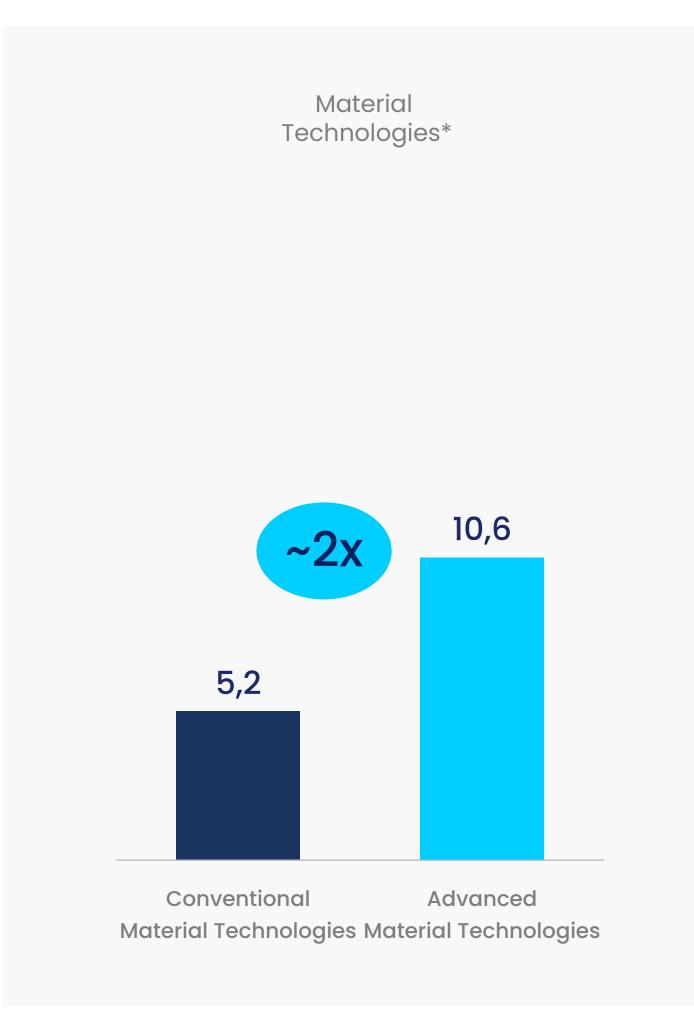


S&P Global

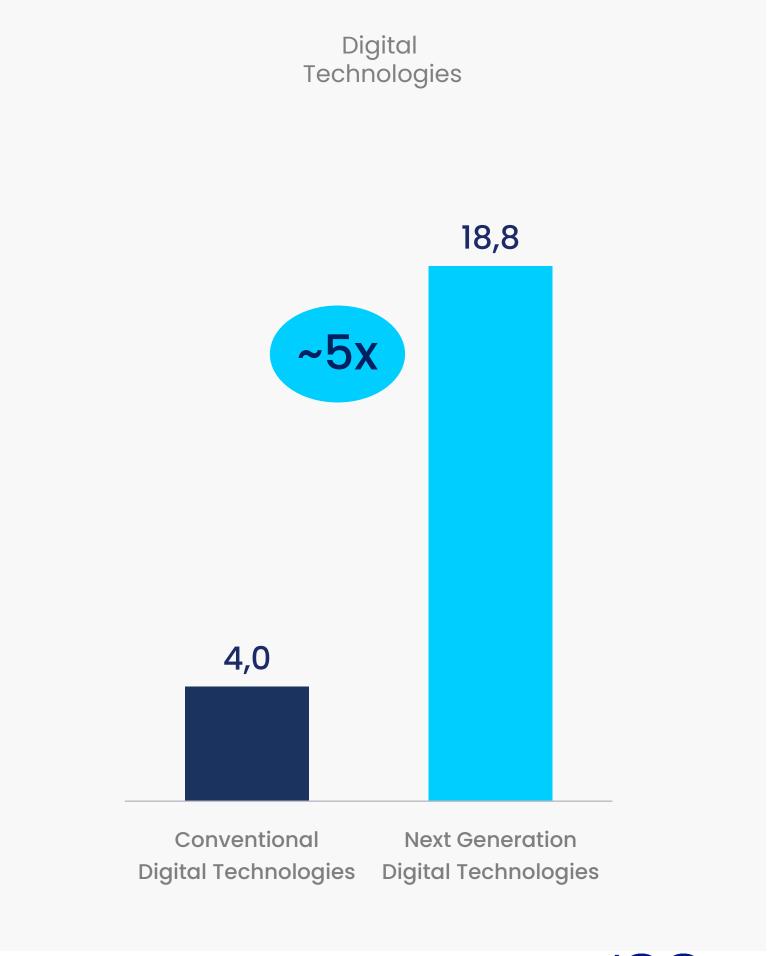
Investments with Attractive Long Term

Growth Prospects to Enhance Value





Forward Looking EV/EBITDA





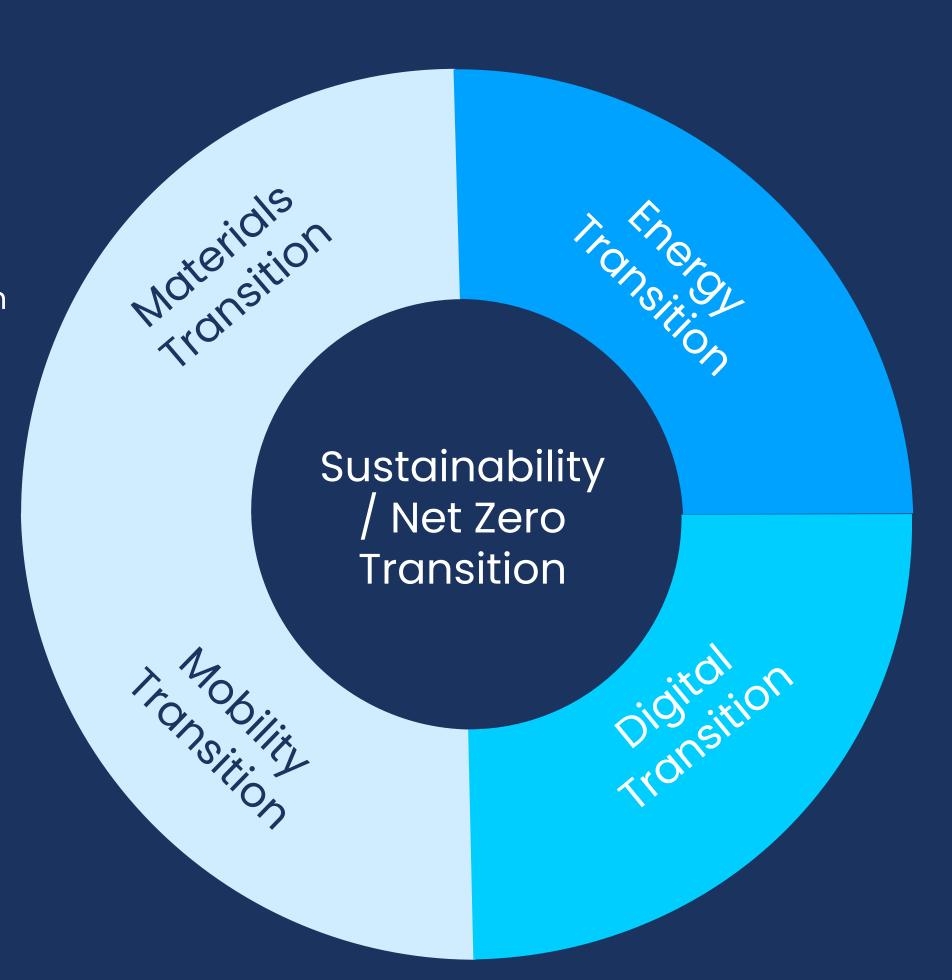
Net Zero drives major transition in key areas, as a basis of our portfolio and investment plan

Materials Transition

From conventional to advanced, new ways of production and the application of circular-economy principles

Mobility Transition

Innovation across micro-mobility, electric / alternative fuel vehicles and autonomous driving



Energy Transition

Growth in renewables, grid modernization, new technologies such as carbon capture and hydrogen

Digital Transition

Infrastructure growth, i.e. data center and cloud with increase in AI/ML and quantum compute

A Clear Capital Allocation Framework Providing Long Term Visibility

Grow and Protect the Core

- Strengthen our market leading positions
- Customer focused growth

Maximize Shareholder Return

- Dividend Policy: 5%-20% of net income
- Long-term Incentive Plan: NAV Growth & rTSR



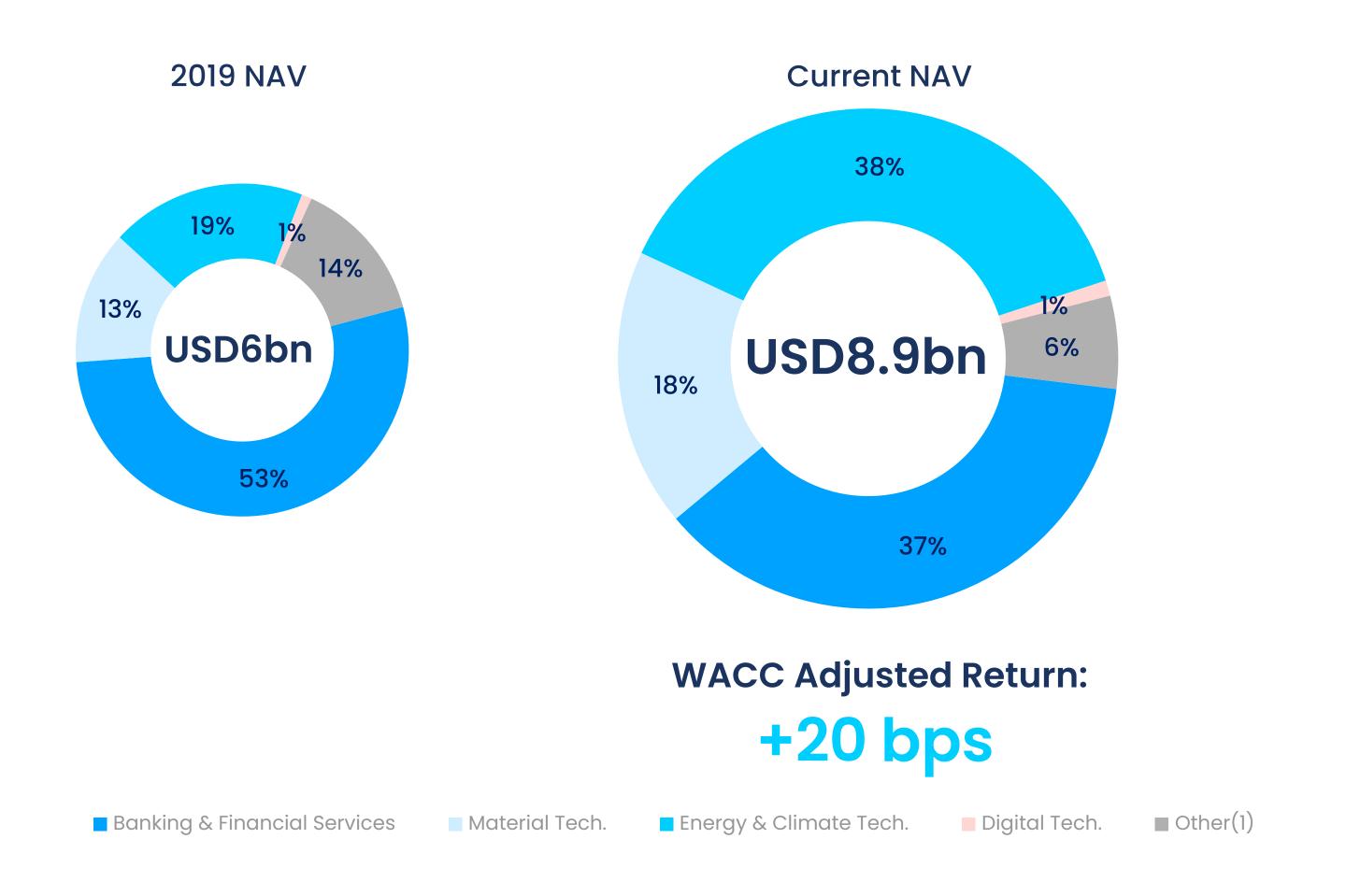
Sustainability / Net Zero Transition

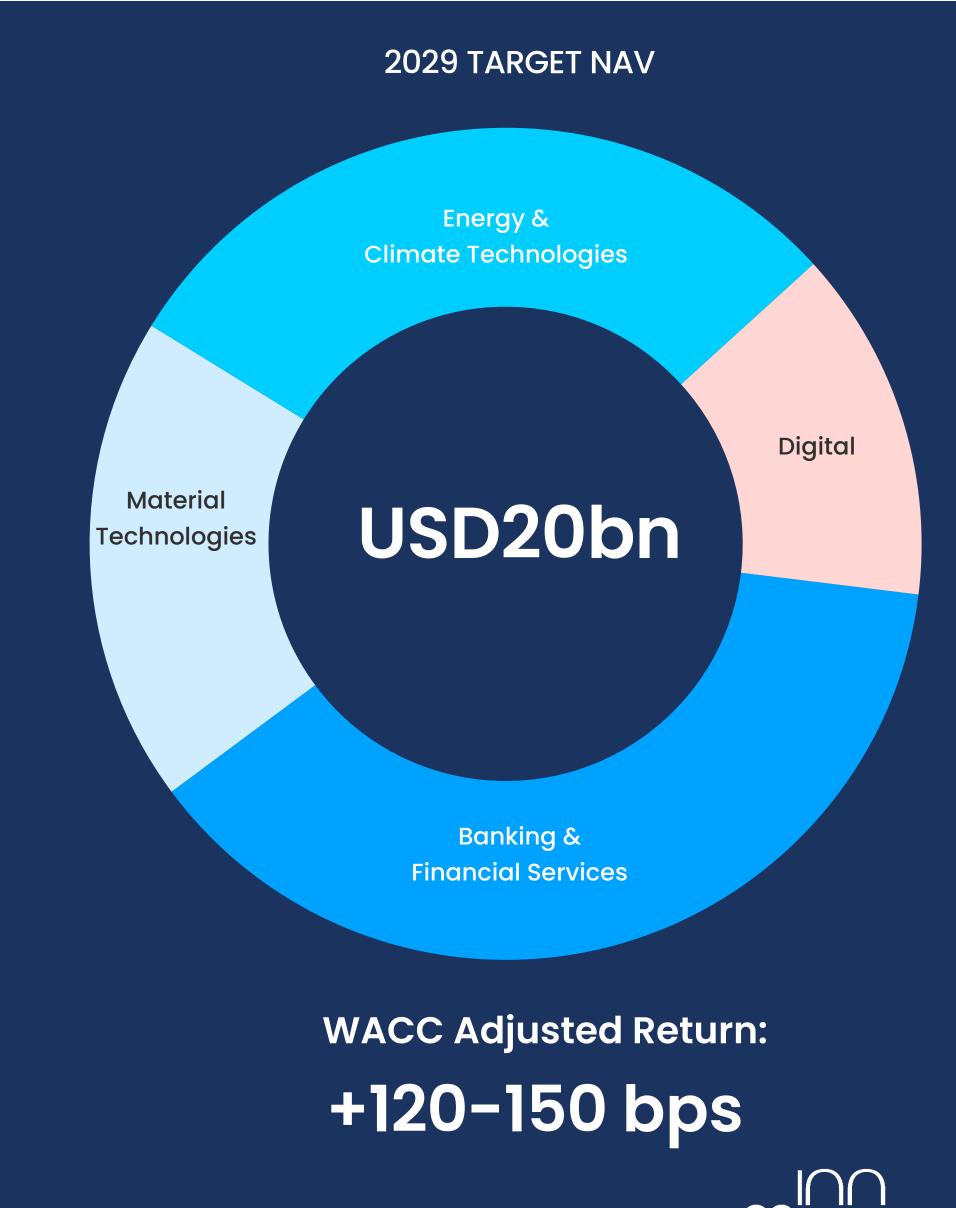
- Focus on selective and scalable industries with higher multiples
- Min IRR Threshold: WACC + (1% to 3%)

Effective Use of Balance Sheet

- Loan to NAV Capacity
- Net Debt to EBITDA⁽¹⁾ ≤2.0x

More Balanced NAV with a Solid Growth and Higher Return





Our Roadmap to

Enhance Value

2024-2029 GUIDANCE

NET ASSET VALUE (USD)(1)	USD20bn
WACC ADJUSTED RETURN ⁽²⁾	+120-150bps
CAPEX / REVENUES ⁽³⁾	15 %- 20 %
FX SHARE in REVENUES ⁽⁴⁾	30 % +
NET DEBT / EBITDA ⁽³⁾	≤2.0 _x
Decreasing Scope 1 and 2 GHG ⁽⁵⁾	42 % by 2030
Ratio of Women leaders at Holding	50 % by 2030



Energy: Leading Energy Transformation in Türkiye,

Exploring New Technologies Globally













Distribution & Retail

- Electricity distribution and retail services
 with ~25% market share
- Regulated revenues with considerable infrastructure growth potential
- Digital and sustainable investments including customer solutions and emobility

22 mn Population **14 TWh**Distributed Energy

TL74bn
Regulated Asset Base

2,605Charging Points in Eşarj

Generation & Trade

- Multiple generation technologies and digital competencies
- Focusing on renewables; one of Europe's largest wind power projects, 1 GW YEKA RES, is underway
- +750 MW of Wind Capacity obtained at YEKA-RES 2024 tender
- Energy commodity trading at global scale

3.9 GW
Installed Capacity

6,250+ MW
Installed Capacity
Target in 2028

30
Power Plants

13.1 TWh
Generation (2024)

Generation & Ventures

- Renewable electricity generation in U.S. leveraging existing competencies and incentives
- Accessing to disruptive energy and climate technologies through venture capital investments

0.5 GWCurrent Capacity

16
Climate Technologies
Venture Investments



Digital:

Empowering Digital Growth

Digital SBU established in March 2023 aligned with the Sabancı Group's commitment to invest in digital space positioning as a major business pillar for growth

Data Center

- O Hyperscale/ wholesale grade data center focus
- Invest in multiple geographies globally
- Organic and inorganic opportunities under evaluation
- Data center fosters existing cloud capabilities
- Synergic to the energy business

Hybrid Cloud

- Multi hybrid Cloud focus
- More than 800 customers served
- One of the fastest-growing cloud infrastructure in Türkiye
- Vertical cloud solutions under development

Material Technologies: Transforming into Advanced Materials

Tire & Tire Centric Solutions

- 6000 Sales Points globally, in 80+ countries
- Market Leader in Türkiye and 5 Export Countries
- O In Top 3 Global Best Operating Margin Makers in last 2 years
- World's first tire company with approved SBTs on Sustainability



Reinforcement & Composite

(Epoxies/Carbon Fiber/Ceramic Fiber)

- Innovative reinforcement materials
- Fiber reinforcement for concrete and cement-based mixes
- Earthquake strengthening
- Aerospace and automotive industry
- B787 Dreamliner in US
- Orion Capsule



Cement

- Grey, White, CAC(1)
- O 6 plants in Türkiye, Europe's largest integrated white cement plant in Spain, Grey/White grinding plants in US
- One of the largest suppliers of US exports
- Only CAC producer in Türkiye, one of the few producers globally
- Shift towards low-carbon products

AKÇANSA ÇİMSA

Concrete

- ⊙ 50+ ready-mix concrete plants in Türkiye
- O Platform for Value-Added products
- Recycled concrete waste
- Partner for Mega Projects

AKÇANSA ÇİMSA

Tire Cord

(Polymers)

- #1 Tire Cord Producer (NY+PET)
- O Production Türkiye, Indonesia, Thailand, US and Brazil
- Strategic partnership with all Global Tire producers through global footprint
- Above 70% of revenue from approval-based customers

KORDSA



Banking: Proven resilience amid challenging cycles

17.4% CAR⁽¹⁾

13.8% Tier 1 (1)

Robust solvency ratios create substantial competitive advantage for further profitable growth

+73%

Since 21YE

Strong increase in net active customer (to 14.6mn) drives solid and sustainable revenue generation

Capitalized on timely expanded consumer & business banking installment loans while optimizing deposit costs supported margin evolution

+34pp

Since 22YE

Eye-catching improvement in fee/opex ratio to 92% bolsters operational strength & efficiency

96%

Digital channel migration of transactions (2)

Cutting-edge digital capabilities & diversified product offerings

83%

TL Loan to Deposit Ratio (3)

Low TL LDR offers room for funding cost optimization

AKBANK AG

Banking

Akbank Group's European flagship with a robust 35.2% CAR as of 2024 Contribution to net income stands at 5% in 1Q25

AKLease

Leasing

Net lease receivables market share of 12.2%⁽⁴⁾

AKYatırım

Brokerage

Leader in corporate bond issuances⁽⁵⁾ with 31% market share in 1Q25

AKPortföy

Asset Management

Leader in total AuM with TL 914 bn⁽⁶⁾ & DPM with TL 88.7 bn AuM

AKÖde

E-Money

Tosla & Tosla İşim: 1st mobile platform targeting individuals & payment facilitator targeting commercials

AKBANK VENTURES

Corporate Venture Capital

Targeting next generation businesses with high growth potential to support Akbank's strategic investments

AKTech

Innovative **Technology Solutions**

Newly established subsidiary AKTech will offer innovative technological solutions to our subsidiaries and third parties



Financial Services: Strong Portfolio Companies in Life, Non-life and Health Businesses

Life & Pension Health Non-Life **5 Years CAGR]**st Green-field competence center 60+ 2.3 million 65% focusing on health In Private Pension AuM (+2pp vs. market) Customer Years Experience Technology, organization and processes built "among private companies" in 18 months from scratch 1st 138% 92% 81% Focus on growth in core health insurance business and invest in In Life & PA GWP (+20pp vs market) YoY Technical health services that may create Capital Adequacy "among private companies" **Profitability** "from 4th ranking to 1st" synergy Ratio Increase 3.9 million 12% Customer Growth on Base «Strong earnings "Strong growth with diversified momentum, selective and product portfolio" sustainable profit driven» **AKS**igorta





Disciplined Leadership with Extensive Expertise



Kıvanç ZAİMLER BOARD MEMBER & CEO

Kıvanç Zaimler has served as CEO and board member of Sabancı Holding since June 1, 2025. Since 2018, as Head of the Sabancı Energy Group, he has chaired the boards of Enerjisa Enerji, Enerjisa Üretim and Sabancı Climate Technologies, and has led the boards of Temsa and SabancıDx, driving energy and climate-technology growth. Joining Enerjisa in 2008, he rose through trading, distribution and retail roles before overseeing its IPO as CEO. An Istanbul Technical University Industrial Engineering graduate, Zaimler is Deputy Chair of the World Energy Council Türkiye and serves on industry and nonprofit boards.



Burak ORHUN MATERIAL TECHNOLOGIES

After working in various management positions both in Türkiye and United States, joined Sabancı Group in 2018 as Head of Sabancı Holding Strategy and Business Development. President of Building Materials Group since 2001 which is renamed to Material Technologies in April 2024. Board Member of Global Cement and Concrete Association.



Filiz Karagül TÜZÜN CORPORATE BRAND MANAGEMENT & COMMUNICATIONS

After various roles at Turkcell, including Corporate Communications Director, she joined Sabanci Holding in 2016 as Corporate Communications Director. President of Corporate Brand Management and Communications since February 2024.



Gökhan EYİGÜN STRATEGY & BUSINESS DEVELOPMENT

Leveraging extensive experience in M&A advisory and management, joined Sabancı Group in 2007 within the Strategy and Business Development domain and served in various executive roles until 2021. President of Strategy and Business Development since May 2021.



Hakan BİNBAŞGİL BANKING & FINANCIAL SERVICES

Joined Akbank as the Executive Vice President in charge of Change Management in October 2002, Hakan Binbaşgil served as CEO from January 2012 until October 2023. He is currently the Vice Chairman of Akbank and the Banking and Financial Services Unit President of Sabancı Holding.



Orhun KÖSTEM FINANCE

During his 28 years of career in various positions including Investor Relations & Corporate Finance Director and CCI CFO in Anadolu Group, Mr Köstem served as CFO of Anadolu Efes between 2019-2021. Group CFO of Sabancı Holding since July 2021.



Şebnem ÖNDER LEGAL & COMPLIANCE

After having various experiences in different companies in Türkiye and abroad, including White&Case LLP and British American Tobacco, joined Sabancı Group in 2022 as the president of Legal and Compliance.



Şerafettin KARAKIŞ SECRETARY GENERAL

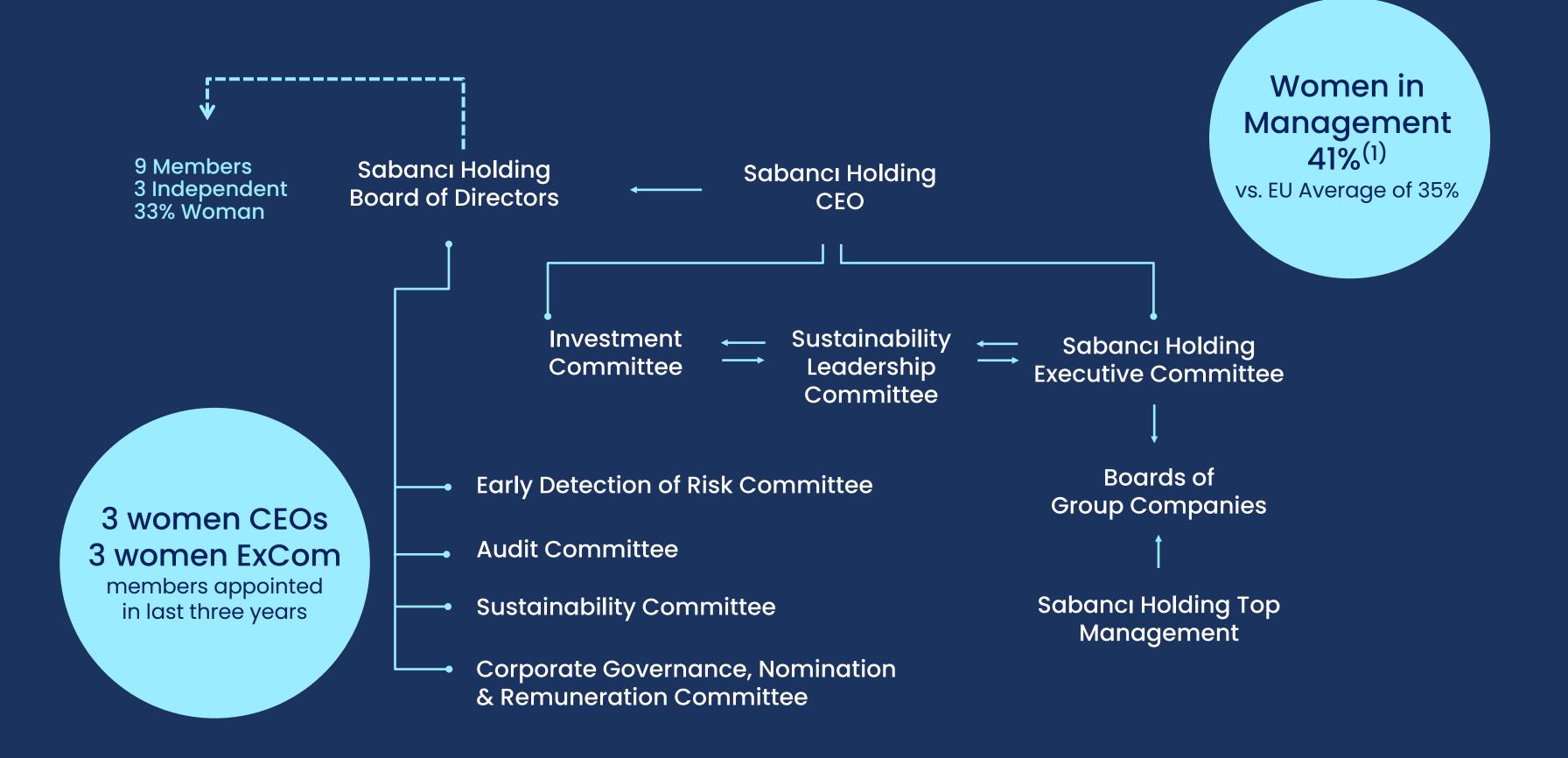
After more than a decade as a tax inspector at the Ministry of Finance, Mr Karakış joined Sabancı Group in 2006. Held various senior positions in tax, accounting and financial regulations before being appointed Secretary General of Sabancı Holding in April 2025.



Yeşim Özlale ÖNEN HUMAN CAPITAL & SUSTAINABILITY

Worked at Sabancı Holding between 2007-2011 as Human Resources Manager. Returned back to the Group in March 2023 after 12 years of consulting experience in Türkiye and EMEA Region. Group President of Human Capital and Sustainability

Diversified and Disciplined Decision-Making Organization



Key Policies

Responsible Investment

Capital Allocation Framework

Code of Business Ethics

Anti-Bribery and Anti-Corruption

Board Remuneration

Board Diversity

Wages

Diversity, Equity and Inclusion

Sabancı Holding NAV After Independent Valuation Reports

Million USD					May 2025		December 2024	
Companies	Free Float	Direct Stake	Valuation Method	Мсар	Value to Sabancı Holding	% of NAV	Value to Sabancı Holding	% of NAV
Akbank	54%	41%	Market value	6,782	2,764	31.2%	3,895	36.8%
Enerjisa Enerji	20%	40%	Market value	1,613	645	7.3%	789	7.4%
Aksigorta	28%	36%	Market value	240	86	1.0%	126	1.2%
Agesa	20%	40%	Market value	652	261	2.9%	332	3.1%
Akçansa	21%	40%	Market value	733	291	3.3%	388	3.7%
Çimsa	45%	55%	Market value	1,167	636	7.2%	681	6.4%
Brisa	10%	44%	Market value	565	247	2.8%	342	3.2%
Kordsa	29%	71%	Market value	272	194	2.2%	281	2.7%
Carrefoursa	11%	57%	Market value	245	140	1.6%	216	2.0%
Teknosa	50%	50%	Market value	101	50	0.6%	114	1.1%
Total Listed					5,314	60.0%	7,164	67.6%
Enerjisa Üretim ⁽¹⁾		50%	10.0xEV/EBITDA	3,952	1,976	22.3%	1,976	18.7%
Çimsa Building Solutions B.V. (2)		32%	Adjusted Net Asset Value	291	92	1.0%	92	0.9%
Sabancı Climate Technologies ⁽³⁾		100%	Adjusted Book value	463	463	5.2%	463	4.4%
DxBV		100%	1xBook value	70	70	0.8%	78	0.7%
TUA		50%	1xBook value	199	99	1.1%	98	0.9%
Other ⁽⁴⁾		100%	1xBook value	347	347	3.9%	370	3.5%
Total Non-listed					3,047	34.4%	3,077	29.0%
Total					8,361	94.5%	10,241	96.7%
Sabancı Holding Net Cash					488	5.5%	351	3.3%
Sabancı Holding NAV					8,849	100.0%	10,592	100.0%
Sabancı Holding Mcap					4,156		5,715	
Sabancı Holding Discount					-53.0%		-46.0%	

Numbers are based on IAS 29 (inflation accounting).

All figures are adjusted with USD/TRY of related period-end (May'25 & Dec'24).

Book values of non-listed companies are as of end of Mar'25 adjusted with May-end USD/TRY for May'25 figures. Book values of non-listed companies as of Dec adjusted with Dec-end USD/TRY for Dec'24 figures.



⁽¹⁾ Enerjisa Üretim was valued using 25.82 USD/TRY based on the EY report published on 24.10.2023. Book value is USD 3,366 mn

⁽²⁾ Çimsa Building Solutions B.V. (CBS – formerly Sabancı Building Solutions) was valued using 1.1147 EUR/USD based on the EY report published on 26.09.2024. Book value is USD 300 mn

^{(3) 40%} of the project was valued at USD 185 mn during tax equity financing. Book value is USD 222 mn

⁽⁴⁾ Other includes Tursa, TMA, and SabancıDx.

^{*}May-end USD/TRY 39.0626, Dec-end USD/TRY 35.2803.

Financials in Detail

	Comb	oined Revenu	Revenue ⁽¹⁾ Combined EBITDA			Δ.	Consolidated Net Income/Loss		
MILLION TL	Q1 2024	Q1 2025	Change	Q1 2024	Q1 2025	Change	Q1 2024	Q1 2025	Change
TOTAL	324,258	336,847	4%	46,000	38,023	-17%	-7,412	-2,940	60%
BANK	166,719	187,606	13%	29,685	21,666	-27%	-4,567	-614	87%
NON-BANK	157,540	149,241	-5%	16,315	16,357	0%	-2,845	-2,325	18%
ENERGY	61,575	62,609	2%	11,197	11,564	3%	-525	-289	45%
MOBILITY SOLUTIONS	15,487	13,183	-15%	2,731	1,607	-41%	469	-135	n.m.
MATERIAL TECHNOLOGIES	24,574	22,400	-9%	2,483	1,897	-24%	158	89	-44%
DIGITAL	21,039	18,052	-14%	301	392	30%	-307	-261	15%
FINANCIAL SERVICES	18,309	16,137	-12%	-18	1,260	n.m.	-416	-100	76%
OTHER	16,556	16,860	2%	-380	-363	4%	-2,224	-1,630	27%



Dividend Performance

MILLION TL	2021	2022	2023	2024	2025
Akbank	255	494	3,666	4,063	2,589
Akçansa	42	36	99	457	477
Aksigorta	110	-	-	-	-
Agesa	64	-	60	120	400
Brisa	107	270	479	452	283
Carrefoursa	-	-	-	-	-
Çimsa	-	109	218	545	327
Kordsa	-	114	41	-	-
Teknosa	-	-	-	-	-
Enerjisa Enerji	454	586	1,087	1,318	1,356
Sabancı Holding ⁽¹⁾	-	26	89	14	14
Unlisted Companies	530	479	1,338	2,444	3,052
Total dividends received	1,562	2,114	7,076	9,414	8,499
Total dividends paid out	714	1,530	3,571	6,181	6,300
Outflows/Inflows	46%	72%	50%	66%	74%
Payout Ratio	15.0%	12.7%	8.1%	40.1%	-

Dividend Policy: 5% - 20% of distributable consolidated net income



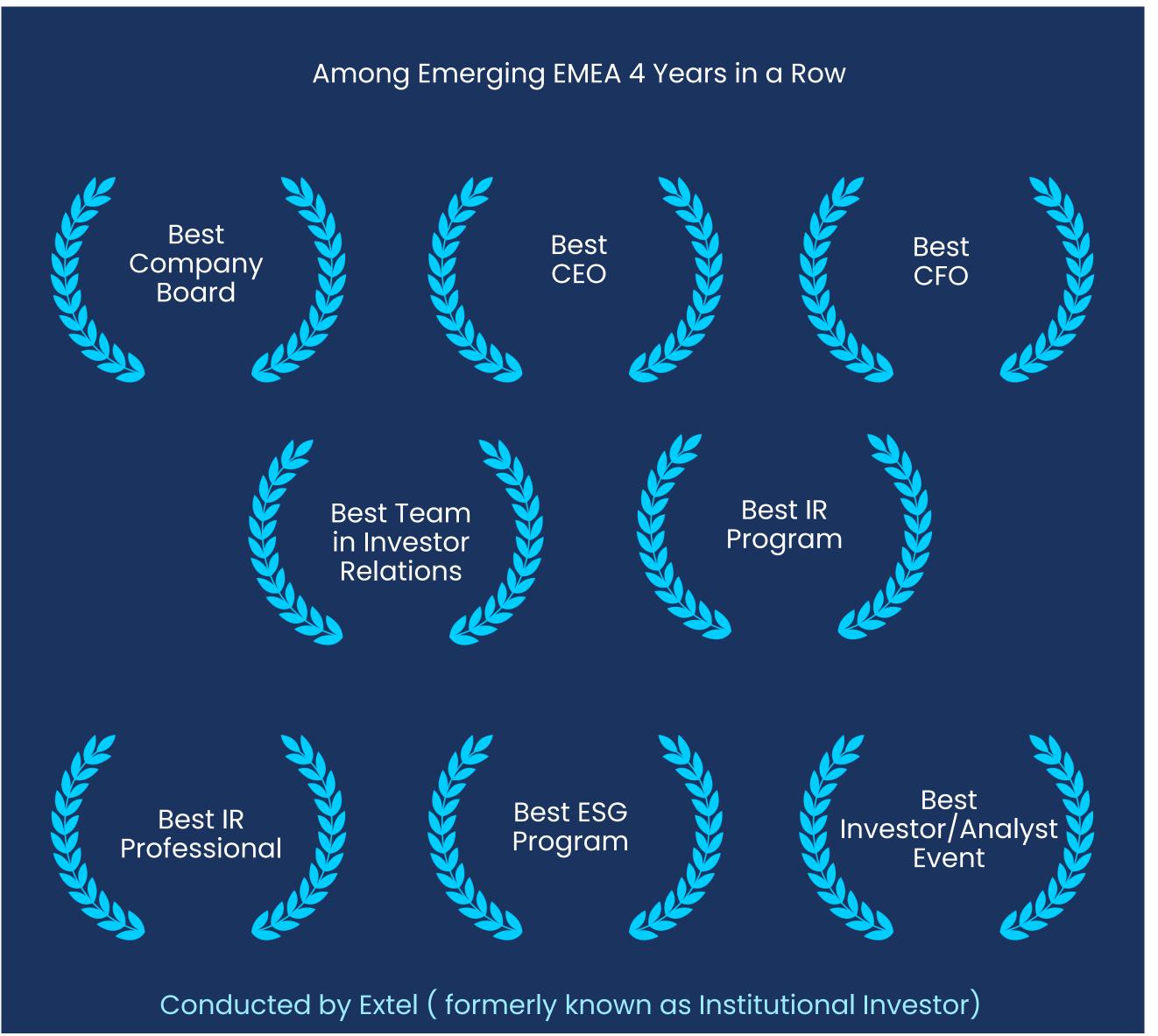
Proactive and Transparent Investor Relations

















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SBU Presentation – Energy & Climate Technologies



Capital Markets
Day 2024



Earnings Presentation



2023 Sustainability Report



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2024 Annual Report

